

TABLE B4. Hill cattle and sheep farms**4. All farms**

Number of farms in sample	102	102
Average business size (ESU)	45	45
OUTPUTS	<u>2008/09</u>	<u>2007/08</u>
Dairy - output	2,123	1,603
- net quota	-1	-2
Other cattle - output	31,494	26,152
Sheep - output	34,866	26,517
Other livestock	37	10
Main crops	748	865
By-products, forage and cultivations	486	932
Miscellaneous	4,414	4,836
Single Payment Scheme	35,422	31,872
Tir Mynydd and environmental payments	11,375	13,017
TOTAL OUTPUTS	120,964	105,802
INPUTS		
Feeds - purchased concentrates	16,378	13,327
- homegrown concentrates	492	564
Coarse fodder, tack and stock keep	5,057	4,973
Veterinary and medicines	4,765	4,196
Other livestock costs	6,715	5,688
Seeds - purchased and homegrown	578	354
Fertilisers	7,241	5,985
Other crop costs	991	847
Labour - paid	2,856	2,833
- unpaid	7,203	6,777
- casual	809	772
Machinery - contract	3,887	3,392
- repairs	4,388	4,137
- fuels	5,627	4,419
- depreciation	8,921	8,955
General farming costs	9,298	8,429
Land expenses	3,324	2,795
Rent	3,365	3,325
Rental value	10,354	10,353
TOTAL INPUTS	102,249	92,121
NET FARM INCOME (excluding BLSA)	18,715	13,681
Plus :		
Unpaid labour (excludes farmer and spouse)	7,203	6,777
Imputed property costs	10,333	9,312
Non-agricultural output	107	107
Less :		
Interest charges	2,998	3,100
Ownership charges	3,649	3,561
FARM BUSINESS INCOME	29,711	23,216

TABLE B4. Hill cattle and sheep farms**4. All farms (continued)**

INCOME MEASURES - £ per farm	<u>2008/09</u>	<u>2007/08</u>
NET FARM INCOME (excl. BLSA)	18,715	13,681
minus manual labour of farmer & spouse	16,685	16,210
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	2,030	-2,529
NET FARM INCOME (excl. BLSA)	18,715	13,681
plus net rental value/imputed rent	10,354	10,353
minus occupier's expenses	167	180
minus interest payments	2,998	3,100
minus buildings & works depreciation	4,115	3,994
OCCUPIER'S NET INCOME	21,789	16,760
plus other imputed charges	7,224	6,798
plus fixed asset depreciation	13,036	12,950
minus valuation changes	1,003	2,462
CASH INCOME	41,046	34,046
LAND UTILISATION - hectares per farm		
Cereals	0.98	0.94
Roots, fodder and other crops	1.00	0.65
Grassland - hay	3.24	3.79
- silage	28.38	28.97
- pasture	88.55	87.89
Fallow and land let	0.93	0.95
Rough grazing - sole	45.05	45.58
Woods, roads and buildings	6.63	6.51
TOTAL AREA (actual hectares)	174.76	175.28
TOTAL AREA (effective hectares)	136.20	136.57
Rough grazing - common (effective hectares)	13.13	13.38
Bare land and forage hired (actual hectares)	11.20	11.50
TENANT'S CAPITAL - £ per farm		
Machinery	69,880	65,524
Livestock	87,140	84,099
Crops	4,067	4,385
Stores	3,029	2,524
TOTAL	164,116	156,532
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	4,676	4,705
Milk sales per cow (£)	1,098	864
Margin over concentrates per cow (£)	815	657
Milk price (pence per litre)	24.04	18.79
Lambs reared per ewe (numbers)	1.20	1.19
Finished lamb sales per ewe (numbers)	0.96	0.93
Stocking rate (grazing LU per eff.ha.)	0.98	0.97
Return on tenant's capital (%)	1.24	-1.62

TABLE B4. Hill cattle and sheep farms**4. All farms (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>
Dairy cattle	1.8	1.8	1.8	1.8
Beef cows	48.6	47.1	36.5	35.3
Other cattle	90.1	92.8	45.4	46.8
Breeding sheep	758.6	746.2	53.1	52.4
Other sheep	471.6	444.2	19.4	18.4
Other livestock	0.3	0.5		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>
Number of farms	56	54	6	6	40	42
Average farm size - ESU	43.1	43.0	38.4	38.4	49.1	49.5
- actual ha.	142.3	144.0	130.1	130.1	226.9	222.0
- eff. ha.	123.1	124.6	107.8	108.1	158.8	156.1

ASSETS

Agricultural land	617,299	590,560	0	0	470,907	420,930
Woodland	11,232	10,962	0	0	4,833	4,731
Buildings	12,415	12,859	3,070	3,518	13,169	13,677
Improvements	9,805	9,992	6,643	5,133	8,244	8,281
Machinery	70,732	64,597	69,017	67,917	68,817	66,375
Livestock	88,700	84,642	78,733	76,912	86,218	84,428
Crops, forage and cultivations	4,294	4,712	3,903	4,010	3,774	4,019
Milk quota	26	345	0	0	38	466
Single Payment Scheme value	63,729	47,734	48,720	35,528	65,218	46,743
Stores	2,763	2,536	3,004	2,042	3,408	2,579
Credit balances	18,728	22,872	5,444	21,481	29,378	35,679
TOTAL	899,723	851,811	218,534	216,541	754,004	687,908

EXTERNAL LIABILITIES

Long and medium term loans	30,575	29,209	393	1,277	36,110	18,618
Overdrafts	17,433	18,793	12,329	23,275	22,104	27,416
Other short term loans	5,052	5,766	3,056	6,809	2,038	2,951
TOTAL	53,060	53,768	15,778	31,361	60,252	48,985

NET WORTH

	846,663	798,043	202,756	185,180	693,752	638,923
Owner equity (%)	94	94	93	86	92	93