

TABLE B1. Hill and upland dairy farms**2. Over 100 ESU****Farm Business Income (£ per farm)**

Number of farms in sample	33	33
Average business size (ESU)	171	165
OUTPUTS	<u>2008/09</u>	<u>2007/08</u>
Dairy - output	257,494	209,820
- net quota	-28	-18
Other cattle - output	39,070	27,996
Sheep - output	10,659	8,562
Other livestock	0	0
Main crops	3,229	3,237
By-products, forage and cultivations	1,615	1,325
Miscellaneous	5,205	6,696
Single Payment Scheme	37,539	34,018
Tir Mynydd and environmental payments	5,224	4,403
TOTAL OUTPUTS	360,007	296,039
INPUTS		
Feeds - purchased concentrates	78,685	57,231
- homegrown concentrates	6,946	6,081
Coarse fodder, tack and stock keep	10,428	6,567
Veterinary and medicines	9,571	7,975
Other livestock costs	23,402	17,917
Seeds - purchased and homegrown	2,204	1,533
Fertilisers	21,952	14,170
Other crop costs	3,283	2,112
Labour - paid	11,684	11,442
- unpaid	12,382	11,068
- casual	4,515	3,174
Machinery - contract	16,014	12,022
- repairs	9,160	8,711
- fuels	11,249	7,876
- depreciation	17,521	16,060
General farming costs	19,052	17,393
Land expenses	9,531	8,543
Rent	4,393	3,741
Rental value	24,717	23,669
TOTAL INPUTS	296,689	237,285
NET FARM INCOME (excluding BLSA)	63,318	58,754
Plus :		
Unpaid labour (excludes farmer and spouse)	12,382	11,068
Imputed property costs	24,717	23,095
Non-agricultural output	0	0
Less :		
Interest charges	12,625	12,592
Ownership charges	12,651	10,656
FARM BUSINESS INCOME	75,141	69,669

TABLE B1. Hill and upland dairy farms**2. Over 100 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2008/09</u>	<u>2007/08</u>
NET FARM INCOME (excl. BLSA)	63,318	58,754
minus manual labour of farmer & spouse	19,341	18,617
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	43,977	40,137
NET FARM INCOME (excl. BLSA)	63,318	58,754
plus net rental value/imputed rent	24,717	23,669
minus occupier's expenses	221	169
minus interest payments	12,625	12,592
minus buildings & works depreciation	13,330	11,353
OCCUPIER'S NET INCOME	61,859	58,309
plus other imputed charges	12,382	11,068
plus fixed asset depreciation	30,852	27,413
minus valuation changes	20,061	9,777
CASH INCOME	85,032	87,013
LAND UTILISATION - hectares per farm		
Cereals	5.12	4.88
Roots, fodder and other crops	5.75	5.26
Grassland - hay	0.36	0.38
- silage	49.08	49.04
- pasture	59.91	57.29
Fallow and land let	0.25	1.27
Rough grazing - sole	10.73	10.64
Woods, roads and buildings	5.00	5.00
TOTAL AREA (actual hectares)	136.20	133.76
TOTAL AREA (effective hectares)	124.15	121.77
Rough grazing - common (effective hectares)	3.69	3.66
Bare land and forage hired (actual hectares)	17.47	14.77
TENANT'S CAPITAL - £ per farm		
Machinery	134,444	126,030
Livestock	161,726	142,002
Crops	7,677	7,474
Stores	8,666	3,046
TOTAL	312,513	278,552
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	6,788	6,765
Milk sales per cow (£)	1,736	1,457
Margin over concentrates per cow (£)	1,278	1,105
Milk price (pence per litre)	26.01	21.90
Lambs reared per ewe (numbers)	1.27	1.23
Finished lamb sales per ewe (numbers)	1.14	1.03
Stocking rate (grazing LU per eff.ha.)	1.86	1.85
Return on tenant's capital (%)	14.07	14.41

TABLE B1. Hill and upland dairy farms**2. Over 100 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2008/09	2007/08	2008/09	2007/08
Dairy cattle	145.9	140.8	145.9	140.8
Beef cows	3.2	2.7	2.4	2.0
Other cattle	158.9	145.2	87.7	80.2
Breeding sheep	244.4	244.6	19.3	19.4
Other sheep	125.3	147.6	5.2	6.0
Other livestock	0.0	0.0		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2008/09	2007/08	2008/09	2007/08	2008/09	2007/08
Number of farms	22	22	0	0	11	11
Average farm size - ESU	169.2	165.0			175.7	165.2
- actual ha.	119.26	119.13			170.06	163.01
- eff. ha.	109.36	109.22			153.74	146.87

ASSETS

Agricultural land	590,805	557,913			479,987	398,084
Woodland	4,705	4,524			4,718	4,537
Buildings	54,844	50,906			88,057	62,147
Improvements	9,719	9,804			7,783	6,424
Machinery	126,626	119,924			150,082	138,243
Livestock	154,595	137,410			175,992	151,188
Crops, forage and cultivations	9,281	9,373			4,470	3,678
Milk quota	2,997	39,009			2,729	35,497
Single Payment Scheme value	80,384	57,473			83,204	62,045
Stores	9,379	2,183			7,244	4,775
Credit balances	21,271	30,738			6,872	17,924
TOTAL	1,064,606	1,019,257			1,011,138	884,542

EXTERNAL LIABILITIES

Long and medium term loans	76,747	81,413			172,395	158,825
Overdrafts	48,749	44,900			141,766	104,883
Other short term loans	24,350	27,352			32,486	35,403
TOTAL	149,846	153,665			346,647	299,111

NET WORTH

	914,760	865,592			664,491	585,431
Owner equity (%)	86	85			66	66