

TABLE B1. Hill and upland dairy farms

1. Under 100 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	25	25
Average business size (ESU)	75	74
OUTPUTS	<u>2008/09</u>	<u>2007/08</u>
Dairy - output	97,427	82,000
- net quota	0	0
Other cattle - output	16,318	13,937
Sheep - output	4,815	3,847
Other livestock	0	0
Main crops	179	524
By-products, forage and cultivations	1,253	1,611
Miscellaneous	1,660	2,419
Single Payment Scheme	15,014	13,334
Tir Mynydd and environmental payments	2,218	2,605
TOTAL OUTPUTS	138,884	120,277
INPUTS		
Feeds - purchased concentrates	30,059	23,326
- homegrown concentrates	2,024	1,777
Coarse fodder, tack and stock keep	3,711	2,515
Veterinary and medicines	3,705	3,026
Other livestock costs	10,049	8,230
Seeds - purchased and homegrown	300	467
Fertilisers	8,538	5,821
Other crop costs	1,370	1,145
Labour - paid	253	507
- unpaid	4,671	5,355
- casual	857	479
Machinery - contract	6,095	5,340
- repairs	4,704	3,957
- fuels	4,527	2,992
- depreciation	7,451	6,873
General farming costs	8,915	8,719
Land expenses	3,069	2,433
Rent	2,823	2,696
Rental value	10,147	10,373
TOTAL INPUTS	113,268	96,031
NET FARM INCOME (excluding BLSA)	25,616	24,246
Plus :		
Unpaid labour (excludes farmer and spouse)	4,671	5,355
Imputed property costs	10,107	9,925
Non-agricultural output	0	0
Less :		
Interest charges	3,991	4,558
Ownership charges	4,903	4,703
FARM BUSINESS INCOME	31,500	30,265

TABLE B1. Hill and upland dairy farms**1. Under 100 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2008/09</u>	<u>2007/08</u>
NET FARM INCOME (excl. BLSA)	25,616	24,246
minus manual labour of farmer & spouse	19,678	18,341
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	5,938	5,905
NET FARM INCOME (excl. BLSA)	25,616	24,246
plus net rental value/imputed rent	10,147	10,373
minus occupier's expenses	163	114
minus interest payments	3,991	4,558
minus buildings & works depreciation	5,387	5,188
OCCUPIER'S NET INCOME	26,222	24,759
plus other imputed charges	4,711	5,395
plus fixed asset depreciation	12,838	12,061
minus valuation changes	4,107	6,971
CASH INCOME	39,664	35,244
LAND UTILISATION - hectares per farm		
Cereals	0.42	0.71
Roots, fodder and other crops	1.18	2.06
Grassland - hay	1.52	1.65
- silage	22.86	23.89
- pasture	33.61	31.24
Fallow and land let	0.29	0.33
Rough grazing - sole	4.87	4.87
Woods, roads and buildings	1.68	1.68
TOTAL AREA (actual hectares)	66.43	66.43
TOTAL AREA (effective hectares)	61.40	61.40
Rough grazing - common (effective hectares)	1.52	1.52
Bare land and forage hired (actual hectares)	11.51	8.40
TENANT'S CAPITAL - £ per farm		
Machinery	57,184	51,978
Livestock	69,073	63,490
Crops	4,550	4,329
Stores	2,806	2,080
TOTAL	133,613	121,877
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	5,897	6,189
Milk sales per cow (£)	1,432	1,232
Margin over concentrates per cow (£)	1,056	944
Milk price (pence per litre)	24.84	20.30
Lambs reared per ewe (numbers)	1.12	1.12
Finished lamb sales per ewe (numbers)	0.90	0.88
Stocking rate (grazing LU per eff.ha.)	1.59	1.63
Return on tenant's capital (%)	4.44	4.85

TABLE B1. Hill and upland dairy farms**1. Under 100 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2008/09	2007/08	2008/09	2007/08
Dairy cattle	64.6	63.9	64.6	63.9
Beef cows	0.9	0.9	0.7	0.7
Other cattle	72.0	68.2	40.3	37.4
Breeding sheep	131.1	139.2	9.8	10.4
Other sheep	47.3	50.2	2.0	2.0
Other livestock	0.0	0.0		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2008/09	2007/08	2008/09	2007/08	2008/09	2007/08
Number of farms	12	12	2	2	11	11
Average farm size - ESU	77.7	77.4	N/A	N/A	75.2	73.4
- actual ha.	68.18	68.18			70.75	70.75
- eff. ha.	63.51	63.51			65.02	65.02

ASSETS

Agricultural land	323,515	306,069			213,291	201,789
Woodland	1,242	1,194			2,031	1,953
Buildings	33,050	35,221			21,289	21,940
Improvements	3,421	1,858			926	1,094
Machinery	52,831	49,533			62,517	54,453
Livestock	74,341	65,561			66,773	63,521
Crops, forage and cultivations	3,438	3,548			6,500	5,705
Milk quota	1,079	14,037			1,260	13,994
Single Payment Scheme value	28,923	20,736			33,908	24,657
Stores	4,077	2,684			1,893	1,587
Credit balances	23,239	21,020			25,361	19,326
TOTAL	549,156	521,461			435,749	410,019

EXTERNAL LIABILITIES

Long and medium term loans	25,697	29,570			34,501	33,267
Overdrafts	39,715	35,938			18,238	19,504
Other short term loans	24,511	17,558			5,961	5,587
TOTAL	89,923	83,066			58,700	58,358

NET WORTH

	459,233	438,395			377,049	351,661
Owner equity (%)	84	84			87	86

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.