

**TABLE B3. Hill sheep farms**

<b>3. Over 60 ESU</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	17	17
Average business size (ESU)	94	94
<b>OUTPUTS</b>	<u>2009/10</u>	<u>2008/09</u>
Other cattle	31,108	24,474
Sheep	115,761	94,869
Other livestock	284	17
Main crops	0	500
By-products, forage and cultivations	120	850
Miscellaneous	9,876	9,868
Single Payment Scheme	86,189	75,541
Tir Mynydd and environmental payments	29,489	27,388
<b>TOTAL OUTPUTS</b>	<b>272,827</b>	<b>233,507</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	26,064	22,995
- homegrown concentrates	0	500
Coarse fodder, tack and stock keep	23,182	26,508
Veterinary and medicines	7,719	8,741
Other livestock costs	10,925	10,315
Seeds - purchased and homegrown	470	865
Fertilisers	9,988	8,834
Other crop costs	6,600	6,978
Labour - paid	6,669	6,382
- unpaid	17,787	17,324
- casual	3,491	3,112
Machinery - contract	214	142
- repairs	6,562	7,388
- fuels	9,392	10,315
- depreciation	16,263	14,009
General farming costs	16,159	17,873
Land expenses	5,654	5,554
Rent	7,662	6,754
Rental value	26,788	24,757
<b>TOTAL INPUTS</b>	<b>201,589</b>	<b>199,346</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>71,238</b>	<b>34,161</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	17,787	17,324
Imputed property costs	26,611	24,698
Non-agricultural output	0	0
Less :		
Interest charges	6,278	8,736
Ownership charges	6,847	7,275
<b>FARM BUSINESS INCOME</b>	<b>102,511</b>	<b>60,172</b>

**TABLE B3. Hill sheep farms****3. Over 60 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2009/10</u>	<u>2008/09</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>71,238</b>	<b>34,161</b>
minus manual labour of farmer & spouse	15,967	15,698
plus managerial input of paid managers	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>55,271</b>	<b>18,463</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>71,238</b>	<b>34,161</b>
plus net rental value/imputed rent	26,788	24,757
minus occupier's expenses	241	1,134
minus interest payments	6,278	8,736
minus buildings & works depreciation	7,437	8,042
<b>OCCUPIER'S NET INCOME</b>	<b>84,070</b>	<b>41,006</b>
plus other imputed charges	17,964	17,383
plus fixed asset depreciation	23,700	22,052
minus valuation changes	19,420	7,428
<b>CASH INCOME</b>	<b>106,314</b>	<b>73,013</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	0.00	0.95
Roots, fodder and other crops	2.14	1.43
Grassland - hay	4.16	4.97
- silage	33.59	31.43
- pasture	232.32	229.50
Fallow and land let	0.00	0.00
Rough grazing - sole	237.42	237.42
Bare land and forage hired	46.86	55.69
Woods, roads and buildings	11.97	11.97
TOTAL AREA (actual hectares)	<b>568.46</b>	<b>573.36</b>
TOTAL AREA (effective hectares)	<b>379.31</b>	<b>384.20</b>
Rough grazing - common (effective hectares)	95.81	95.81
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	117,038	99,716
Livestock	163,078	143,299
Crops	3,471	3,688
Stores	2,725	2,558
<b>TOTAL</b>	<b>286,312</b>	<b>249,261</b>
<b>PERFORMANCE INDICATORS</b>		
Lambs reared per ewe (numbers)	1.05	1.04
Finished lamb sales per ewe (numbers)	0.92	0.85
Stocking rate (grazing LU per eff.ha.)	0.80	0.80
Return on tenant's capital (%)	19.30	7.41

**TABLE B3. Hill sheep farms****3. Over 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2009/10	2008/09	2009/10	2008/09
Beef cows	36.4	36.0	27.3	27.0
Other cattle	80.1	81.4	44.0	44.9
Breeding sheep	2,417.3	2,551.6	167.6	176.8
Other sheep	1,593.7	1,447.8	64.9	59.4
Other livestock	1.7	1.6		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2009/10	2008/09	2009/10	2008/09	2009/10	2008/09
Number of farms	4	5	2	2	11	10
Average farm size - ESU	N/A	N/A	N/A	N/A	73.6	74.7
- actual ha.					343.91	353.26
- eff. ha.					237.84	242.74

**ASSETS**

Agricultural land					497,492	461,715
Woodland					5,976	5,687
Buildings					29,535	26,590
Improvements					24,913	21,051
Machinery					104,927	89,723
Livestock					125,318	115,744
Crops, forage and cultivations					2,897	3,244
Single Payment Scheme value					106,118	88,476
Stores					2,757	1,859
Credit balances					30,723	32,171
<b>TOTAL</b>					<b>930,656</b>	<b>846,260</b>

**EXTERNAL LIABILITIES**

Long and medium term loans					70,750	89,727
Other short term loans					12,961	6,581
Overdrafts					61,950	46,100
<b>TOTAL</b>					<b>145,661</b>	<b>142,408</b>

**NET WORTH**

					<b>784,995</b>	<b>703,852</b>
Owner equity (%)					84	83

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.