

TABLE B1. Hill and upland dairy farms

3. All sizes	Farm Business Income (£ per farm)	
Number of farms in sample	58	58
Average business size (ESU)	130	126
OUTPUTS	<u>2008/09</u>	<u>2007/08</u>
Dairy - output	188,499	154,725
- net quota	-16	-10
Other cattle - output	29,263	21,936
Sheep - output	8,140	6,530
Other livestock	0	0
Main crops	1,914	2,067
By-products, forage and cultivations	1,459	1,449
Miscellaneous	3,677	4,853
Single Payment Scheme	27,830	25,103
Tir Mynydd and environmental payments	3,928	3,628
TOTAL OUTPUTS	264,694	220,281
INPUTS		
Feeds - purchased concentrates	57,725	42,617
- homegrown concentrates	4,825	4,226
Coarse fodder, tack and stock keep	7,533	4,821
Veterinary and medicines	7,043	5,842
Other livestock costs	17,646	13,742
Seeds - purchased and homegrown	1,384	1,073
Fertilisers	16,170	10,571
Other crop costs	2,458	1,695
Labour - paid	6,757	6,729
- unpaid	9,059	8,605
- casual	2,938	2,012
Machinery - contract	11,739	9,142
- repairs	7,239	6,662
- fuels	8,352	5,771
- depreciation	13,181	12,100
General farming costs	14,682	13,654
Land expenses	6,746	5,909
Rent	3,716	3,291
Rental value	18,436	17,938
TOTAL INPUTS	217,629	176,400
NET FARM INCOME (excluding BLSA)	47,065	43,881
Plus :		
Unpaid labour (excludes farmer and spouse)	9,059	8,605
Imputed property costs	18,419	17,418
Non-agricultural output	0	0
Less :		
Interest charges	8,904	9,129
Ownership charges	9,311	8,090
FARM BUSINESS INCOME	56,328	52,685

TABLE B1. Hill and upland dairy farms**3. All sizes (continued)**

INCOME MEASURES - £ per farm	<u>2008/09</u>	<u>2007/08</u>
NET FARM INCOME (excl. BLSA)	47,065	43,881
minus manual labour of farmer & spouse	19,486	18,498
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	27,579	25,383
NET FARM INCOME (excl. BLSA)	47,065	43,881
plus net rental value/imputed rent	18,436	17,938
minus occupier's expenses	196	145
minus interest payments	8,904	9,129
minus buildings & works depreciation	9,906	8,695
OCCUPIER'S NET INCOME	46,495	43,850
plus other imputed charges	9,076	8,623
plus fixed asset depreciation	23,088	20,796
minus valuation changes	13,184	8,568
CASH INCOME	65,475	64,701
LAND UTILISATION - hectares per farm		
Cereals	3.09	3.09
Roots, fodder and other crops	3.78	3.88
Grassland - hay	0.86	0.93
- silage	37.78	38.20
- pasture	48.57	46.06
Fallow and land let	0.27	0.87
Rough grazing - sole	8.21	8.16
Woods, roads and buildings	3.57	3.57
TOTAL AREA (actual hectares)	106.13	104.76
TOTAL AREA (effective hectares)	97.10	95.75
Rough grazing - common (effective hectares)	2.75	2.73
Bare land and forage hired (actual hectares)	14.90	12.03
TENANT'S CAPITAL - £ per farm		
Machinery	101,143	94,111
Livestock	121,790	108,161
Crops	6,329	6,118
Stores	6,141	2,630
TOTAL	235,403	211,020
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	6,564	6,618
Milk sales per cow (£)	1,660	1,399
Margin over concentrates per cow (£)	1,222	1,064
Milk price (pence per litre)	25.75	21.52
Lambs reared per ewe (numbers)	1.23	1.20
Finished lamb sales per ewe (numbers)	1.07	0.99
Stocking rate (grazing LU per eff.ha.)	1.78	1.79
Return on tenant's capital (%)	11.72	12.03

TABLE B1. Hill and upland dairy farms**3. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2008/09	2007/08	2008/09	2007/08
Dairy cattle	110.8	107.6	110.8	107.6
Beef cows	2.2	1.9	1.7	1.5
Other cattle	121.5	112.0	67.3	61.7
Breeding sheep	195.5	199.2	15.2	15.5
Other sheep	91.7	105.6	3.8	4.3
Other livestock	0.0	0.0		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2008/09	2007/08	2008/09	2007/08	2008/09	2007/08
Number of farms	34	34	2	2	22	22
Average farm size - ESU	136.9	134.0	N/A	N/A	125.4	119.3
- actual ha.	101.2	101.1			120.4	116.9
- eff. ha.	93.2	93.1			109.4	105.9

ASSETS

Agricultural land	496,467	469,027			346,639	299,936
Woodland	3,483	3,349			3,375	3,245
Buildings	47,152	45,370			54,673	42,043
Improvements	7,496	7,000			4,355	3,759
Machinery	100,581	95,080			106,300	96,348
Livestock	126,270	112,051			121,382	107,355
Crops, forage and cultivations	7,219	7,317			5,485	4,692
Milk quota	2,320	30,195			1,995	24,746
Single Payment Scheme value	62,221	44,507			58,556	43,351
Stores	7,507	2,360			4,569	3,181
Credit balances	21,966	27,308			16,116	18,625
TOTAL	882,682	843,564			723,445	647,281

EXTERNAL LIABILITIES

Long and medium term loans	58,729	63,116			103,448	96,046
Overdrafts	45,561	41,737			80,002	62,194
Other short term loans	24,407	23,895			19,223	20,495
TOTAL	128,697	128,748			202,673	178,735

NET WORTH

	753,985	714,816			520,772	468,546
Owner equity (%)	85	85			72	72

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.