

**TABLE B4. Hill cattle and sheep farms**

<b>1. Under 28 ESU</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	34	34
Average business size (ESU)	20	20
<b>OUTPUTS</b>	<u>2008/09</u>	<u>2007/08</u>
Other cattle - output	15,514	12,670
Sheep - output	13,622	10,954
Other livestock	0	0
Main crops	172	111
By-products, forage and cultivations	66	607
Miscellaneous	2,421	2,032
Single Payment Scheme	15,828	14,336
Tir Mynydd and environmental payments	5,570	5,612
<b>TOTAL OUTPUTS</b>	<b>53,193</b>	<b>46,322</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	6,331	5,252
- homegrown concentrates	70	54
Coarse fodder, tack and stock keep	2,359	2,418
Veterinary and medicines	2,122	2,065
Other livestock costs	2,969	2,648
Seeds - purchased and homegrown	168	153
Fertilisers	2,931	2,571
Other crop costs	549	525
Labour - paid	1,155	1,549
- unpaid	2,886	2,366
- casual	131	123
Machinery - contract	1,572	1,416
- repairs	2,363	2,060
- fuels	2,866	2,163
- depreciation	5,643	5,654
General farming costs	6,029	4,979
Land expenses	1,442	1,453
Rent	1,496	1,491
Rental value	4,911	5,004
<b>TOTAL INPUTS</b>	<b>47,993</b>	<b>43,944</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>5,200</b>	<b>2,378</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	2,886	2,366
Imputed property costs	4,882	4,523
Non-agricultural output	0	0
Less :		
Interest charges	1,864	1,898
Ownership charges	2,054	2,220
<b>FARM BUSINESS INCOME</b>	<b>9,050</b>	<b>5,149</b>

**TABLE B4. Hill cattle and sheep farms****1. Under 28 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2008/09</u>	<u>2007/08</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>5,200</b>	<b>2,378</b>
minus manual labour of farmer & spouse	15,420	15,373
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>-10,220</b>	<b>-12,995</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>5,200</b>	<b>2,378</b>
plus net rental value/imputed rent	4,911	5,004
minus occupier's expenses	137	112
minus interest payments	1,864	1,898
minus buildings & works depreciation	2,189	2,515
<b>OCCUPIER'S NET INCOME</b>	<b>5,921</b>	<b>2,857</b>
plus other imputed charges	2,915	2,396
plus fixed asset depreciation	7,832	8,170
minus valuation changes	-259	211
<b>CASH INCOME</b>	<b>16,927</b>	<b>13,212</b>
 <b>LAND UTILISATION - hectares per farm</b>		
Cereals	0.07	0.11
Roots, fodder and other crops	0.77	0.56
Grassland - hay	3.17	3.48
- silage	15.79	15.18
- pasture	38.52	40.79
Fallow and land let	0.00	0.00
Rough grazing - sole	12.46	12.46
Woods, roads and buildings	3.70	3.70
TOTAL AREA (actual hectares)	<b>74.48</b>	<b>76.28</b>
TOTAL AREA (effective hectares)	<b>61.87</b>	<b>63.67</b>
Rough grazing - common (effective hectares)	3.55	3.55
Bare land and forage hired (actual hectares)	5.65	5.03
 <b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	43,913	41,762
Livestock	42,089	40,952
Crops	2,197	2,707
Stores	887	571
<b>TOTAL</b>	<b>89,086</b>	<b>85,992</b>
 <b>PERFORMANCE INDICATORS</b>		
Lambs reared per ewe (numbers)	1.17	1.21
Finished lamb sales per ewe (numbers)	0.94	0.89
Stocking rate (grazing LU per eff.ha.)	1.03	1.05
Return on tenant's capital (%)	-11.47	-15.11

**TABLE B4. Hill cattle and sheep farms****1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2008/09	2007/08	2008/09	2007/08
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	26.0	26.6	19.5	20.0
Other cattle	49.9	51.5	26.1	26.7
Breeding sheep	305.2	316.3	19.9	20.8
Other sheep	189.7	197.9	7.9	8.1
Other livestock	0.0	0.0		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2008/09	2007/08	2008/09	2007/08	2008/09	2007/08
Number of farms	19	18	3	3	12	13
Average farm size - ESU	19.4	19.8	N/A	N/A	20.1	20.5
- actual ha.	74.22	74.95			65.46	69.83
- eff. ha.	59.44	59.68			62.49	66.62

**ASSETS**

Agricultural land	331,903	329,163			206,539	194,073
Woodland	7,490	6,890			1,345	2,180
Buildings	7,615	9,374			3,533	3,579
Improvements	6,565	7,772			4,372	3,589
Machinery	44,646	40,471			35,628	36,543
Livestock	38,492	38,968			46,663	43,033
Crops, forage and cultivations	2,227	2,989			1,882	2,191
Milk quota	0	0			0	0
Single Payment Scheme value	27,196	21,440			26,517	19,877
Stores	844	772			1,053	424
Credit balances	8,933	11,756			10,055	22,602
<b>TOTAL</b>	<b>475,911</b>	<b>469,595</b>			<b>337,587</b>	<b>328,091</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	12,929	12,989			8,577	11,505
Overdrafts	23,495	18,627			8,991	8,005
Other short term loans	3,363	3,147			2,701	2,850
<b>TOTAL</b>	<b>39,787</b>	<b>34,763</b>			<b>20,269</b>	<b>22,360</b>

**NET WORTH**

	<b>436,124</b>	<b>434,832</b>			<b>317,318</b>	<b>305,731</b>
Owner equity (%)	92	93			94	93

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.