

**TABLE B3. Hill sheep farms**

<b>2. 28 - 60 ESU</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	47	47
Average business size (ESU)	40	40
<b>OUTPUTS</b>	<u>2008/09</u>	<u>2007/08</u>
Other cattle - output	13,345	10,851
Sheep - output	37,835	29,227
Other livestock	-2	0
Main crops	42	71
By-products, forage and cultivations	526	515
Miscellaneous	3,175	3,206
Single Payment Scheme	31,920	28,482
Tir Mynydd and environmental payments	11,933	15,028
<b>TOTAL OUTPUTS</b>	<b>98,774</b>	<b>87,380</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	12,917	10,599
- homegrown concentrates	4	71
Coarse fodder, tack and stock keep	4,916	4,793
Veterinary and medicines	4,004	3,642
Other livestock costs	5,166	4,387
Seeds - purchased and homegrown	360	239
Fertilisers	5,870	4,555
Other crop costs	646	622
Labour - paid	1,633	1,398
- unpaid	3,786	3,338
- casual	519	964
Machinery - contract	2,367	2,518
- repairs	3,165	3,249
- fuels	4,585	3,767
- depreciation	7,597	7,704
General farming costs	7,590	7,164
Land expenses	2,908	2,176
Rent	2,677	2,588
Rental value	9,202	10,010
<b>TOTAL INPUTS</b>	<b>79,912</b>	<b>73,784</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>18,862</b>	<b>13,596</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	3,786	3,338
Imputed property costs	9,160	9,783
Non-agricultural output	0	0
Less :		
Interest charges	2,757	3,304
Ownership charges	2,576	2,548
<b>FARM BUSINESS INCOME</b>	<b>26,475</b>	<b>20,865</b>

**TABLE B3. Hill sheep farms****2. 28 - 60 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2008/09</u>	<u>2007/08</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>18,862</b>	<b>13,596</b>
minus manual labour of farmer & spouse	18,572	18,017
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>290</b>	<b>-4,421</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>18,862</b>	<b>13,596</b>
plus net rental value/imputed rent	9,202	10,010
minus occupier's expenses	156	139
minus interest payments	2,757	3,304
minus buildings & works depreciation	3,139	3,036
<b>OCCUPIER'S NET INCOME</b>	<b>22,012</b>	<b>17,127</b>
plus other imputed charges	3,829	3,359
plus fixed asset depreciation	10,737	10,741
minus valuation changes	-13	-381
<b>CASH INCOME</b>	<b>36,591</b>	<b>31,608</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	0.09	0.11
Roots, fodder and other crops	0.78	0.47
Grassland - hay	2.22	2.51
- silage	18.19	18.19
- pasture	101.23	101.29
Fallow and land let	0.12	0.00
Rough grazing - sole	63.02	63.02
Woods, roads and buildings	5.27	5.27
TOTAL AREA (actual hectares)	<b>190.92</b>	<b>190.86</b>
TOTAL AREA (effective hectares)	<b>143.66</b>	<b>143.61</b>
Rough grazing - common (effective hectares)	21.03	21.03
Bare land and forage hired (actual hectares)	12.32	11.09
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	56,308	54,308
Livestock	58,880	58,821
Crops	2,774	2,977
Stores	1,828	1,047
<b>TOTAL</b>	<b>119,790</b>	<b>117,153</b>
<b>PERFORMANCE INDICATORS</b>		
Lambs reared per ewe (numbers)	1.13	1.12
Finished lamb sales per ewe (numbers)	0.85	0.81
Stocking rate (grazing LU per eff.ha.)	0.70	0.72
Return on tenant's capital (%)	0.24	-3.77

**TABLE B3. Hill sheep farms****2. 28 - 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2008/09	2007/08	2008/09	2007/08
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	19.1	20.8	14.3	15.6
Other cattle	37.5	37.3	18.5	18.1
Breeding sheep	1,019.9	1,040.7	67.4	69.0
Other sheep	565.7	590.8	23.2	24.3
Other livestock	0.2	0.1		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2008/09	2007/08	2008/09	2007/08	2008/09	2007/08
Number of farms	28	26	3	3	16	18
Average farm size - ESU	41.1	41.9	N/A	N/A	38.0	38.5
- actual ha.	196.73	203.14			194.26	185.15
- eff. ha.	144.21	147.56			150.41	144.75

**ASSETS**

Agricultural land	579,797	555,327			305,783	303,655
Woodland	6,106	6,126			7,297	6,881
Buildings	10,001	11,677			10,875	11,061
Improvements	8,205	7,380			7,125	5,492
Machinery	58,907	54,773			53,775	55,170
Livestock	62,308	60,135			53,505	57,420
Crops, forage and cultivations	2,620	2,750			2,488	2,850
Milk quota	0	0			0	0
Single Payment Scheme value	51,467	37,123			48,856	36,281
Stores	1,976	1,230			1,372	847
Credit balances	22,205	17,436			21,986	20,337
<b>TOTAL</b>	<b>803,592</b>	<b>753,957</b>			<b>513,062</b>	<b>499,994</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	28,192	32,581			19,944	16,321
Overdrafts	20,192	18,728			13,146	18,274
Other short term loans	3,674	4,937			1,965	2,172
<b>TOTAL</b>	<b>52,058</b>	<b>56,246</b>			<b>35,055</b>	<b>36,767</b>

**NET WORTH**

	<b>751,534</b>	<b>697,711</b>			<b>478,007</b>	<b>463,227</b>
Owner equity (%)	94	93			93	93

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.