

TABLE B5. Upland cattle and sheep farms**2. 28 - 60 ESU****Farm Business Income (£ per farm)**

Number of farms in sample	32	32
Average business size (ESU)	38	39
OUTPUTS	<u>2007/08</u>	<u>2006/07</u>
Other cattle - output	30,615	27,750
Sheep - output	24,256	25,162
Other livestock	-1	21
Main crops	1,343	768
By-products, forage and cultivations	1,541	1,099
Miscellaneous	3,086	5,136
Single Payment Scheme	27,504	27,795
Tir Mynydd and environmental payments	6,821	5,107
TOTAL OUTPUTS	95,165	92,838
INPUTS		
Feeds - purchased concentrates	12,488	11,686
- homegrown concentrates	1,087	651
Coarse fodder, tack and stock keep	1,860	2,539
Veterinary and medicines	3,613	3,428
Other livestock costs	5,906	5,870
Seeds - purchased and homegrown	522	420
Fertilisers	5,920	6,106
Other crop costs	904	634
Labour - paid	1,047	1,096
- unpaid	3,699	3,810
- casual	1,306	902
Machinery - contract	4,037	3,518
- repairs	3,332	3,244
- fuels	3,657	3,656
- depreciation	8,099	7,627
General farming costs	7,218	7,692
Land expenses	2,314	2,407
Rent	3,824	3,382
Rental value	11,551	10,917
TOTAL INPUTS	82,384	79,585
NET FARM INCOME (excluding BLSA)	12,781	13,253
Plus :		
Unpaid labour (excludes farmer and spouse)	3,699	3,810
Imputed rent and rental value	11,551	10,917
Net non-agricultural output	-27	104
Less :		
Net interest payments	2,065	1,621
Imputed rent on farmhouses and cottages	50	50
Buildings depreciation, insurance and landlord repairs	4,504	3,868
FARM BUSINESS INCOME	21,385	22,545

TABLE B5. Upland cattle and sheep farms**2. 28 - 60 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2007/08</u>	<u>2006/07</u>
NET FARM INCOME (excl. BLSA)	12,781	13,253
minus manual labour of farmer & spouse	18,378	17,345
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	-5,597	-4,092
NET FARM INCOME (excl. BLSA)	12,781	13,253
plus net rental value/imputed rent	11,551	10,917
minus occupier's expenses	147	114
minus interest payments	2,065	1,621
minus buildings & works depreciation	5,145	4,499
OCCUPIER'S NET INCOME	16,975	17,936
plus other imputed charges	3,749	6,045
plus fixed asset depreciation	13,244	12,127
minus valuation changes	3,288	-4,146
CASH INCOME	30,680	40,254
LAND UTILISATION - hectares per farm		
Cereals	2.38	2.14
Roots, fodder and other crops	0.85	0.99
Grassland - hay	4.06	4.56
- silage	26.97	26.38
- pasture	84.18	78.40
Fallow and land let	0.27	1.25
Rough grazing - sole	6.34	6.29
Woods, roads and buildings	4.12	4.12
TOTAL AREA (actual hectares)	129.17	124.13
TOTAL AREA (effective hectares)	120.57	115.59
Rough grazing - common (effective hectares)	1.87	1.86
Bare land and forage hired (actual hectares)	8.03	12.46
TENANT'S CAPITAL - £ per farm		
Machinery	61,703	60,336
Livestock	78,864	76,640
Crops	2,996	2,603
Stores	2,481	1,611
TOTAL	146,044	141,190
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.28	1.32
Finished lamb sales per ewe (numbers)	1.11	1.16
Stocking rate (grazing LU per eff.ha.)	1.12	1.12
Return on tenant's capital (%)	-3.83	-2.90

TABLE B5. Upland cattle and sheep farms**2. 28 - 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	39.6	41.1	29.7	30.8
Other cattle	97.8	93.8	52.1	50.3
Breeding sheep	580.0	581.3	46.4	46.5
Other sheep	359.9	358.8	14.7	14.7
Other livestock	11.9	11.2		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Number of farms	18	18	2	2	12	12
Average farm size - ESU	36.6	36.9	N/A	N/A	40.8	41.1
- actual ha.	105.55	104.29			163.89	152.64
- eff. ha.	96.47	95.27			154.90	143.65

ASSETS

Agricultural land	485,231	485,231			393,530	393,530
Woodland	3,280	3,280			3,877	3,877
Buildings	21,877	21,271			16,980	14,873
Improvements	9,954	5,014			9,884	9,752
Machinery	62,628	61,318			66,071	66,089
Livestock	78,868	76,431			74,996	72,315
Crops, forage and cultivations	2,914	2,547			2,820	2,696
Milk quota	0	0			0	0
Single Payment Scheme value	45,786	51,610			51,368	60,845
Stores	2,432	1,807			2,842	1,254
Credit balances	23,206	19,119			14,544	21,583
TOTAL	736,176	727,628			636,912	646,814

EXTERNAL LIABILITIES

Long and medium term loans	21,236	21,953			17,798	15,219
Overdrafts	8,354	4,770			19,615	16,494
Other short term loans	5,508	4,887			8,357	6,982
TOTAL	35,098	31,610			45,770	38,695

NET WORTH

	701,078	696,018			591,142	608,119
Owner equity (%)	95	96			93	94

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.