

**TABLE B5. Upland cattle and sheep farms**

<b>4. All farms</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	81	81
Average business size (ESU)	38	39
<b>OUTPUTS</b>	<u>2007/08</u>	<u>2006/07</u>
Dairy - output	3,508	2,252
- net quota	0	0
Other cattle - output	25,625	24,061
Sheep - output	26,550	27,549
Other livestock	-1	8
Main crops	1,993	1,223
By-products, forage and cultivations	1,846	1,330
Miscellaneous	4,510	6,437
Single Payment Scheme	24,802	24,718
Tir Mynydd and environmental payments	5,801	4,418
<b>TOTAL OUTPUTS</b>	<b>94,634</b>	<b>91,996</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	11,960	10,972
- homegrown concentrates	1,182	919
Coarse fodder, tack and stock keep	2,889	3,515
Veterinary and medicines	3,387	3,259
Other livestock costs	5,497	5,593
Seeds - purchased and homegrown	603	437
Fertilisers	5,726	5,927
Other crop costs	892	751
Labour - paid	1,501	1,633
- unpaid	4,693	4,456
- casual	945	642
Machinery - contract	3,864	3,540
- repairs	3,321	3,121
- fuels	3,990	3,878
- depreciation	7,559	7,321
General farming costs	7,215	7,213
Land expenses	2,535	3,209
Rent	3,154	2,965
Rental value	10,653	10,139
<b>TOTAL INPUTS</b>	<b>81,566</b>	<b>79,490</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>13,068</b>	<b>12,506</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	4,693	4,456
Imputed rent and rental value	10,653	10,139
Net non-agricultural output	34	61
Less :		
Net interest payments	3,460	2,674
Imputed rent on farmhouses and cottages	19	19
Buildings depreciation, insurance and landlord repairs	3,785	3,293
<b>FARM BUSINESS INCOME</b>	<b>21,184</b>	<b>21,176</b>

**TABLE B5. Upland cattle and sheep farms****4. All farms (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2007/08</u>	<u>2006/07</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>13,068</b>	<b>12,506</b>
minus manual labour of farmer & spouse	17,798	16,933
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>-4,730</b>	<b>-4,427</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>13,068</b>	<b>12,506</b>
plus net rental value/imputed rent	10,653	10,139
minus occupier's expenses	179	126
minus interest payments	3,460	2,674
minus buildings & works depreciation	4,267	3,787
<b>OCCUPIER'S NET INCOME</b>	<b>15,815</b>	<b>16,058</b>
plus other imputed charges	4,713	7,172
plus fixed asset depreciation	11,827	11,109
minus valuation changes	3,321	-3,726
<b>CASH INCOME</b>	<b>29,034</b>	<b>38,065</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	2.75	2.46
Roots, fodder and other crops	1.32	1.33
Grassland - hay	2.67	3.11
- silage	26.35	24.80
- pasture	70.41	69.00
Fallow and land let	0.49	1.02
Rough grazing - sole	3.82	3.80
Woods, roads and buildings	2.98	2.98
TOTAL AREA (actual hectares)	<b>110.79</b>	<b>108.50</b>
TOTAL AREA (effective hectares)	<b>105.24</b>	<b>102.96</b>
Rough grazing - common (effective hectares)	1.25	1.25
Bare land and forage hired (actual hectares)	11.61	14.66
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	56,961	55,451
Livestock	72,114	70,356
Crops	4,167	3,528
Stores	2,044	1,164
<b>TOTAL</b>	<b>135,286</b>	<b>130,499</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	7,739	6,346
Milk sales per cow (£)	1,851	1,049
Margin over concentrates per cow (£)	1,351	738
Milk price (pence per litre)	24.18	16.72
Lambs reared per ewe (numbers)	1.30	1.30
Finished lamb sales per ewe (numbers)	1.15	1.17
Stocking rate (grazing LU per eff.ha.)	1.17	1.18
Return on tenant's capital (%)	-3.50	-3.39

**TABLE B5. Upland cattle and sheep farms****4. All farms (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Dairy cattle	1.8	2.1	1.8	2.1
Beef cows	34.8	35.5	26.1	26.6
Other cattle	88.3	87.4	47.1	47.0
Breeding sheep	552.5	575.4	44.2	46.0
Other sheep	375.4	346.3	15.3	14.2
Other livestock	19.3	15.3		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>
Number of farms	49	48	4	4	28	29
Average farm size - ESU	34.7	34.9	N/A	N/A	45.5	45.9
- actual ha.	95.2	92.1			138.8	136.3
- eff. ha.	90.1	86.9			132.5	130.1

**ASSETS**

Agricultural land	438,159	436,324			393,686	398,256
Woodland	3,385	3,380			3,059	3,079
Buildings	17,795	17,613			21,629	16,516
Improvements	6,074	3,816			6,349	5,435
Machinery	56,988	54,293			62,271	62,946
Livestock	71,460	67,362			73,942	75,506
Crops, forage and cultivations	4,245	3,508			4,204	3,443
Milk quota	0	0			1,482	1,424
Single Payment Scheme value	39,872	45,203			46,694	57,698
Stores	1,971	1,227			2,368	1,032
Credit balances	17,520	15,941			16,352	18,274
<b>TOTAL</b>	<b>657,469</b>	<b>648,667</b>			<b>632,036</b>	<b>643,609</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	29,562	26,398			26,886	28,248
Overdrafts	14,300	12,318			35,047	27,145
Other short term loans	3,041	2,578			7,210	5,323
<b>TOTAL</b>	<b>46,903</b>	<b>41,294</b>			<b>69,143</b>	<b>60,716</b>

**NET WORTH**

	<b>610,566</b>	<b>607,373</b>			<b>562,893</b>	<b>582,893</b>
Owner equity (%)	93	94			89	91

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.