

TABLE B5. Upland cattle and sheep farms

1. Under 28 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	37	37
Average business size (ESU)	19	20
OUTPUTS	<u>2007/08</u>	<u>2006/07</u>
Other cattle - output	14,417	13,794
Sheep - output	12,245	13,876
Other livestock	605	525
Main crops	401	204
By-products, forage and cultivations	1,433	964
Miscellaneous	5,107	7,159
Single Payment Scheme	13,610	13,362
Tir Mynydd and environmental payments	3,716	2,883
TOTAL OUTPUTS	51,534	52,767
INPUTS		
Feeds - purchased concentrates	6,186	6,215
- homegrown concentrates	123	217
Coarse fodder, tack and stock keep	1,601	1,762
Veterinary and medicines	1,982	1,932
Other livestock costs	2,776	3,130
Seeds - purchased and homegrown	148	177
Fertilisers	2,436	2,499
Other crop costs	444	551
Labour - paid	131	108
- unpaid	2,368	2,266
- casual	587	421
Machinery - contract	2,127	2,149
- repairs	2,336	1,900
- fuels	2,428	2,179
- depreciation	5,081	5,069
General farming costs	5,560	5,632
Land expenses	1,377	1,595
Rent	860	903
Rental value	7,091	6,775
TOTAL INPUTS	45,642	45,480
NET FARM INCOME (excluding BLSA)	5,892	7,287
Plus :		
Unpaid labour (excludes farmer and spouse)	2,368	2,266
Imputed rent and rental value	7,091	6,775
Net non-agricultural output	98	44
Less :		
Net interest payments	2,154	1,635
Imputed rent on farmhouses and cottages	0	0
Buildings depreciation, insurance and landlord repairs	1,782	1,497
FARM BUSINESS INCOME	11,513	13,240

TABLE B5. Upland cattle and sheep farms**1. Under 28 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2007/08</u>	<u>2006/07</u>
NET FARM INCOME (excl. BLSA)	5,892	7,287
minus manual labour of farmer & spouse	17,574	16,812
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	-11,682	-9,525
NET FARM INCOME (excl. BLSA)	5,892	7,287
plus net rental value/imputed rent	7,091	6,775
minus occupier's expenses	137	89
minus interest payments	2,154	1,635
minus buildings & works depreciation	2,005	1,759
OCCUPIER'S NET INCOME	8,687	10,579
plus other imputed charges	2,368	5,364
plus fixed asset depreciation	7,086	6,828
minus valuation changes	1,378	-2,812
CASH INCOME	16,763	25,583
LAND UTILISATION - hectares per farm		
Cereals	0.49	0.53
Roots, fodder and other crops	1.02	0.89
Grassland - hay	1.96	2.53
- silage	16.19	15.94
- pasture	45.61	44.58
Fallow and land let	0.83	1.14
Rough grazing - sole	1.26	1.26
Woods, roads and buildings	2.38	2.38
TOTAL AREA (actual hectares)	69.74	69.25
TOTAL AREA (effective hectares)	66.53	66.06
Rough grazing - common (effective hectares)	0.43	0.43
Bare land and forage hired (actual hectares)	6.25	6.71
TENANT'S CAPITAL - £ per farm		
Machinery	39,025	37,333
Livestock	40,541	39,776
Crops	1,827	1,762
Stores	815	537
TOTAL	82,208	79,408
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.23	1.27
Finished lamb sales per ewe (numbers)	1.11	1.12
Stocking rate (grazing LU per eff.ha.)	1.02	1.07
Return on tenant's capital (%)	-14.21	-12.00

TABLE B5. Upland cattle and sheep farms**1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Dairy cattle	0.0	0.1	0.0	0.1
Beef cows	21.5	22.6	16.1	16.9
Other cattle	52.4	51.3	27.8	27.7
Breeding sheep	272.9	297.6	21.8	23.8
Other sheep	188.1	201.7	7.7	8.4
Other livestock	32.0	23.9		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Number of farms	23	23	2	2	12	12
Average farm size - ESU	19.2	19.4	N/A	N/A	19.5	20.2
- actual ha.	66.04	65.53			75.62	75.14
- eff. ha.	63.37	62.86			72.37	71.89

ASSETS

Agricultural land	365,535	365,535			307,713	307,713
Woodland	4,155	4,155			3,094	3,094
Buildings	10,162	10,215			10,458	5,380
Improvements	3,773	3,175			874	368
Machinery	42,183	37,771			37,521	40,543
Livestock	41,659	39,999			39,720	40,407
Crops, forage and cultivations	2,058	1,745			1,504	1,054
Milk quota	0	0			0	0
Single Payment Scheme value	20,391	23,965			21,728	27,744
Stores	828	521			828	535
Credit balances	7,568	7,313			12,347	11,754
TOTAL	498,312	494,394			435,787	438,592

EXTERNAL LIABILITIES

Long and medium term loans	35,511	27,598			2,173	2,396
Overdrafts	10,212	9,479			5,956	6,769
Other short term loans	1,243	420			2,342	3,434
TOTAL	46,966	37,497			10,471	12,599

NET WORTH

	451,346	456,897			425,316	425,993
Owner equity (%)	91	92			98	97

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.

TABLE B5. Upland cattle and sheep farms**2. 28 - 60 ESU****Farm Business Income (£ per farm)**

Number of farms in sample	32	32
Average business size (ESU)	38	39
OUTPUTS	<u>2007/08</u>	<u>2006/07</u>
Other cattle - output	30,615	27,750
Sheep - output	24,256	25,162
Other livestock	-1	21
Main crops	1,343	768
By-products, forage and cultivations	1,541	1,099
Miscellaneous	3,086	5,136
Single Payment Scheme	27,504	27,795
Tir Mynydd and environmental payments	6,821	5,107
TOTAL OUTPUTS	95,165	92,838
INPUTS		
Feeds - purchased concentrates	12,488	11,686
- homegrown concentrates	1,087	651
Coarse fodder, tack and stock keep	1,860	2,539
Veterinary and medicines	3,613	3,428
Other livestock costs	5,906	5,870
Seeds - purchased and homegrown	522	420
Fertilisers	5,920	6,106
Other crop costs	904	634
Labour - paid	1,047	1,096
- unpaid	3,699	3,810
- casual	1,306	902
Machinery - contract	4,037	3,518
- repairs	3,332	3,244
- fuels	3,657	3,656
- depreciation	8,099	7,627
General farming costs	7,218	7,692
Land expenses	2,314	2,407
Rent	3,824	3,382
Rental value	11,551	10,917
TOTAL INPUTS	82,384	79,585
NET FARM INCOME (excluding BLSA)	12,781	13,253
Plus :		
Unpaid labour (excludes farmer and spouse)	3,699	3,810
Imputed rent and rental value	11,551	10,917
Net non-agricultural output	-27	104
Less :		
Net interest payments	2,065	1,621
Imputed rent on farmhouses and cottages	50	50
Buildings depreciation, insurance and landlord repairs	4,504	3,868
FARM BUSINESS INCOME	21,385	22,545

TABLE B5. Upland cattle and sheep farms**2. 28 - 60 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2007/08</u>	<u>2006/07</u>
NET FARM INCOME (excl. BLSA)	12,781	13,253
minus manual labour of farmer & spouse	18,378	17,345
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	-5,597	-4,092
NET FARM INCOME (excl. BLSA)	12,781	13,253
plus net rental value/imputed rent	11,551	10,917
minus occupier's expenses	147	114
minus interest payments	2,065	1,621
minus buildings & works depreciation	5,145	4,499
OCCUPIER'S NET INCOME	16,975	17,936
plus other imputed charges	3,749	6,045
plus fixed asset depreciation	13,244	12,127
minus valuation changes	3,288	-4,146
CASH INCOME	30,680	40,254
LAND UTILISATION - hectares per farm		
Cereals	2.38	2.14
Roots, fodder and other crops	0.85	0.99
Grassland - hay	4.06	4.56
- silage	26.97	26.38
- pasture	84.18	78.40
Fallow and land let	0.27	1.25
Rough grazing - sole	6.34	6.29
Woods, roads and buildings	4.12	4.12
TOTAL AREA (actual hectares)	129.17	124.13
TOTAL AREA (effective hectares)	120.57	115.59
Rough grazing - common (effective hectares)	1.87	1.86
Bare land and forage hired (actual hectares)	8.03	12.46
TENANT'S CAPITAL - £ per farm		
Machinery	61,703	60,336
Livestock	78,864	76,640
Crops	2,996	2,603
Stores	2,481	1,611
TOTAL	146,044	141,190
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.28	1.32
Finished lamb sales per ewe (numbers)	1.11	1.16
Stocking rate (grazing LU per eff.ha.)	1.12	1.12
Return on tenant's capital (%)	-3.83	-2.90

TABLE B5. Upland cattle and sheep farms**2. 28 - 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	39.6	41.1	29.7	30.8
Other cattle	97.8	93.8	52.1	50.3
Breeding sheep	580.0	581.3	46.4	46.5
Other sheep	359.9	358.8	14.7	14.7
Other livestock	11.9	11.2		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Number of farms	18	18	2	2	12	12
Average farm size - ESU	36.6	36.9	N/A	N/A	40.8	41.1
- actual ha.	105.55	104.29			163.89	152.64
- eff. ha.	96.47	95.27			154.90	143.65

ASSETS

Agricultural land	485,231	485,231			393,530	393,530
Woodland	3,280	3,280			3,877	3,877
Buildings	21,877	21,271			16,980	14,873
Improvements	9,954	5,014			9,884	9,752
Machinery	62,628	61,318			66,071	66,089
Livestock	78,868	76,431			74,996	72,315
Crops, forage and cultivations	2,914	2,547			2,820	2,696
Milk quota	0	0			0	0
Single Payment Scheme value	45,786	51,610			51,368	60,845
Stores	2,432	1,807			2,842	1,254
Credit balances	23,206	19,119			14,544	21,583
TOTAL	736,176	727,628			636,912	646,814

EXTERNAL LIABILITIES

Long and medium term loans	21,236	21,953			17,798	15,219
Overdrafts	8,354	4,770			19,615	16,494
Other short term loans	5,508	4,887			8,357	6,982
TOTAL	35,098	31,610			45,770	38,695

NET WORTH

	701,078	696,018			591,142	608,119
Owner equity (%)	95	96			93	94

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.

TABLE B5. Upland cattle and sheep farms

3. Over 60 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	12	12
Average business size (ESU)	96	97
OUTPUTS	<u>2007/08</u>	<u>2006/07</u>
Dairy - output	23,685	15,206
- net quota	0	0
Other cattle - output	46,876	45,879
Sheep - output	76,776	76,073
Other livestock	0	0
Main crops	8,637	5,579
By-products, forage and cultivations	3,932	3,072
Miscellaneous	6,465	7,679
Single Payment Scheme	52,108	51,529
Tir Mynydd and environmental payments	9,511	7,312
TOTAL OUTPUTS	227,990	212,329
INPUTS		
Feeds - purchased concentrates	28,358	23,738
- homegrown concentrates	4,698	3,799
Coarse fodder, tack and stock keep	9,606	11,526
Veterinary and medicines	7,119	6,897
Other livestock costs	12,798	12,451
Seeds - purchased and homegrown	2,226	1,286
Fertilisers	15,353	16,017
Other crop costs	2,240	1,680
Labour - paid	6,935	7,768
- unpaid	14,514	12,928
- casual	1,082	629
Machinery - contract	8,759	7,886
- repairs	6,328	6,562
- fuels	9,695	9,708
- depreciation	13,762	13,449
General farming costs	12,314	10,811
Land expenses	6,694	10,326
Rent	8,438	8,210
Rental value	19,242	18,435
TOTAL INPUTS	190,161	184,106
NET FARM INCOME (excluding BLSA)	37,829	28,223
Plus :		
Unpaid labour (excludes farmer and spouse)	14,514	12,928
Imputed rent and rental value	19,242	18,435
Net non-agricultural output	0	0
Less :		
Net interest payments	11,211	8,681
Imputed rent on farmhouses and cottages	0	0
Buildings depreciation, insurance and landlord repairs	8,044	7,297
FARM BUSINESS INCOME	52,330	43,608

TABLE B5. Upland cattle and sheep farms**3. Over 60 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2007/08</u>	<u>2006/07</u>
NET FARM INCOME (excl. BLSA)	37,829	28,223
minus manual labour of farmer & spouse	16,943	16,208
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	20,886	12,015
NET FARM INCOME (excl. BLSA)	37,829	28,223
plus net rental value/imputed rent	19,242	18,435
minus occupier's expenses	391	269
minus interest payments	11,211	8,681
minus buildings & works depreciation	8,900	8,142
OCCUPIER'S NET INCOME	36,569	29,566
plus other imputed charges	14,514	15,747
plus fixed asset depreciation	22,662	21,591
minus valuation changes	9,402	-5,424
CASH INCOME	64,343	72,328
LAND UTILISATION - hectares per farm		
Cereals	10.71	9.26
Roots, fodder and other crops	3.55	3.58
Grassland - hay	1.19	1.00
- silage	56.02	47.90
- pasture	110.16	119.22
Fallow and land let	0.00	0.00
Rough grazing - sole	4.98	4.98
Woods, roads and buildings	1.82	1.82
TOTAL AREA (actual hectares)	188.43	187.76
TOTAL AREA (effective hectares)	183.75	183.08
Rough grazing - common (effective hectares)	2.12	2.12
Bare land and forage hired (actual hectares)	37.65	45.05
TENANT'S CAPITAL - £ per farm		
Machinery	99,616	98,285
Livestock	151,462	147,888
Crops	14,505	11,439
Stores	4,667	1,904
TOTAL	270,250	259,516
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	7,739	6,422
Milk sales per cow (£)	1,851	1,062
Margin over concentrates per cow (£)	1,351	747
Milk price (pence per litre)	24.18	16.72
Lambs reared per ewe (numbers)	1.38	1.30
Finished lamb sales per ewe (numbers)	1.21	1.20
Stocking rate (grazing LU per eff.ha.)	1.41	1.36
Return on tenant's capital (%)	7.73	4.63

TABLE B5. Upland cattle and sheep farms**3. Over 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Dairy cattle	12.1	13.9	12.1	13.9
Beef cows	62.8	60.2	47.1	45.2
Other cattle	173.8	182.1	93.3	98.0
Breeding sheep	1341.7	1416.5	107.3	113.3
Other sheep	993.8	758.8	40.6	31.1
Other livestock	0.0	0.0		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Number of farms	8	7	0	0	4	5
Average farm size - ESU	74.8	80.8			N/A	N/A
- actual ha.	155.9	147.9				
- eff. ha.	152.6	144.4				

ASSETS

Agricultural land	541,038	543,158
Woodland	1,410	1,091
Buildings	30,557	32,516
Improvements	3,961	2,841
Machinery	86,864	90,511
Livestock	140,471	133,948
Crops, forage and cultivations	13,529	11,775
Milk quota	0	0
Single Payment Scheme value	82,577	98,513
Stores	4,218	2,056
Credit balances	33,338	36,114
TOTAL	937,963	952,523

EXTERNAL LIABILITIES

Long and medium term loans	31,190	33,885
Overdrafts	39,435	41,058
Other short term loans	2,663	3,733
TOTAL	73,288	78,676

NET WORTH **864,675** **873,847**

Owner equity (%) 92 92

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.

TABLE B5. Upland cattle and sheep farms

4. All farms	Farm Business Income (£ per farm)	
Number of farms in sample	81	81
Average business size (ESU)	38	39
OUTPUTS	<u>2007/08</u>	<u>2006/07</u>
Dairy - output	3,508	2,252
- net quota	0	0
Other cattle - output	25,625	24,061
Sheep - output	26,550	27,549
Other livestock	-1	8
Main crops	1,993	1,223
By-products, forage and cultivations	1,846	1,330
Miscellaneous	4,510	6,437
Single Payment Scheme	24,802	24,718
Tir Mynydd and environmental payments	5,801	4,418
TOTAL OUTPUTS	94,634	91,996
INPUTS		
Feeds - purchased concentrates	11,960	10,972
- homegrown concentrates	1,182	919
Coarse fodder, tack and stock keep	2,889	3,515
Veterinary and medicines	3,387	3,259
Other livestock costs	5,497	5,593
Seeds - purchased and homegrown	603	437
Fertilisers	5,726	5,927
Other crop costs	892	751
Labour - paid	1,501	1,633
- unpaid	4,693	4,456
- casual	945	642
Machinery - contract	3,864	3,540
- repairs	3,321	3,121
- fuels	3,990	3,878
- depreciation	7,559	7,321
General farming costs	7,215	7,213
Land expenses	2,535	3,209
Rent	3,154	2,965
Rental value	10,653	10,139
TOTAL INPUTS	81,566	79,490
NET FARM INCOME (excluding BLSA)	13,068	12,506
Plus :		
Unpaid labour (excludes farmer and spouse)	4,693	4,456
Imputed rent and rental value	10,653	10,139
Net non-agricultural output	34	61
Less :		
Net interest payments	3,460	2,674
Imputed rent on farmhouses and cottages	19	19
Buildings depreciation, insurance and landlord repairs	3,785	3,293
FARM BUSINESS INCOME	21,184	21,176

TABLE B5. Upland cattle and sheep farms**4. All farms (continued)**

INCOME MEASURES - £ per farm	<u>2007/08</u>	<u>2006/07</u>
NET FARM INCOME (excl. BLSA)	13,068	12,506
minus manual labour of farmer & spouse	17,798	16,933
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	-4,730	-4,427
NET FARM INCOME (excl. BLSA)	13,068	12,506
plus net rental value/imputed rent	10,653	10,139
minus occupier's expenses	179	126
minus interest payments	3,460	2,674
minus buildings & works depreciation	4,267	3,787
OCCUPIER'S NET INCOME	15,815	16,058
plus other imputed charges	4,713	7,172
plus fixed asset depreciation	11,827	11,109
minus valuation changes	3,321	-3,726
CASH INCOME	29,034	38,065
LAND UTILISATION - hectares per farm		
Cereals	2.75	2.46
Roots, fodder and other crops	1.32	1.33
Grassland - hay	2.67	3.11
- silage	26.35	24.80
- pasture	70.41	69.00
Fallow and land let	0.49	1.02
Rough grazing - sole	3.82	3.80
Woods, roads and buildings	2.98	2.98
TOTAL AREA (actual hectares)	110.79	108.50
TOTAL AREA (effective hectares)	105.24	102.96
Rough grazing - common (effective hectares)	1.25	1.25
Bare land and forage hired (actual hectares)	11.61	14.66
TENANT'S CAPITAL - £ per farm		
Machinery	56,961	55,451
Livestock	72,114	70,356
Crops	4,167	3,528
Stores	2,044	1,164
TOTAL	135,286	130,499
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	7,739	6,346
Milk sales per cow (£)	1,851	1,049
Margin over concentrates per cow (£)	1,351	738
Milk price (pence per litre)	24.18	16.72
Lambs reared per ewe (numbers)	1.30	1.30
Finished lamb sales per ewe (numbers)	1.15	1.17
Stocking rate (grazing LU per eff.ha.)	1.17	1.18
Return on tenant's capital (%)	-3.50	-3.39

TABLE B5. Upland cattle and sheep farms**4. All farms (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Dairy cattle	1.8	2.1	1.8	2.1
Beef cows	34.8	35.5	26.1	26.6
Other cattle	88.3	87.4	47.1	47.0
Breeding sheep	552.5	575.4	44.2	46.0
Other sheep	375.4	346.3	15.3	14.2
Other livestock	19.3	15.3		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Number of farms	49	48	4	4	28	29
Average farm size - ESU	34.7	34.9	N/A	N/A	45.5	45.9
- actual ha.	95.2	92.1			138.8	136.3
- eff. ha.	90.1	86.9			132.5	130.1

ASSETS

Agricultural land	438,159	436,324			393,686	398,256
Woodland	3,385	3,380			3,059	3,079
Buildings	17,795	17,613			21,629	16,516
Improvements	6,074	3,816			6,349	5,435
Machinery	56,988	54,293			62,271	62,946
Livestock	71,460	67,362			73,942	75,506
Crops, forage and cultivations	4,245	3,508			4,204	3,443
Milk quota	0	0			1,482	1,424
Single Payment Scheme value	39,872	45,203			46,694	57,698
Stores	1,971	1,227			2,368	1,032
Credit balances	17,520	15,941			16,352	18,274
TOTAL	657,469	648,667			632,036	643,609

EXTERNAL LIABILITIES

Long and medium term loans	29,562	26,398			26,886	28,248
Overdrafts	14,300	12,318			35,047	27,145
Other short term loans	3,041	2,578			7,210	5,323
TOTAL	46,903	41,294			69,143	60,716

NET WORTH

	610,566	607,373			562,893	582,893
Owner equity (%)	93	94			89	91

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.