

**TABLE B4. Hill cattle and sheep farms**

<b>4. All sizes</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	103	103
Average business size (ESU)	44	44
<b>OUTPUTS</b>	<u>2009/10</u>	<u>2008/09</u>
Dairy	1,961	2,103
Other cattle	36,863	32,376
Sheep	42,005	34,722
Other livestock	84	208
Main crops	959	858
By-products, forage and cultivations	1,046	890
Miscellaneous	5,197	4,686
Single Payment Scheme	39,780	35,160
Tir Mynydd and environmental payments	10,395	10,687
<b>TOTAL OUTPUTS</b>	<b>138,290</b>	<b>121,690</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	17,177	16,848
- homegrown concentrates	686	610
Coarse fodder, tack and stock keep	6,282	5,499
Veterinary and medicines	4,660	4,469
Other livestock costs	7,674	6,957
Seeds - purchased and homegrown	497	550
Fertilisers	8,080	7,304
Other crop costs	4,688	4,101
Labour - paid	3,148	3,159
- unpaid	6,829	6,725
- casual	1,154	929
Machinery - contract	85	80
- repairs	4,691	4,196
- fuels	4,936	5,605
- depreciation	10,241	8,592
General farming costs	9,479	9,226
Land expenses	3,771	3,074
Rent	2,736	2,576
Rental value	10,934	10,159
<b>TOTAL INPUTS</b>	<b>107,748</b>	<b>100,659</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>30,542</b>	<b>21,031</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	6,829	6,725
Imputed property costs	10,885	10,138
Non-agricultural output	0	106
Less :		
Interest charges	2,735	3,366
Ownership charges	2,922	3,513
<b>FARM BUSINESS INCOME</b>	<b>42,599</b>	<b>31,121</b>

**TABLE B4. Hill cattle and sheep farms****4. All sizes (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2009/10</u>	<u>2008/09</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>30,542</b>	<b>21,031</b>
minus manual labour of farmer & spouse	17,383	17,145
plus managerial input of paid managers	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>13,159</b>	<b>3,886</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>30,542</b>	<b>21,031</b>
plus net rental value/imputed rent	10,934	10,159
minus occupier's expenses	183	1,930
minus interest payments	2,735	3,366
minus buildings & works depreciation	3,208	3,936
<b>OCCUPIER'S NET INCOME</b>	<b>35,350</b>	<b>21,958</b>
plus other imputed charges	6,877	6,746
plus fixed asset depreciation	13,449	12,528
minus valuation changes	12,516	1,302
<b>CASH INCOME</b>	<b>43,160</b>	<b>39,930</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	1.28	1.09
Roots, fodder and other crops	1.06	1.01
Grassland - hay	3.87	3.74
- silage	26.91	27.11
- pasture	79.84	79.87
Fallow and land let	1.12	0.92
Rough grazing - sole	44.92	43.35
Bare land and forage hired	12.02	10.64
Woods, roads and buildings	5.56	5.54
TOTAL AREA (actual hectares)	<b>176.58</b>	<b>173.27</b>
TOTAL AREA (effective hectares)	<b>138.14</b>	<b>137.05</b>
Rough grazing - common (effective hectares)	13.67	13.71
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	74,298	66,920
Livestock	101,681	88,413
Crops	3,630	4,198
Stores	2,690	2,935
<b>TOTAL</b>	<b>182,299</b>	<b>162,466</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	4,513	4,566
Milk sales per cow (£)	951	1,098
Margin over concentrates per cow (£)	693	815
Milk price (pence per litre)	21.07	24.04
Lambs reared per ewe (numbers)	1.20	1.19
Finished lamb sales per ewe (numbers)	1.01	1.02
Stocking rate (grazing LU per eff.ha.)	1.10	1.11
Return on tenant's capital (%)	7.22	2.39

**TABLE B4. Hill cattle and sheep farms****4. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2009/10	2008/09	2009/10	2008/09
Dairy cattle	1.8	1.7	1.8	1.7
Beef cows	46.1	46.6	34.6	34.9
Other cattle	94.9	93.5	49.0	47.4
Breeding sheep	658.9	698.9	46.2	49.0
Other sheep	450.6	418.3	18.6	17.3
Other livestock	1.0	1.5		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2009/10	2008/09	2009/10	2008/09	2009/10	2008/09
Number of farms	52	54	5	5	46	44
Average farm size - ESU	43.8	44.0	N/A	N/A	43.3	44.1
- actual ha.	153.11	153.83			207.19	202.29
- eff. ha.	134.57	134.65			144.09	142.14

**ASSETS**

Agricultural land	625,799	604,982			506,558	478,045
Woodland	10,590	10,251			5,042	4,857
Buildings	21,156	20,195			20,449	20,511
Improvements	9,298	9,252			8,692	7,240
Machinery	75,974	68,780			70,600	63,197
Livestock	110,352	96,835			92,828	78,890
Crops, forage and cultivations	4,041	4,625			3,159	3,750
Milk quota	37	27			44	34
Single Payment Scheme value	74,935	70,432			66,672	60,923
Stores	3,403	2,989			2,067	2,837
Credit balances	24,944	22,895			38,204	27,763
<b>TOTAL</b>	<b>960,529</b>	<b>911,263</b>			<b>814,315</b>	<b>748,047</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	37,414	37,276			48,353	38,379
Other short term loans	5,639	5,308			4,346	3,501
Overdrafts	18,148	17,186			23,736	24,532
<b>TOTAL</b>	<b>61,201</b>	<b>59,770</b>			<b>76,435</b>	<b>66,412</b>

**NET WORTH**

	<b>899,328</b>	<b>851,493</b>			<b>737,880</b>	<b>681,635</b>
Owner equity (%)	94	93			91	91

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.