

TABLE B4. Hill cattle and sheep farms

3. Over 60 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	19	19
Average business size (ESU)	101	101
OUTPUTS	<u>2008/09</u>	<u>2007/08</u>
Dairy - output	9,439	7,157
- net quota	-1	-8
Other cattle - output	55,904	48,791
Sheep - output	76,723	54,395
Other livestock	0	26
Main crops	2,658	3,400
By-products, forage and cultivations	2,170	2,182
Miscellaneous	7,786	12,049
Single Payment Scheme	72,153	65,635
Tir Mynydd and environmental payments	18,156	23,630
TOTAL OUTPUTS	244,988	217,257
INPUTS		
Feeds - purchased concentrates	39,238	32,544
- homegrown concentrates	1,633	1,730
Coarse fodder, tack and stock keep	12,932	14,169
Veterinary and medicines	9,736	8,404
Other livestock costs	13,613	11,142
Seeds - purchased and homegrown	1,195	733
Fertilisers	15,568	12,494
Other crop costs	1,996	1,321
Labour - paid	5,905	6,539
- unpaid	20,545	18,203
- casual	2,420	2,475
Machinery - contract	8,830	7,460
- repairs	8,127	8,727
- fuels	10,713	8,790
- depreciation	14,254	15,033
General farming costs	16,960	15,386
Land expenses	6,673	5,684
Rent	9,211	8,851
Rental value	20,897	20,686
TOTAL INPUTS	220,446	200,371
NET FARM INCOME (excluding BLSA)	24,542	16,886
Plus :		
Unpaid labour (excludes farmer and spouse)	20,545	18,203
Imputed property costs	20,897	17,653
Non-agricultural output	0	0
Less :		
Interest charges	5,570	5,101
Ownership charges	6,615	6,368
FARM BUSINESS INCOME	53,799	41,273

TABLE B4. Hill cattle and sheep farms**3. Over 60 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2008/09</u>	<u>2007/08</u>
NET FARM INCOME (excl. BLSA)	24,542	16,886
minus manual labour of farmer & spouse	17,149	16,437
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	7,393	449
NET FARM INCOME (excl. BLSA)	24,542	16,886
plus net rental value/imputed rent	20,897	20,686
minus occupier's expenses	243	272
minus interest payments	5,570	5,101
minus buildings & works depreciation	6,932	6,536
OCCUPIER'S NET INCOME	32,694	25,663
plus other imputed charges	20,545	18,203
plus fixed asset depreciation	21,187	21,570
minus valuation changes	-258	9,103
CASH INCOME	74,684	56,333
LAND UTILISATION - hectares per farm		
Cereals	3.18	3.47
Roots, fodder and other crops	1.43	0.92
Grassland - hay	5.36	7.57
- silage	50.70	51.65
- pasture	170.24	162.43
Fallow and land let	0.43	0.58
Rough grazing - sole	143.79	145.69
Woods, roads and buildings	9.65	9.18
TOTAL AREA (actual hectares)	384.78	381.49
TOTAL AREA (effective hectares)	276.23	272.15
Rough grazing - common (effective hectares)	44.91	45.52
Bare land and forage hired (actual hectares)	21.56	25.55
TENANT'S CAPITAL - £ per farm		
Machinery	112,142	107,588
Livestock	176,941	172,734
Crops	9,117	9,252
Stores	7,113	6,226
TOTAL	305,313	295,800
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	4,526	4,739
Milk sales per cow (£)	1,081	859
Margin over concentrates per cow (£)	811	680
Milk price (pence per litre)	24.35	18.45
Lambs reared per ewe (numbers)	1.17	1.13
Finished lamb sales per ewe (numbers)	0.92	0.88
Stocking rate (grazing LU per eff.ha.)	0.98	0.98
Return on tenant's capital (%)	2.42	0.15

TABLE B4. Hill cattle and sheep farms**3. Over 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2008/09	2007/08	2008/09	2007/08
Dairy cattle	7.8	8.0	7.8	8.0
Beef cows	91.1	94.2	68.3	70.7
Other cattle	176.2	164.5	86.9	81.5
Breeding sheep	1,735.2	1,756.0	127.2	128.1
Other sheep	1,023.2	1,082.8	42.7	44.9
Other livestock	0.0	0.0		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2008/09	2007/08	2008/09	2007/08	2008/09	2007/08
Number of farms	10	10	1	1	8	8
Average farm size - ESU	97.1	94.5	N/A	N/A	105.8	110.8
- actual ha.	237.5	235.9			589.0	583.2
- eff. ha.	211.0	209.4			364.9	357.2

ASSETS

Agricultural land	1,244,118	1,162,836			1,030,071	864,637
Woodland	17,092	16,435			6,655	6,399
Buildings	25,115	26,273			16,105	16,580
Improvements	17,625	18,194			8,236	9,360
Machinery	114,159	106,096			110,009	109,165
Livestock	192,373	181,308			155,495	159,246
Crops, forage and cultivations	12,018	11,227			5,682	6,941
Milk quota	143	1,864			149	1,941
Single Payment Scheme value	127,638	95,611			126,324	90,475
Stores	8,058	7,296			4,869	4,334
Credit balances	28,453	40,173			47,029	77,772
TOTAL	1,786,792	1,667,313			1,510,624	1,346,850

EXTERNAL LIABILITIES

Long and medium term loans	51,002	51,274			91,918	13,326
Overdrafts	24,695	22,821			64,389	69,185
Other short term loans	6,693	10,414			2,111	3,036
TOTAL	82,390	84,509			158,418	85,547

NET WORTH	1,704,402	1,582,804			1,352,206	1,261,303
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Owner equity (%)	95	95			90	94
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N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.