

**TABLE B6. Lowland cattle and sheep farms**

<b>3. All sizes</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	54	54
Average business size (ESU)	47	47
<b>OUTPUTS</b>	<u>2008/09</u>	<u>2007/08</u>
Dairy - output	11,965	8,171
- net quota	-1	-1
Other cattle - output	38,091	27,376
Sheep - output	26,335	19,416
Other livestock	0	0
Main crops	10,443	10,390
By-products, forage and cultivations	6,180	6,898
Miscellaneous	10,291	10,696
Single Payment Scheme	28,603	25,195
Tir Mynydd and environmental payments	3,880	4,058
<b>TOTAL OUTPUTS</b>	<b>135,787</b>	<b>112,199</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	10,771	8,341
- homegrown concentrates	4,204	4,131
Coarse fodder, tack and stock keep	1,774	1,364
Veterinary and medicines	2,783	2,853
Other livestock costs	6,600	5,734
Seeds - purchased and homegrown	1,939	1,450
Fertilisers	9,001	6,342
Other crop costs	3,035	2,941
Labour - paid	3,757	4,559
- unpaid	5,693	4,845
- casual	1,425	816
Machinery - contract	5,489	4,671
- repairs	5,840	4,606
- fuels	6,030	5,003
- depreciation	11,196	9,991
General farming costs	10,412	10,283
Land expenses	4,003	2,704
Rent	6,883	5,859
Rental value	8,615	8,343
<b>TOTAL INPUTS</b>	<b>109,450</b>	<b>94,836</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>26,337</b>	<b>17,363</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	5,693	4,845
Imputed property costs	8,533	7,510
Non-agricultural output	0	338
Less :		
Interest charges	2,727	3,056
Ownership charges	3,126	2,295
<b>FARM BUSINESS INCOME</b>	<b>34,710</b>	<b>24,705</b>

**TABLE B6. Lowland cattle and sheep farms****3. All sizes (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2008/09</u>	<u>2007/08</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>26,337</b>	<b>17,363</b>
minus manual labour of farmer & spouse	17,117	16,304
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>9,220</b>	<b>1,059</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>26,337</b>	<b>17,363</b>
plus net rental value/imputed rent	8,615	8,343
minus occupier's expenses	169	155
minus interest payments	2,727	3,056
minus buildings & works depreciation	3,373	2,541
<b>OCCUPIER'S NET INCOME</b>	<b>28,683</b>	<b>19,954</b>
plus other imputed charges	5,767	4,901
plus fixed asset depreciation	14,570	12,532
minus valuation changes	5,330	2,218
<b>CASH INCOME</b>	<b>43,690</b>	<b>35,169</b>
 <b>LAND UTILISATION - hectares per farm</b>		
Cereals	15.40	14.04
Roots, fodder and other crops	6.11	5.91
Grassland - hay	5.55	6.79
- silage	22.43	22.91
- pasture	56.13	54.33
Fallow and land let	2.13	2.08
Rough grazing - sole	4.23	4.23
Woods, roads and buildings	4.12	4.12
TOTAL AREA (actual hectares)	<b>116.10</b>	<b>114.41</b>
TOTAL AREA (effective hectares)	<b>109.21</b>	<b>107.52</b>
Rough grazing - common (effective hectares)	1.46	1.46
Bare land and forage hired (actual hectares)	6.75	4.33
 <b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	86,363	78,752
Livestock	80,364	71,602
Crops	9,231	8,588
Stores	2,792	3,248
<b>TOTAL</b>	<b>178,750</b>	<b>162,190</b>
 <b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	7,366	7,162
Milk sales per cow (£)	1,802	1,355
Margin over concentrates per cow (£)	1,289	1,006
Milk price (pence per litre)	25.54	20.35
Lambs reared per ewe (numbers)	1.44	1.34
Finished lamb sales per ewe (numbers)	1.45	1.35
Stocking rate (grazing LU per eff.ha.)	1.26	1.34
Return on tenant's capital (%)	5.16	0.65

**TABLE B6. Lowland cattle and sheep farms****3. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2008/09	2007/08	2008/09	2007/08
Dairy cattle	5.9	5.8	5.9	5.8
Beef cows	20.9	20.7	15.7	15.5
Other cattle	106.2	109.6	60.7	63.4
Breeding sheep	385.3	393.7	30.8	31.5
Other sheep	312.2	335.6	12.9	13.8
Other livestock	8.3	8.5		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2008/09	2007/08	2008/09	2007/08	2008/09	2007/08
Number of farms	22	22	10	10	22	22
Average farm size - ESU	34.5	34.7	53.2	54.2	56.5	55.5
- actual ha.	87.5	87.5	118.7	115.4	143.4	140.8
- eff. ha.	79.3	79.3	114.0	110.7	136.9	134.3

**ASSETS**

Agricultural land	483,114	457,061	0	0	428,669	405,863
Woodland	10,202	9,809	0	0	3,273	3,147
Buildings	9,694	9,005	8,661	2,621	17,038	14,294
Improvements	3,210	2,684	3,961	4,189	14,443	2,801
Machinery	87,665	80,271	79,902	72,309	88,000	80,163
Livestock	63,879	53,695	75,642	67,814	98,996	91,233
Crops, forage and cultivations	5,705	4,982	5,103	4,396	14,635	14,101
Milk quota	97	2,096	199	1,608	92	1,196
Single Payment Scheme value	52,625	37,497	62,167	42,790	70,843	50,312
Stores	3,215	2,179	3,590	5,096	2,008	3,479
Credit balances	16,237	26,194	11,787	9,996	13,308	24,450
<b>TOTAL</b>	<b>735,643</b>	<b>685,473</b>	<b>251,012</b>	<b>210,819</b>	<b>751,305</b>	<b>691,039</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	6,250	8,552	5,915	23,777	44,535	50,701
Overdrafts	19,900	16,382	21,031	13,152	14,402	24,905
Other short term loans	10,825	8,973	13,413	12,565	6,347	4,033
<b>TOTAL</b>	<b>36,975</b>	<b>33,907</b>	<b>40,359</b>	<b>49,494</b>	<b>65,284</b>	<b>79,639</b>

**NET WORTH**

	<b>698,668</b>	<b>651,566</b>	<b>210,653</b>	<b>161,325</b>	<b>686,021</b>	<b>611,400</b>
Owner equity (%)	95	95	84	77	91	88