

TABLE B6. Lowland cattle and sheep farms

2. Over 28 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	26	26
Average business size (ESU)	68	66
OUTPUTS	<u>2009/10</u>	<u>2008/09</u>
Dairy	20,254	24,850
Other cattle	50,898	47,738
Sheep	42,865	37,794
Other livestock	2,218	2,008
Main crops	13,624	9,529
By-products, forage and cultivations	5,463	6,519
Miscellaneous	8,421	4,627
Single Payment Scheme	40,269	36,194
Tir Mynydd and environmental payments	5,170	4,245
TOTAL OUTPUTS	189,182	173,504
INPUTS		
Feeds - purchased concentrates	16,904	16,449
- homegrown concentrates	4,163	5,857
Coarse fodder, tack and stock keep	3,090	2,726
Veterinary and medicines	3,989	3,697
Other livestock costs	10,812	8,494
Seeds - purchased and homegrown	2,922	1,701
Fertilisers	11,766	10,247
Other crop costs	10,890	9,670
Labour - paid	5,989	4,816
- unpaid	7,285	7,366
- casual	835	899
Machinery - contract	30	247
- repairs	5,222	5,144
- fuels	5,805	6,010
- depreciation	13,799	11,826
General farming costs	12,520	11,269
Land expenses	5,821	4,416
Rent	10,405	10,979
Rental value	9,793	8,731
TOTAL INPUTS	142,040	130,544
NET FARM INCOME (excluding BLSA)	47,142	42,960
Plus :		
Unpaid labour (excludes farmer and spouse)	7,285	7,366
Imputed property costs	9,639	8,692
Non-agricultural output	0	0
Less :		
Interest charges	1,891	2,685
Ownership charges	3,642	3,366
FARM BUSINESS INCOME	58,533	52,967

TABLE B6. Lowland cattle and sheep farms**2. Over 28 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2009/10</u>	<u>2008/09</u>
NET FARM INCOME (excl. BLSA)	47,142	42,960
minus manual labour of farmer & spouse	18,926	18,512
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	28,216	24,448
NET FARM INCOME (excl. BLSA)	47,142	42,960
plus net rental value/imputed rent	9,793	8,731
minus occupier's expenses	150	1,872
minus interest payments	1,891	2,685
minus buildings & works depreciation	3,838	3,608
OCCUPIER'S NET INCOME	51,056	43,526
plus other imputed charges	7,439	7,404
plus fixed asset depreciation	17,638	15,435
minus valuation changes	15,265	6,021
CASH INCOME	60,868	60,344
LAND UTILISATION - hectares per farm		
Cereals	16.01	15.80
Roots, fodder and other crops	10.14	9.45
Grassland - hay	8.15	8.31
- silage	25.93	27.19
- pasture	77.57	73.76
Fallow and land let	0.00	1.56
Rough grazing - sole	3.53	3.53
Bare land and forage hired	10.80	9.70
Woods, roads and buildings	3.91	3.91
TOTAL AREA (actual hectares)	156.04	153.21
TOTAL AREA (effective hectares)	149.78	146.94
Rough grazing - common (effective hectares)	16.28	17.05
TENANT'S CAPITAL - £ per farm		
Machinery	106,540	91,717
Livestock	122,383	108,373
Crops	12,092	11,894
Stores	3,220	2,624
TOTAL	244,235	214,608
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	6,311	7,056
Milk sales per cow (£)	1,506	1,802
Margin over concentrates per cow (£)	1,101	1,289
Milk price (pence per litre)	23.86	25.54
Lambs reared per ewe (numbers)	1.39	1.37
Finished lamb sales per ewe (numbers)	1.36	1.32
Stocking rate (grazing LU per eff.ha.)	1.41	1.36
Return on tenant's capital (%)	11.55	11.39

TABLE B6. Lowland cattle and sheep farms**2. Over 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2009/10	2008/09	2009/10	2008/09
Dairy cattle	13.5	12.3	13.5	12.3
Beef cows	26.8	27.2	20.1	20.4
Other cattle	152.9	137.4	92.1	78.8
Breeding sheep	534.0	544.5	42.7	43.6
Other sheep	463.0	480.8	19.3	19.9
Other livestock	16.0	15.9		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2009/10	2008/09	2009/10	2008/09	2009/10	2008/09
Number of farms	6	6	8	8	12	12
Average farm size - ESU	68.2	65.5	59.6	57.7	73.5	71.4
- actual ha.	134.94	131.55	148.34	143.23	171.72	170.66
- eff. ha.	121.43	118.04	143.32	138.21	168.26	167.21

ASSETS

Agricultural land	640,612	587,202	0	0	494,617	484,953
Woodland	13,985	13,711	0	0	2,566	2,516
Buildings	30,412	19,823	9,686	10,500	29,891	23,231
Improvements	2,151	1,763	4,685	2,880	19,091	20,184
Machinery	111,017	102,278	106,888	86,925	104,070	89,633
Livestock	119,023	101,525	91,398	79,652	144,721	129,946
Crops, forage and cultivations	8,382	8,075	5,017	4,511	18,664	18,726
Milk quota	479	356	334	248	227	169
Single Payment Scheme value	80,667	79,064	74,165	72,425	81,413	76,203
Stores	4,605	3,635	2,202	1,371	3,208	2,955
Credit balances	51,135	21,793	33,238	15,497	39,135	20,286
TOTAL	1,062,468	939,225	327,613	274,009	937,603	868,802

EXTERNAL LIABILITIES

Long and medium term loans	2,167	2,500	0	0	61,841	42,042
Other short term loans	7,054	9,604	20,017	13,212	9,298	5,685
Overdrafts	2,179	1,604	20,058	17,846	15,204	19,150
TOTAL	11,400	13,708	40,075	31,058	86,343	66,877

NET WORTH	1,051,068	925,517	287,538	242,951	851,260	801,925
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Owner equity (%)	99	99	88	89	91	92
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