

TABLE B1. Hill and upland dairy farms

1. Under 100 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	24	24
Average business size (ESU)	71	75
OUTPUTS	<u>2009/10</u>	<u>2008/09</u>
Dairy	80,732	99,746
Other cattle	22,419	16,798
Sheep	6,933	5,640
Other livestock	0	0
Main crops	493	270
By-products, forage and cultivations	1,295	1,047
Miscellaneous	1,389	1,156
Single Payment Scheme	18,306	16,366
Tir Mynydd and environmental payments	2,472	2,377
TOTAL OUTPUTS	134,039	143,400
INPUTS		
Feeds - purchased concentrates	27,771	29,663
- homegrown concentrates	1,799	2,085
Coarse fodder, tack and stock keep	2,873	3,082
Veterinary and medicines	4,192	3,876
Other livestock costs	10,896	9,947
Seeds - purchased and homegrown	650	385
Fertilisers	8,668	9,257
Other crop costs	6,357	6,946
Labour - paid	1,020	839
- unpaid	4,633	4,532
- casual	1,223	1,256
Machinery - contract	54	46
- repairs	4,668	5,086
- fuels	4,302	4,666
- depreciation	9,483	8,223
General farming costs	10,281	8,870
Land expenses	2,921	3,543
Rent	3,089	3,191
Rental value	10,734	9,960
TOTAL INPUTS	115,614	115,453
NET FARM INCOME (excluding BLSA)	18,425	27,947
Plus :		
Unpaid labour (excludes farmer and spouse)	4,633	4,532
Imputed property costs	10,734	9,960
Non-agricultural output	0	0
Less :		
Interest charges	3,200	3,891
Ownership charges	3,723	3,954
FARM BUSINESS INCOME	26,869	34,594

TABLE B1. Hill and upland dairy farms**1. Under 100 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2009/10</u>	<u>2008/09</u>
NET FARM INCOME (excl. BLSA)	18,425	27,947
minus manual labour of farmer & spouse	18,842	18,565
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	-417	9,382
NET FARM INCOME (excl. BLSA)	18,425	27,947
plus net rental value/imputed rent	10,734	9,960
minus occupier's expenses	204	2,327
minus interest payments	3,200	3,891
minus buildings & works depreciation	3,802	4,186
OCCUPIER'S NET INCOME	21,953	27,503
plus other imputed charges	4,633	4,532
plus fixed asset depreciation	13,286	12,410
minus valuation changes	9,586	2,047
CASH INCOME	30,286	42,398
LAND UTILISATION - hectares per farm		
Cereals	0.78	0.61
Roots, fodder and other crops	1.52	1.57
Grassland - hay	1.26	1.75
- silage	25.59	25.63
- pasture	34.00	34.62
Fallow and land let	0.67	0.30
Rough grazing - sole	5.62	5.62
Bare land and forage hired	6.78	7.30
Woods, roads and buildings	1.54	1.54
TOTAL AREA (actual hectares)	77.76	78.94
TOTAL AREA (effective hectares)	71.71	73.57
Rough grazing - common (effective hectares)	0.00	0.00
TENANT'S CAPITAL - £ per farm		
Machinery	67,856	61,275
Livestock	77,844	68,814
Crops	4,174	3,998
Stores	2,475	1,851
TOTAL	152,349	135,938
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	6,034	5,997
Milk sales per cow (£)	1,275	1,478
Margin over concentrates per cow (£)	911	1,110
Milk price (pence per litre)	21.13	24.65
Lambs reared per ewe (numbers)	1.16	1.18
Finished lamb sales per ewe (numbers)	0.99	1.00
Stocking rate (grazing LU per eff.ha.)	1.63	1.61
Return on tenant's capital (%)	-0.27	6.90

TABLE B1. Hill and upland dairy farms**1. Under 100 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2009/10	2008/09	2009/10	2008/09
Dairy cattle	60.1	64.4	60.1	64.4
Beef cows	0.9	0.8	0.6	0.6
Other cattle	76.1	71.9	42.6	39.2
Breeding sheep	128.5	140.9	9.5	10.5
Other sheep	76.1	57.8	3.1	2.4
Other livestock	0.0	0.0		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2009/10	2008/09	2009/10	2008/09	2009/10	2008/09
Number of farms	11	11	2	2	11	11
Average farm size - ESU	68.2	75.5	N/A	N/A	76.7	78.2
- actual ha.	85.79	86.96			75.53	76.91
- eff. ha.	78.78	81.42			69.97	71.35

ASSETS

Agricultural land	363,207	363,662			235,936	231,310
Woodland	1,536	1,506			2,418	2,370
Buildings	38,806	27,119			25,583	24,197
Improvements	4,613	3,646			1,146	1,135
Machinery	60,836	58,475			77,150	65,402
Livestock	77,548	72,043			79,984	69,517
Crops, forage and cultivations	3,508	3,222			5,473	5,236
Milk quota	1,569	1,167			1,937	1,507
Single Payment Scheme value	33,307	29,958			36,889	36,889
Stores	3,015	2,476			1,915	1,699
Credit balances	22,179	10,414			46,803	26,686
TOTAL	610,124	573,688			515,234	465,948

EXTERNAL LIABILITIES

Long and medium term loans	26,420	28,033			30,282	33,395
Other short term loans	14,619	13,960			7,994	3,482
Overdrafts	33,791	30,510			16,758	17,547
TOTAL	74,830	72,503			55,034	54,424

NET WORTH

	535,294	501,185			460,200	411,524
Owner equity (%)	88	87			89	88

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.