

**TABLE B4. Hill cattle and sheep farms**

<b>2. 28 - 60 ESU</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	49	49
Average business size (ESU)	41	41
<b>OUTPUTS</b>	<u>2008/09</u>	<u>2007/08</u>
Dairy - output	760	562
- net quota	0	0
Other cattle - output	33,117	26,728
Sheep - output	33,376	26,507
Other livestock	77	11
Main crops	408	405
By-products, forage and cultivations	124	674
Miscellaneous	4,489	3,985
Single Payment Scheme	34,776	30,948
Tir Mynydd and environmental payments	12,774	14,040
<b>TOTAL OUTPUTS</b>	<b>119,901</b>	<b>103,860</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	14,484	11,478
- homegrown concentrates	342	466
Coarse fodder, tack and stock keep	3,876	3,180
Veterinary and medicines	4,673	4,044
Other livestock costs	6,640	5,682
Seeds - purchased and homegrown	623	347
Fertilisers	7,003	5,829
Other crop costs	907	886
Labour - paid	2,854	2,287
- unpaid	5,026	5,408
- casual	656	561
Machinery - contract	3,577	3,185
- repairs	4,343	3,799
- fuels	5,571	4,289
- depreciation	9,127	8,889
General farming costs	8,596	8,125
Land expenses	3,331	2,605
Rent	2,396	2,453
Rental value	10,042	10,057
<b>TOTAL INPUTS</b>	<b>94,067</b>	<b>83,570</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>25,834</b>	<b>20,290</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	5,026	5,408
Imputed property costs	10,019	9,400
Non-agricultural output	224	224
Less :		
Interest charges	2,787	3,158
Ownership charges	3,605	3,403
<b>FARM BUSINESS INCOME</b>	<b>34,711</b>	<b>28,761</b>

**TABLE B4. Hill cattle and sheep farms****2. 28 - 60 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2008/09</u>	<u>2007/08</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>25,834</b>	<b>20,290</b>
minus manual labour of farmer & spouse	17,384	16,703
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>8,450</b>	<b>3,587</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>25,834</b>	<b>20,290</b>
plus net rental value/imputed rent	10,042	10,057
minus occupier's expenses	158	192
minus interest payments	2,787	3,158
minus buildings & works depreciation	4,359	4,035
<b>OCCUPIER'S NET INCOME</b>	<b>28,572</b>	<b>22,962</b>
plus other imputed charges	5,049	5,431
plus fixed asset depreciation	13,487	12,925
minus valuation changes	2,368	1,448
<b>CASH INCOME</b>	<b>44,740</b>	<b>39,870</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	0.75	0.53
Roots, fodder and other crops	1.00	0.62
Grassland - hay	2.48	2.54
- silage	28.45	29.73
- pasture	91.58	91.66
Fallow and land let	1.76	1.76
Rough grazing - sole	29.38	29.74
Woods, roads and buildings	7.48	7.43
TOTAL AREA (actual hectares)	<b>162.88</b>	<b>164.01</b>
TOTAL AREA (effective hectares)	<b>133.48</b>	<b>134.58</b>
Rough grazing - common (effective hectares)	7.45	7.73
Bare land and forage hired (actual hectares)	11.03	10.55
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	71,510	65,701
Livestock	83,579	79,668
Crops	3,405	3,661
Stores	2,933	2,444
<b>TOTAL</b>	<b>161,427</b>	<b>151,474</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	5,407	4,534
Milk sales per cow (£)	1,180	890
Margin over concentrates per cow (£)	837	541
Milk price (pence per litre)	22.78	20.68
Lambs reared per ewe (numbers)	1.24	1.24
Finished lamb sales per ewe (numbers)	1.01	0.99
Stocking rate (grazing LU per eff.ha.)	0.95	0.95
Return on tenant's capital (%)	5.23	2.37

**TABLE B4. Hill cattle and sheep farms****2. 28 - 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>
Dairy cattle	0.6	0.6	0.6	0.6
Beef cows	44.5	46.2	33.4	34.6
Other cattle	90.1	88.1	45.6	44.3
Breeding sheep	668.6	678.7	45.8	46.5
Other sheep	396.2	424.4	16.3	17.4
Other livestock	1.0	0.6		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>
Number of farms	27	26	2	2	20	21
Average farm size - ESU	39.7	39.3	N/A	N/A	43.9	44.1
- actual ha.	154.91	156.43			178.93	178.53
- eff. ha.	135.40	136.82			134.06	134.83

**ASSETS**

Agricultural land	585,978	551,420			405,861	392,333
Woodland	11,694	11,677			6,196	5,674
Buildings	11,089	10,112			17,776	18,823
Improvements	9,190	8,375			10,571	10,775
Machinery	73,006	65,338			72,253	68,542
Livestock	85,635	79,083			82,240	81,551
Crops, forage and cultivations	2,888	3,398			4,145	4,037
Milk quota	0	0			16	192
Single Payment Scheme value	65,768	47,524			63,996	46,714
Stores	2,152	1,926			4,236	3,244
Credit balances	22,019	23,914			33,912	27,738
<b>TOTAL</b>	<b>869,419</b>	<b>802,767</b>			<b>701,202</b>	<b>659,623</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	35,427	31,951			30,306	25,038
Overdrafts	10,476	17,359			13,058	23,521
Other short term loans	5,632	5,792			1,611	2,980
<b>TOTAL</b>	<b>51,535</b>	<b>55,102</b>			<b>44,975</b>	<b>51,539</b>

**NET WORTH**

	<b>817,884</b>	<b>747,665</b>			<b>656,227</b>	<b>608,084</b>
Owner equity (%)	94	93			94	92

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.