

TABLE B6. Lowland cattle and sheep farms

1. Under 28 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	27	27
Average business size (ESU)	20	21
OUTPUTS	<u>2007/08</u>	<u>2006/07</u>
Dairy - output	0	0
- net quota	0	0
Other cattle - output	18,510	18,490
Sheep - output	4,360	4,748
Other livestock	1,940	1,675
Main crops	3,470	2,612
By-products, forage and cultivations	6,492	5,778
Miscellaneous	4,788	8,874
Single Payment Scheme	13,996	13,366
Tir Mynydd and environmental payments	2461	2605
TOTAL OUTPUTS	56017	58148
INPUTS		
Feeds - purchased concentrates	3,762	3,982
- homegrown concentrates	1,738	1,184
Coarse fodder, tack and stock keep	621	651
Veterinary and medicines	1,166	1,109
Other livestock costs	2,479	2,820
Seeds - purchased and homegrown	880	791
Fertilisers	2,668	3,170
Other crop costs	1,056	1,025
Labour - paid	0	200
- unpaid	2,545	2,263
- casual	143	197
Machinery - contract	2,835	2,854
- repairs	2,905	2,459
- fuels	2,818	2,871
- depreciation	5,502	5,727
General farming costs	7,006	6,459
Land expenses	2,089	1,675
Rent	1,004	1,015
Rental value	6,766	6,860
TOTAL INPUTS	47,983	47,312
NET FARM INCOME (excluding BLSA)	8,034	10,836
Plus :		
Unpaid labour (excludes farmer and spouse)	2,545	2,263
Imputed rent and rental value	6,766	6,860
Net non-agricultural output	0	0
Less :		
Net interest payments	3,622	3,067
Imputed rent on farmhouses and cottages	37	37
Buildings depreciation, insurance and landlord repairs	1,479	1,403
FARM BUSINESS INCOME	12,207	15,452

TABLE B6. Lowland cattle and sheep farms**1. Under 28 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2007/08</u>	<u>2006/07</u>
NET FARM INCOME (excl. BLSA)	8,034	10,836
minus manual labour of farmer & spouse	14,491	14,253
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	-6,457	-3,417
NET FARM INCOME (excl. BLSA)	8,034	10,836
plus net rental value/imputed rent	6,766	6,860
minus occupier's expenses	149	118
minus interest payments	3,622	3,067
minus buildings & works depreciation	1,587	1,508
OCCUPIER'S NET INCOME	9,442	13,003
plus other imputed charges	2,582	5,204
plus fixed asset depreciation	7,090	7,235
minus valuation changes	-384	-3,070
CASH INCOME	19,498	28,512
LAND UTILISATION - hectares per farm		
Cereals	5.33	5.25
Roots, fodder and other crops	1.46	1.65
Grassland - hay	1.81	2.48
- silage	16.80	15.40
- pasture	35.18	35.67
Fallow and land let	2.17	2.07
Rough grazing - sole	2.04	2.04
Woods, roads and buildings	3.20	3.20
TOTAL AREA (actual hectares)	67.99	67.76
TOTAL AREA (effective hectares)	63.63	63.39
Rough grazing - common (effective hectares)	0.87	0.87
Bare land and forage hired (actual hectares)	3.77	3.42
TENANT'S CAPITAL - £ per farm		
Machinery	44,955	42,396
Livestock	32,717	34,058
Crops	3,840	2,921
Stores	1,086	1,209
TOTAL	82,598	80,584
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.40	1.49
Finished lamb sales per ewe (numbers)	1.55	1.73
Stocking rate (grazing LU per eff.ha.)	1.13	1.19
Return on tenant's capital (%)	-7.82	-4.24

TABLE B6. Lowland cattle and sheep farms**1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	14.3	13.8	10.8	10.4
Other cattle	72.0	77.1	40.8	45.4
Breeding sheep	155.3	152.0	12.4	12.2
Other sheep	111.8	101.9	4.6	4.1
Other livestock	59.4	65.5		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Number of farms	21	21	2	2	4	4
Average farm size - ESU	20.5	20.9	N/A	N/A	N/A	N/A
- actual ha.	70.22	70.22				
- eff. ha.	65.21	65.21				

ASSETS

Agricultural land	381,750	381,750
Woodland	6,677	6,677
Buildings	6,363	6,403
Improvements	2,332	2,239
Machinery	43,788	41,321
Livestock	32,408	33,617
Crops, forage and cultivations	3,671	2,689
Milk quota	0	0
Single Payment Scheme value	25,197	27,074
Stores	1,018	1,220
Credit balances	11,952	6,595
TOTAL	515,156	509,585

EXTERNAL LIABILITIES

Long and medium term loans	20,794	17,164
Overdrafts	26,904	27,512
Other short term loans	5,173	3,755
TOTAL	52,871	48,431

NET WORTH **462,285** **461,154**

Owner equity (%) 90 90

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.