

TABLE B6. Lowland cattle and sheep farms

| 1. Under 28 ESU | Farm Business Income (£ per farm) | |
|--|--|----------------|
| Number of farms in sample | 18 | 18 |
| Average business size (ESU) | 19 | 18 |
| OUTPUTS | <u>2009/10</u> | <u>2008/09</u> |
| Dairy | 0 | 0 |
| Other cattle | 27,489 | 26,363 |
| Sheep | 5,493 | 4,381 |
| Other livestock | 93 | 0 |
| Main crops | 1,800 | 1,534 |
| By-products, forage and cultivations | 5,893 | 5,050 |
| Miscellaneous | 5,664 | 5,600 |
| Single Payment Scheme | 19,156 | 17,138 |
| Tir Mynydd and environmental payments | 2,053 | 2,159 |
| TOTAL OUTPUTS | 67,641 | 62,225 |
| INPUTS | | |
| Feeds - purchased concentrates | 4,809 | 4,543 |
| - homegrown concentrates | 931 | 878 |
| Coarse fodder, tack and stock keep | 755 | 769 |
| Veterinary and medicines | 1,012 | 983 |
| Other livestock costs | 4,249 | 3,497 |
| Seeds - purchased and homegrown | 545 | 493 |
| Fertilisers | 3,224 | 3,609 |
| Other crop costs | 4,264 | 3,617 |
| Labour - paid | 0 | 0 |
| - unpaid | 2,574 | 2,656 |
| - casual | 323 | 262 |
| Machinery - contract | 67 | 86 |
| - repairs | 2,911 | 2,874 |
| - fuels | 3,037 | 3,345 |
| - depreciation | 6,407 | 5,376 |
| General farming costs | 6,883 | 6,937 |
| Land expenses | 2,159 | 2,284 |
| Rent | 560 | 695 |
| Rental value | 7,720 | 7,068 |
| TOTAL INPUTS | 52,430 | 49,972 |
| NET FARM INCOME (excluding BLSA) | 15,211 | 12,253 |
| Plus : | | |
| Unpaid labour (excludes farmer and spouse) | 2,574 | 2,656 |
| Imputed property costs | 7,604 | 6,952 |
| Non-agricultural output | 0 | 0 |
| Less : | | |
| Interest charges | 1,011 | 1,658 |
| Ownership charges | 1,848 | 2,150 |
| FARM BUSINESS INCOME | 22,530 | 18,053 |

TABLE B6. Lowland cattle and sheep farms**1. Under 28 ESU (continued)**

| INCOME MEASURES - £ per farm | <u>2009/10</u> | <u>2008/09</u> |
|---|----------------|----------------|
| NET FARM INCOME (excl. BLSA) | 15,211 | 12,253 |
| minus manual labour of farmer & spouse | 12,568 | 13,047 |
| plus managerial input of paid managers | 0 | 0 |
| MANAGEMENT & INVESTMENT INCOME | 2,643 | -794 |
| | | |
| NET FARM INCOME (excl. BLSA) | 15,211 | 12,253 |
| plus net rental value/imputed rent | 7,720 | 7,068 |
| minus occupier's expenses | 169 | 2,606 |
| minus interest payments | 1,011 | 1,658 |
| minus buildings & works depreciation | 1,932 | 2,355 |
| OCCUPIER'S NET INCOME | 19,819 | 12,702 |
| plus other imputed charges | 2,685 | 2,768 |
| plus fixed asset depreciation | 8,340 | 7,731 |
| minus valuation changes | 5,919 | 4,753 |
| CASH INCOME | 24,925 | 18,448 |
| | | |
| LAND UTILISATION - hectares per farm | | |
| Cereals | 2.69 | 2.97 |
| Roots, fodder and other crops | 2.15 | 1.84 |
| Grassland - hay | 2.63 | 1.57 |
| - silage | 17.09 | 16.11 |
| - pasture | 29.93 | 32.50 |
| Fallow and land let | 4.35 | 4.25 |
| Rough grazing - sole | 2.23 | 2.23 |
| Bare land and forage hired | 4.41 | 4.83 |
| Woods, roads and buildings | 3.39 | 3.39 |
| TOTAL AREA (actual hectares) | 68.87 | 69.69 |
| TOTAL AREA (effective hectares) | 59.93 | 65.11 |
| Rough grazing - common (effective hectares) | 0.00 | 0.00 |
| | | |
| TENANT'S CAPITAL - £ per farm | | |
| Machinery | 44,614 | 42,673 |
| Livestock | 48,797 | 42,528 |
| Crops | 2,634 | 3,390 |
| Stores | 1,585 | 1,129 |
| TOTAL | 97,630 | 89,720 |
| | | |
| PERFORMANCE INDICATORS | | |
| Milk yield per cow (litres) | 0 | 0 |
| Milk sales per cow (£) | 0 | 0 |
| Margin over concentrates per cow (£) | 0 | 0 |
| Milk price (pence per litre) | 0.00 | 0.00 |
| Lambs reared per ewe (numbers) | 1.37 | 1.46 |
| Finished lamb sales per ewe (numbers) | 2.26 | 2.12 |
| Stocking rate (grazing LU per eff.ha.) | 1.36 | 1.28 |
| Return on tenant's capital (%) | 2.71 | -0.88 |

TABLE B6. Lowland cattle and sheep farms**1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

| | Average number | | Livestock Units | |
|-----------------|----------------|---------|-----------------|---------|
| | 2009/10 | 2008/09 | 2009/10 | 2008/09 |
| Dairy cattle | 0.0 | 0.0 | 0.0 | 0.0 |
| Beef cows | 19.3 | 19.8 | 14.5 | 14.8 |
| Other cattle | 86.9 | 78.3 | 50.4 | 45.1 |
| Breeding sheep | 121.0 | 109.7 | 9.7 | 8.8 |
| Other sheep | 66.3 | 70.2 | 2.7 | 2.9 |
| Other livestock | 0.4 | 0.0 | | |

ASSETS AND LIABILITIES - £ per farm

| | OWNER OCCUPIED | | TENANTED | | MIXED TENURE | |
|-------------------------|----------------|---------|----------|---------|--------------|---------|
| | 2009/10 | 2008/09 | 2009/10 | 2008/09 | 2009/10 | 2008/09 |
| Number of farms | 14 | 14 | 1 | 1 | 3 | 3 |
| Average farm size - ESU | 19.5 | 18.2 | N/A | N/A | N/A | N/A |
| - actual ha. | 68.22 | 71.54 | | | | |
| - eff. ha. | 57.88 | 66.68 | | | | |

ASSETS

| | | |
|--------------------------------|----------------|----------------|
| Agricultural land | 412,603 | 428,282 |
| Woodland | 8,100 | 8,894 |
| Buildings | 14,683 | 10,969 |
| Improvements | 3,585 | 3,304 |
| Machinery | 50,207 | 47,143 |
| Livestock | 50,997 | 42,432 |
| Crops, forage and cultivations | 3,205 | 3,936 |
| Milk quota | 0 | 0 |
| Single Payment Scheme value | 42,812 | 45,607 |
| Stores | 1,987 | 1,436 |
| Credit balances | 20,278 | 10,947 |
| TOTAL | 608,457 | 602,950 |

EXTERNAL LIABILITIES

| | | |
|----------------------------|---------------|---------------|
| Long and medium term loans | 8,571 | 2,643 |
| Other short term loans | 4,350 | 5,041 |
| Overdrafts | 21,369 | 22,123 |
| TOTAL | 34,290 | 29,807 |

NET WORTH **574,167** **573,143**

Owner equity (%) 94 95

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.