

TABLE B4. Hill cattle and sheep farms

2. 28 - 60 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	52	52
Average business size (ESU)	40	41
OUTPUTS	<u>2009/10</u>	<u>2008/09</u>
Dairy	668	716
Other cattle	38,971	35,040
Sheep	43,050	36,124
Other livestock	167	408
Main crops	796	615
By-products, forage and cultivations	901	725
Miscellaneous	5,565	5,011
Single Payment Scheme	40,746	35,711
Tir Mynydd and environmental payments	11,508	11,748
TOTAL OUTPUTS	142,372	126,098
INPUTS		
Feeds - purchased concentrates	16,048	16,283
- homegrown concentrates	766	566
Coarse fodder, tack and stock keep	5,647	4,814
Veterinary and medicines	4,709	4,482
Other livestock costs	7,993	7,374
Seeds - purchased and homegrown	556	510
Fertilisers	8,233	6,826
Other crop costs	4,196	3,635
Labour - paid	3,204	3,729
- unpaid	6,055	5,282
- casual	1,100	903
Machinery - contract	83	40
- repairs	4,688	4,338
- fuels	5,085	5,879
- depreciation	10,578	9,149
General farming costs	9,415	8,687
Land expenses	3,708	3,027
Rent	2,784	2,560
Rental value	10,800	9,976
TOTAL INPUTS	105,648	98,060
NET FARM INCOME (excluding BLSA)	36,724	28,038
Plus :		
Unpaid labour (excludes farmer and spouse)	6,055	5,282
Imputed property costs	10,723	9,954
Non-agricultural output	0	211
Less :		
Interest charges	2,780	3,346
Ownership charges	3,129	3,643
FARM BUSINESS INCOME	47,593	36,496

TABLE B4. Hill cattle and sheep farms**2. 28 - 60 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2009/10</u>	<u>2008/09</u>
NET FARM INCOME (excl. BLSA)	36,724	28,038
minus manual labour of farmer & spouse	18,165	17,976
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	18,559	10,062
NET FARM INCOME (excl. BLSA)	36,724	28,038
plus net rental value/imputed rent	10,800	9,976
minus occupier's expenses	179	1,911
minus interest payments	2,780	3,346
minus buildings & works depreciation	3,558	4,307
OCCUPIER'S NET INCOME	41,007	28,450
plus other imputed charges	6,132	5,303
plus fixed asset depreciation	14,136	13,456
minus valuation changes	12,821	2,831
CASH INCOME	48,454	44,378
LAND UTILISATION - hectares per farm		
Cereals	1.11	0.94
Roots, fodder and other crops	1.06	0.93
Grassland - hay	3.95	3.90
- silage	27.44	28.50
- pasture	84.65	85.44
Fallow and land let	1.80	1.66
Rough grazing - sole	27.41	25.67
Bare land and forage hired	8.01	9.46
Woods, roads and buildings	5.79	5.79
TOTAL AREA (actual hectares)	161.22	162.29
TOTAL AREA (effective hectares)	133.28	137.46
Rough grazing - common (effective hectares)	13.27	13.54
TENANT'S CAPITAL - £ per farm		
Machinery	77,688	70,872
Livestock	100,552	87,138
Crops	3,191	3,717
Stores	2,880	3,015
TOTAL	184,311	164,742
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	4,569	5,182
Milk sales per cow (£)	912	1,180
Margin over concentrates per cow (£)	654	837
Milk price (pence per litre)	19.96	22.78
Lambs reared per ewe (numbers)	1.22	1.22
Finished lamb sales per ewe (numbers)	1.16	1.17
Stocking rate (grazing LU per eff.ha.)	1.07	1.06
Return on tenant's capital (%)	10.07	6.11

TABLE B4. Hill cattle and sheep farms**2. 28 - 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2009/10	2008/09	2009/10	2008/09
Dairy cattle	0.6	0.6	0.6	0.6
Beef cows	46.5	46.5	34.9	34.9
Other cattle	94.0	92.9	48.0	47.0
Breeding sheep	594.5	652.5	40.7	44.7
Other sheep	436.2	394.3	17.8	16.2
Other livestock	1.6	2.5		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2009/10	2008/09	2009/10	2008/09	2009/10	2008/09
Number of farms	24	26	2	2	26	24
Average farm size - ESU	40.6	39.9	N/A	N/A	40.5	43.7
- actual ha.	162.75	156.91			165.00	173.84
- eff. ha.	140.75	139.34			129.60	139.26

ASSETS

Agricultural land	610,513	580,144			456,246	454,422
Woodland	11,478	10,878			6,498	6,370
Buildings	23,919	21,468			24,281	24,952
Improvements	7,342	7,036			10,151	9,728
Machinery	78,700	71,262			77,801	71,052
Livestock	111,556	95,554			92,463	79,700
Crops, forage and cultivations	2,909	3,203			3,673	4,550
Milk quota	0	0			16	13
Single Payment Scheme value	81,480	77,128			68,893	63,502
Stores	2,856	2,369			3,033	3,947
Credit balances	35,081	26,766			44,631	32,828
TOTAL	965,834	895,808			787,686	751,064

EXTERNAL LIABILITIES

Long and medium term loans	52,923	47,203			29,144	29,803
Other short term loans	7,996	7,526			5,172	4,379
Overdrafts	19,552	16,474			9,053	14,714
TOTAL	80,471	71,203			43,369	48,896

NET WORTH

	885,363	824,605			744,317	702,168
Owner equity (%)	92	92			94	93

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.