

TABLE B1. Hill and upland dairy farms**3. All sizes**

Number of farms in sample	59	59
Average business size (ESU)	116	115

OUTPUTS, INPUTS & INCOMES - £ per farm

OUTPUTS	<u>2006/07</u>	<u>2005/06</u>
Dairy - output	120,681	121,655
- net quota	-10	-555
Other cattle - output	15,446	16,210
Sheep - output	7,629	7,390
Other livestock	1	0
Main crops	615	894
By-products, forage and cultivations	1,194	677
Miscellaneous	5,671	4,794
Single Payment Scheme	22,709	17,470
Tir Mynydd and environmental payments	2,775	2,740

TOTAL OUTPUTS	176,711	171,275
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INPUTS

Feeds - purchased concentrates	33,973	32,066
- homegrown concentrates	2,745	2,847
Coarse fodder, tack and stock keep	4,304	3,380
Veterinary and medicines	5,223	5,236
Other livestock costs	12,535	10,659
Seeds - purchased and homegrown	824	660
Fertilisers	9,859	8,631
Other crop costs	1,340	1,427
Labour - paid	6,040	6,312
- unpaid	6,373	6,168
- casual	2,121	1,837
Machinery - contract	8,106	8,697
- repairs	5,900	5,790
- fuels	4,926	4,516
- depreciation	9,412	8,681
General farming costs	13,011	11,832
Land expenses	4,643	3,698
Rent	3,073	2,929
Rental value	19,868	19,046

TOTAL INPUTS	154,276	144,412
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NET FARM INCOME (excluding BLSA)	22,435	26,863
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TABLE B1. Hill and upland dairy farms**3. All sizes****(continued)**

INCOME MEASURES - £ per farm	<u>2006/07</u>	<u>2005/06</u>
NET FARM INCOME (excl. BLSA)	22,435	26,863
minus manual labour of farmer & spouse	18,045	17,580
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	4,390	9,283
NET FARM INCOME (excl. BLSA)	22,435	26,863
plus net rental value/imputed rent	19,848	19,028
minus occupier's expenses	103	112
minus interest payments	7,184	6,823
minus buildings & works depreciation	7,589	6,498
OCCUPIER'S NET INCOME	27,407	32,458
plus other imputed charges	8,499	7,887
plus fixed asset depreciation	17,001	15,180
minus valuation changes	1,289	1,599
CASH INCOME	51,618	53,926
LAND UTILISATION - hectares per farm		
Cereals	1.61	2.28
Roots, fodder and other crops	3.24	1.83
Grassland - hay	2.31	2.72
- silage	34.85	34.21
- pasture	43.23	43.30
Fallow and land let	0.83	0.43
Rough grazing - sole	6.67	6.67
Woods, roads and buildings	3.55	3.55
TOTAL AREA (actual hectares)	96.29	94.99
TOTAL AREA (effective hectares)	88.22	86.93
Rough grazing - common (effective hectares)	0.09	0.09
Bare land and forage hired (actual hectares)	6.86	5.42
TENANT'S CAPITAL - £ per farm		
Machinery	73,753	69,808
Livestock	88,623	87,771
Crops	5,722	6,167
Stores	1,841	2,074
TOTAL	169,939	165,820
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	6,689	6,801
Milk sales per cow (£)	1,158	1,214
Margin over concentrates per cow (£)	872	944
Milk price (pence per litre)	17.66	18.20
Lambs reared per ewe (numbers)	1.34	1.30
Finished lamb sales per ewe (numbers)	1.15	1.06
Stocking rate (grazing LU per eff.ha.)	1.90	1.96
Return on tenant's capital (%)	2.58	5.60

TABLE B1. Hill and upland dairy farms**3. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2006/07	2005/06	2006/07	2005/06
Dairy cattle	100.4	98.9	100.4	98.9
Beef cows	2.3	2.2	1.8	1.6
Other cattle	99.6	100.0	55.0	55.4
Breeding sheep	183.2	190.9	14.3	14.9
Other sheep	125.3	133.4	5.1	5.4

LIABILITIES AND ASSETS - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2006/07	2005/06	2006/07	2005/06	2006/07	2005/06
Number of farms	34	35	3	3	22	21
Average farm size - ESU	125.5	124.1	N/A	N/A	106.6	106.2
- actual ha.	103.5	102.4			88.5	86.0
- eff. ha.	93.7	92.7			82.1	79.5

ASSETS

Agricultural land	358,186	356,119			255,634	252,917
Woodland	4,537	4,407			2,177	2,281
Buildings	38,538	32,135			41,189	36,162
Improvements	2,765	2,593			4,284	4,291
Machinery	80,721	75,402			67,145	64,342
Livestock	98,975	97,340			76,953	75,810
Crops, forage and cultivations	7,662	8,366			3,410	3,280
Milk quota	28,991	27,797			22,808	25,092
Single Payment Scheme value	48,167	33,108			42,465	34,573
Stores	2,426	2,508			1,141	1,531
Credit balances	15,205	12,574			17,772	15,448
TOTAL	686,173	652,349			534,978	515,727

EXTERNAL LIABILITIES

Long and medium term loans	83,156	74,412			52,881	54,539
Overdrafts	32,766	34,871			25,747	24,683
Other short term loans	15,460	17,413			11,360	4,906
TOTAL	131,382	126,696			89,988	84,128

NET WORTH

	554,791	525,653			444,990	431,599
Owner equity (%)	81	81			83	84

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.