

TABLE B5. Upland cattle and sheep farms

3. Over 60 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	12	12
Average business size (ESU)	96	97
OUTPUTS	<u>2007/08</u>	<u>2006/07</u>
Dairy - output	23,685	15,206
- net quota	0	0
Other cattle - output	46,876	45,879
Sheep - output	76,776	76,073
Other livestock	0	0
Main crops	8,637	5,579
By-products, forage and cultivations	3,932	3,072
Miscellaneous	6,465	7,679
Single Payment Scheme	52,108	51,529
Tir Mynydd and environmental payments	9,511	7,312
TOTAL OUTPUTS	227,990	212,329
INPUTS		
Feeds - purchased concentrates	28,358	23,738
- homegrown concentrates	4,698	3,799
Coarse fodder, tack and stock keep	9,606	11,526
Veterinary and medicines	7,119	6,897
Other livestock costs	12,798	12,451
Seeds - purchased and homegrown	2,226	1,286
Fertilisers	15,353	16,017
Other crop costs	2,240	1,680
Labour - paid	6,935	7,768
- unpaid	14,514	12,928
- casual	1,082	629
Machinery - contract	8,759	7,886
- repairs	6,328	6,562
- fuels	9,695	9,708
- depreciation	13,762	13,449
General farming costs	12,314	10,811
Land expenses	6,694	10,326
Rent	8,438	8,210
Rental value	19,242	18,435
TOTAL INPUTS	190,161	184,106
NET FARM INCOME (excluding BLSA)	37,829	28,223
Plus :		
Unpaid labour (excludes farmer and spouse)	14,514	12,928
Imputed rent and rental value	19,242	18,435
Net non-agricultural output	0	0
Less :		
Net interest payments	11,211	8,681
Imputed rent on farmhouses and cottages	0	0
Buildings depreciation, insurance and landlord repairs	8,044	7,297
FARM BUSINESS INCOME	52,330	43,608

TABLE B5. Upland cattle and sheep farms**3. Over 60 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2007/08</u>	<u>2006/07</u>
NET FARM INCOME (excl. BLSA)	37,829	28,223
minus manual labour of farmer & spouse	16,943	16,208
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	20,886	12,015
NET FARM INCOME (excl. BLSA)	37,829	28,223
plus net rental value/imputed rent	19,242	18,435
minus occupier's expenses	391	269
minus interest payments	11,211	8,681
minus buildings & works depreciation	8,900	8,142
OCCUPIER'S NET INCOME	36,569	29,566
plus other imputed charges	14,514	15,747
plus fixed asset depreciation	22,662	21,591
minus valuation changes	9,402	-5,424
CASH INCOME	64,343	72,328
LAND UTILISATION - hectares per farm		
Cereals	10.71	9.26
Roots, fodder and other crops	3.55	3.58
Grassland - hay	1.19	1.00
- silage	56.02	47.90
- pasture	110.16	119.22
Fallow and land let	0.00	0.00
Rough grazing - sole	4.98	4.98
Woods, roads and buildings	1.82	1.82
TOTAL AREA (actual hectares)	188.43	187.76
TOTAL AREA (effective hectares)	183.75	183.08
Rough grazing - common (effective hectares)	2.12	2.12
Bare land and forage hired (actual hectares)	37.65	45.05
TENANT'S CAPITAL - £ per farm		
Machinery	99,616	98,285
Livestock	151,462	147,888
Crops	14,505	11,439
Stores	4,667	1,904
TOTAL	270,250	259,516
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	7,739	6,422
Milk sales per cow (£)	1,851	1,062
Margin over concentrates per cow (£)	1,351	747
Milk price (pence per litre)	24.18	16.72
Lambs reared per ewe (numbers)	1.38	1.30
Finished lamb sales per ewe (numbers)	1.21	1.20
Stocking rate (grazing LU per eff.ha.)	1.41	1.36
Return on tenant's capital (%)	7.73	4.63

TABLE B5. Upland cattle and sheep farms**3. Over 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Dairy cattle	12.1	13.9	12.1	13.9
Beef cows	62.8	60.2	47.1	45.2
Other cattle	173.8	182.1	93.3	98.0
Breeding sheep	1341.7	1416.5	107.3	113.3
Other sheep	993.8	758.8	40.6	31.1
Other livestock	0.0	0.0		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Number of farms	8	7	0	0	4	5
Average farm size - ESU	74.8	80.8			N/A	N/A
- actual ha.	155.9	147.9				
- eff. ha.	152.6	144.4				

ASSETS

Agricultural land	541,038	543,158
Woodland	1,410	1,091
Buildings	30,557	32,516
Improvements	3,961	2,841
Machinery	86,864	90,511
Livestock	140,471	133,948
Crops, forage and cultivations	13,529	11,775
Milk quota	0	0
Single Payment Scheme value	82,577	98,513
Stores	4,218	2,056
Credit balances	33,338	36,114
TOTAL	937,963	952,523

EXTERNAL LIABILITIES

Long and medium term loans	31,190	33,885
Overdrafts	39,435	41,058
Other short term loans	2,663	3,733
TOTAL	73,288	78,676

NET WORTH **864,675** **873,847**

Owner equity (%) 92 92

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.