TABLE B5. Upland cattle and sheep farms

3. Over 60 ESU	Farm Business Income (£ per farm)		
Number of farms in sample	8	8	
Average business size (ESU)	84	88	
OUTPUTS	<u>2008/09</u>	<u>2007/08</u>	
Other cattle - output	67,021	50,685	
Sheep - output	99,227	83,582	
Other livestock	0	0	
Main crops	10,250	10,241	
By-products, forage and cultivations	8,310	5,363	
Miscellaneous	5,846	7,018	
Single Payment Scheme	55,722	50,222	
Tir Mynydd and environmental payments	7,938	7,935	
TOTAL OUTPUTS	254,314	215,046	
INPUTS			
Feeds - purchased concentrates	29,180	22,777	
<ul> <li>homegrown concentrates</li> </ul>	6,998	5,463	
Coarse fodder, tack and stock keep	9,606	8,901	
Veterinary and medicines	7,016	7,059	
Other livestock costs	11,126	12,271	
Seeds - purchased and homegrown	2,556	2,538	
Fertilisers	27,678	16,727	
Other crop costs	3,002	2,452	
Labour - paid	4,362	6,552	
- unpaid	18,421	13,701	
- casual	348	770	
Machinery - contract	8,782	8,381	
- repairs	7,614	5,925	
- fuels	11,577	9,340	
- depreciation	12,627	13,630	
General farming costs	13,698	11,922	
Land expenses	6,718	5,425	
Rent	7,297	7,168	
Rental value TOTAL INPUTS	17,823	18,648 <b>179,650</b>	
TOTAL INPUTS	206,429	179,030	
NET FARM INCOME (excluding BLSA)	47,885	35,396	
Plus:			
Unpaid labour (excludes farmer and spouse)	18,421	13,701	
Imputed property costs	17,823	18,128	
Non-agricultural output	0	0	
Less:			
Interest charges	7,986	9,784	
Ownership charges	8,896	8,951	
· -	•	•	
FARM BUSINESS INCOME	67,247	48,490	

## TABLE B5. Upland cattle and sheep farms

## 3. Over 60 ESU (continued)

INCOME MEASURES - £ per farm	2008/09	2007/08
NET FARM INCOME (excl. BLSA)	47,885	35,396
minus manual labour of farmer & spouse	16,736	16,640
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	31,149	18,756
NET FARM INCOME (excl. BLSA)	47,885	35,396
plus net rental value/imputed rent	17,823	18,648
minus occupier's expenses	329	506
minus interest payments	7,986	9,784
minus buildings & works depreciation	10,934	10,072
OCCUPIER'S NET INCOME	46,459	33,682
plus other imputed charges	18,421	13,701
plus fixed asset depreciation	23,561	23,703
minus valuation changes	702	8,315
CASH INCOME	87,739	62,771
LAND UTILISATION - hectares per farm		
Cereals	12.17	12.07
Roots, fodder and other crops	2.79	2.63
Grassland - hay	0.70	0.78
- silage	51.29	53.46
- pasture	94.48	92.49
Fallow and land let	0.00	0.00
Rough grazing - sole	6.02	6.02
Woods, roads and buildings	1.95	1.95
TOTAL AREA (actual hectares)	169.40	169.40
TOTAL AREA (effective hectares)	163.88	163.88
Rough grazing - common (effective hectares)	2.46	2.46
Bare land and forage hired (actual hectares)	38.78	37.44
TEMANT'S CADITAL & nor form		
TENANT'S CAPITAL - £ per farm  Machinery	105,640	94,079
Livestock	149,151	149,084
Crops	20,832	20,842
Stores	5,837	2,137
TOTAL	<b>281,460</b>	266,142
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.39	1.41
Finished lamb sales per ewe (numbers)	1.35	1.26
Stocking rate (grazing LU per eff.ha.)	1.51	1.56
Return on tenant's capital (%)	11.07	7.05

## 3. Over 60 ESU (continued)

LIVESTOCK CARRIED	) - p	er far	m
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	Average	Average number		Livestock Units	
	2008/09	2007/08	2008/09	2007/08	
Dairy cattle	0.0	0.0	0.0	0.0	
Beef cows	66.3	67.0	49.7	50.3	
Other cattle	173.9	180.1	97.9	95.4	
Breeding sheep	1,295.4	1,358.5	103.6	108.7	
Other sheep	990.5	1,114.9	40.5	45.6	
Other livestock	0.0	0.0			

## ASSETS AND LIABILITIES - £ per farm

ASSETS AND LIABILITIES - £ per farm						
	OWNER OCCUPIED		TENANTED		MIXED TENURE	
-	2008/09	2007/08	2008/09	2007/08	2008/09	2007/08
Number of farms	2	2	0	0	6	6
Average farm size - ESU	N/A	N/A	· ·	· ·	86.2	91.9
- actual ha.		,, .			173.0	173.0
- eff. ha.					166.9	166.9
ASSETS						
Agricultural land					596,540	564,371
Woodland					492	473
Buildings					51,860	50,731
Improvements					11,646	9,066
Machinery					100,833	89,612
Livestock					141,008	141,716
Crops, forage and cultivations					24,300	23,997
Milk quota					120 122	00 224
Single Payment Scheme value Stores					138,133 2,743	96,321 1,193
Credit balances					62,008	53,063
TOTAL					1,1 <b>29,563</b>	1,030,543
IOIAL					1,120,000	1,000,040
EXTERNAL LIABILITIES						
Long and medium term loans					82,538	43,243
Overdrafts					33,332	46,223
Other short term loans					9,715	4,353
TOTAL					125,585	93,819
NET WORTH					1,003,978	936,724
Owner equity (%)					89	91