

TABLE B6. Lowland cattle and sheep farms

1. Under 28 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	20	20
Average business size (ESU)	19	20
OUTPUTS	<u>2008/09</u>	<u>2007/08</u>
Other cattle - output	25,976	22,908
Sheep - output	5,524	4,510
Other livestock	0	47
Main crops	3,186	2,897
By-products, forage and cultivations	3,899	5,485
Miscellaneous	6,928	5,985
Single Payment Scheme	16,695	15,088
Tir Mynydd and environmental payments	2,846	2,196
TOTAL OUTPUTS	65,054	59,116
INPUTS		
Feeds - purchased concentrates	4,232	3,441
- homegrown concentrates	1,880	1,891
Coarse fodder, tack and stock keep	782	763
Veterinary and medicines	1,212	1,328
Other livestock costs	3,544	2,920
Seeds - purchased and homegrown	752	778
Fertilisers	4,421	2,733
Other crop costs	1,219	1,028
Labour - paid	0	0
- unpaid	2,591	2,533
- casual	511	161
Machinery - contract	2,927	2,777
- repairs	3,234	2,695
- fuels	3,693	2,928
- depreciation	6,749	5,535
General farming costs	7,337	7,098
Land expenses	2,869	2,308
Rent	1,556	1,185
Rental value	7,231	7,107
TOTAL INPUTS	56,740	49,209
NET FARM INCOME (excluding BLSA)	8,314	9,907
Plus :		
Unpaid labour (excludes farmer and spouse)	2,591	2,533
Imputed property costs	7,131	6,009
Non-agricultural output	0	0
Less :		
Interest charges	2,794	4,133
Ownership charges	2,531	1,877
FARM BUSINESS INCOME	12,711	12,439

TABLE B6. Lowland cattle and sheep farms**1. Under 28 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2008/09</u>	<u>2007/08</u>
NET FARM INCOME (excl. BLSA)	8,314	9,907
minus manual labour of farmer & spouse	14,379	13,791
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	-6,065	-3,884
NET FARM INCOME (excl. BLSA)	8,314	9,907
plus net rental value/imputed rent	7,231	7,107
minus occupier's expenses	161	148
minus interest payments	2,794	4,133
minus buildings & works depreciation	2,734	2,077
OCCUPIER'S NET INCOME	9,856	10,656
plus other imputed charges	2,691	2,583
plus fixed asset depreciation	9,483	7,612
minus valuation changes	3,559	-163
CASH INCOME	18,471	21,014
LAND UTILISATION - hectares per farm		
Cereals	4.53	4.60
Roots, fodder and other crops	1.84	1.97
Grassland - hay	1.65	1.94
- silage	16.69	18.15
- pasture	35.56	34.30
Fallow and land let	3.20	2.51
Rough grazing - sole	2.21	2.21
Woods, roads and buildings	3.97	3.97
TOTAL AREA (actual hectares)	69.65	69.65
TOTAL AREA (effective hectares)	64.47	64.47
Rough grazing - common (effective hectares)	0.99	0.99
Bare land and forage hired (actual hectares)	3.77	2.45
TENANT'S CAPITAL - £ per farm		
Machinery	50,670	46,102
Livestock	43,219	37,702
Crops	4,129	4,097
Stores	1,086	1,339
TOTAL	99,104	89,240
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.56	1.39
Finished lamb sales per ewe (numbers)	2.18	1.68
Stocking rate (grazing LU per eff.ha.)	1.12	1.20
Return on tenant's capital (%)	-6.12	-4.35

TABLE B6. Lowland cattle and sheep farms**1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	17.6	16.2	13.2	12.2
Other cattle	72.7	79.2	42.1	46.0
Breeding sheep	128.3	136.5	10.3	10.9
Other sheep	85.0	85.8	3.4	3.5
Other livestock	0.0	1.0		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>
Number of farms	13	13	2	2	5	5
Average farm size - ESU	18.5	19.8	N/A	N/A	N/A	N/A
- actual ha.	69.26	69.26				
- eff. ha.	63.10	63.10				

ASSETS

Agricultural land	401,351	379,707
Woodland	10,618	10,210
Buildings	7,352	6,969
Improvements	2,773	2,988
Machinery	57,752	50,464
Livestock	48,015	39,888
Crops, forage and cultivations	4,220	4,205
Milk quota	0	0
Single Payment Scheme value	45,854	32,297
Stores	1,276	1,372
Credit balances	9,950	11,022
TOTAL	589,161	539,122

EXTERNAL LIABILITIES

Long and medium term loans	2,447	3,696
Overdrafts	31,152	27,256
Other short term loans	6,049	5,392
TOTAL	39,648	36,344

NET WORTH **549,513** **502,778**

Owner equity (%) 93 93

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.