# TABLE B3. Hill sheep farms

3. Over 60 ESU	Farm Business Income	e (£ per farm)
Number of farms in sample	15	15
Average business size (ESU)	96	97
	00	01
OUTPUTS	<u>2010/11</u>	<u>2009/10</u>
Other cattle	26,979	32,733
Sheep	129,626	118,688
Other livestock	53	0
Main crops	0	0
By-products, forage and cultivations	-68	-123
Miscellaneous	11,397	11,120
Single Payment Scheme	78,169	88,419
Tir Mynydd and environmental payments	26,993	30,473
TOTAL OUTPUTS	273,149	281,310
INPUTS		
Feeds - purchased concentrates	31,565	26,293
- homegrown concentrates	0	0
Coarse fodder, tack and stock keep	25,729	25,619
Veterinary and medicines	8,381	8,006
Other livestock costs	13,957	11,296
Seeds - purchased and homegrown	698	415
Fertilisers	11,283	10,364
Other crop costs	5,779	6,735
Labour - paid	9,474	7,559
- unpaid	20,422	20,159
- casual	3,534	3,826
Machinery - contract	1,021	242
- repairs	8,316	6,572
- fuels	11,962	9,839
- depreciation	19,389	17,015
General farming costs	19,397	17,327
Land expenses	6,852	6,285
Rent	7,601	6,772
Rental value	30,276	28,989
TOTAL INPUTS	235,636	213,313
NET FARM INCOME (excluding BLSA)	37,513	67,997
Plus :		
Unpaid labour (excludes farmer and spouse)	20,422	20,159
Imputed property costs	30,143	28,856
Non-agricultural output	0	0
Less :		
Interest charges	6,116	5,991
Ownership charges	7,612	7,147
FARM BUSINESS INCOME	74,350	103,874

## TABLE B3. Hill sheep farms

# 3. Over 60 ESU (continued)

NET FARM INCOME (excl. BLSA)         37,513         67,997           minus manual labour of farmer & spouse         15,872         15,511           plus managerial input of paid managers         0         0           MANAGEMENT & INVESTMENT INCOME         21,641         52,486           NET FARM INCOME (excl. BLSA)         37,513         67,997           plus net rental value/imputed rent         30,276         228,989           minus interest payments         6,116         5,991           minus interest payments         6,116         5,991           minus interest payments         6,160         7,759           OCCUPIER'S NET INCOME         53,206         82,982           plus other imputed charges         20,555         20,292           plus fixed asset depreciation         25,350         24,775           minus valuation changes         27,259         20,727           CASH INCOME         5.79         3,64           - silage         32,43         34,26           - pasture         25,941         230,07           Fallow and land let         0,00         0,00           Careals         0,00         0,00           TOTAL AREA (effective hectares)         32,40         32,40	INCOME MEASURES - £ per farm	<u>2010/11</u>	<u>2009/10</u>
minus manual labour of farmer & spouse         15,872         15,511           plus managerial input of paid managers         0         0           MANAGEMENT & INVESTMENT INCOME         21,641         52,486           NET FARM INCOME (excl. BLSA)         37,513         67,997           plus net rental value/imputed rent         30,276         28,989           minus interest payments         6,116         5,991           minus interest payments         6,116         5,991           minus buildings & works depreciation         8,160         7,759           OCCUPIER'S NET INCOME         53,206         82,982           plus other imputed charges         20,555         20,292           plus fixed asset depreciation         25,350         24,775           minus valuation changes         27,259         20,727           CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm         2         2           Cereals         0.00         0.00         0.00           Roots, fodder and other crops         0.54         2.02           grassland - hay         5.79         3.64           - salage         32.43         34.26           - pasture         259,841         239	NET FARM INCOME (excl. BLSA)	37,513	67,997
MÄNAGEMENT & INVESTMENT INCOME         21,641         52,486           NET FARM INCOME (excl. BLSA)         37,513         67,997           plus net rental value/imputed rent         30,276         28,989           minus interest payments         6,116         5,991           minus interest payments         6,116         5,991           minus buildings & works depreciation         8,160         7,759           OCCUPIER'S NET INCOME         53,206         82,982           plus other imputed charges         20,555         20,292           plus fixed asset depreciation         25,350         24,775           minus valuation charges         27,259         20,727           CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm         Cereals         0.00         0.00           Costs, fodder and other crops         0.54         2.02         Grassland - hay         5.79         3.64           - pasture         259.41         239.07         Fallow and land let         0.00         0.00         0.00           Rough grazing - sole         271.02         267.83         5.71         Woods, roads and buildings         12.88         12.66           TOTAL AREA (actual hectares)         633.05			-
NET FARM INCOME (excl. BLSA)         37,513         67,997           plus net rental value/imputed rent         30,276         28,989           minus occupier's expenses         307         254           minus interest payments         6,116         5,991           minus buildings & works depreciation         8,160         7,759           OCCUPIER'S NET INCOME         53,206         82,982           plus other imputed charges         20,555         20,292           plus dive asset depreciation         25,350         24,775           minus valuation changes         27,259         20,727           CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm         Cereals         0.00         0.00           Roots, fodder and other crops         0.54         2.02         Grassland - hay         5.79         3.64           - slage         32,43         34.26         79         3.64        00         0.00           Rough grazing - sole         271.02         267.87         Bare land and forage hired         52.98         50.71           Woods, roads and buildings         1.28         12.88         12.66         TOTAL AREA (effective hectares)         635.05         610.23 <t< td=""><td>plus managerial input of paid managers</td><td>0</td><td>0</td></t<>	plus managerial input of paid managers	0	0
plus net rental value/imputed rent         30,276         28,989           minus occupier's expenses         307         254           minus interest payments         6,116         5,991           minus buildings & works depreciation         8,160         7,759           OCCUPIER'S NET INCOME         53,206         82,982           plus other imputed charges         20,555         20,292           plus dive asset depreciation         25,350         24,775           minus valuation changes         27,259         20,727           CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm         263,41         230,07           Cereals         0.00         0.00           Roots, fodder and other crops         0.54         2.02           Grassland - hay         5.79         3.64           - silage         32.43         34.26           - pasture         259,41         239.07           Fallow and land let         0.00         0.00           Rough grazing - sole         271.02         267.87           Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.66           TOTAL AREA (actud	MANAGEMENT & INVESTMENT INCOME	21,641	52,486
plus net rental value/imputed rent         30,276         28,989           minus occupier's expenses         307         254           minus interest payments         6,116         5,991           minus buildings & works depreciation         8,160         7,759           OCCUPIER'S NET INCOME         53,206         82,982           plus other imputed charges         20,555         20,292           plus dive asset depreciation         25,350         24,775           minus valuation charges         27,259         20,727           CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm         26         24.3           Cereals         0.00         0.00           Roots, fodder and other crops         0.54         2.02           Grassland - hay         5.79         3.64           - silage         32.43         34.26           - pasture         259.41         239.07           Fallow and land let         0.00         0.00           Rough grazing - sole         271.02         267.87           Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.60           TOTAL AREA (actual hect			
plus net rental value/imputed rent         30,276         28,989           minus occupier's expenses         307         254           minus interest payments         6,116         5,991           minus buildings & works depreciation         8,160         7,759           OCCUPIER'S NET INCOME         53,206         82,982           plus other imputed charges         20,555         20,292           plus dive asset depreciation         25,350         24,775           minus valuation charges         27,259         20,727           CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm         26         24.3           Cereals         0.00         0.00           Roots, fodder and other crops         0.54         2.02           Grassland - hay         5.79         3.64           - silage         32.43         34.26           - pasture         259.41         239.07           Fallow and land let         0.00         0.00           Rough grazing - sole         271.02         267.87           Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.60           TOTAL AREA (actual hect		27 642	67.007
minus occupier's expenses         307         254           minus interest payments         6,116         5,991           minus buildings & works depreciation         8,160         7,759           OCCUPIER'S NET INCOME         53,206         82,982           plus other imputed charges         20,555         20,292           plus fixed asset depreciation         25,350         24,775           minus valuation changes         27,259         20,727           CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm         Cereals         0.00         0.00           Costs, fodder and other crops         0.54         2.02         Grassland - hay         5.79         3.64           - silage         32.43         34.26         -         -         pasture         259.41         239.07           Fallow and land let         0.00         0.00         0.00         0.00         0.00         0.00         0.00         Rough grazing - sole         271.02         267.87         Bare land and forage hired         52.98         50.71         Woods, roads and buildings         12.88         12.66         TOTAL AREA (effective hectares)         32.40         32.40           TENANT'S CAPITAL - £ per farm         137,799 </td <td></td> <td></td> <td></td>			
minus interest payments         6,116         5,991           minus buildings & works depreciation         8,160         7,759           OCCUPIER'S NET INCOME         53,206         82,982           plus other imputed charges         20,555         20,292           plus other imputed charges         20,555         20,292           plus fixed asset depreciation         25,350         24,775           minus valuation changes         27,259         20,727           CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm             Cereals         0.00         0.00           Roots, fodder and other crops         0.54         2.02           Grassland - hay         5.79         3.64           - silage         32.43         34.26           - pasture         259.41         239.07           Fallow and land let         0.00         0.00           Rough grazing - sole         271.02         267.87           Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.66           TOTAL AREA (effective hectares)         32.40         32.40           TOTAL AREA (cottual hectar	• •	•	
minus buildings & works depreciation         8,160         7,759           OCCUPIER'S NET INCOME         53,206         82,982           plus other imputed charges         20,555         20,022           plus fixed asset depreciation         25,350         24,775           minus valuation changes         27,259         20,727           CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm         Cereals         0.00         0.00           Roots, fodder and other crops         0.54         2.02         Grassland - hay         5.79         3.64           - silage         32.43         34.26         - pasture         259.41         239.07           Fallow and land let         0.00         0.00         0.00         Roots, 00         0.00           Rough grazing - sole         271.02         267.87         Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.66         TOTAL AREA (actual hectares)         635.05         610.23           TOTAL AREA (effective hectares)         32.40         32.40         32.40           Luestock         191,670         164,892         Grops         2,308         2,848           Sto			
OCCUPIER'S NET INCOME         53,206         82,982           plus other imputed charges         20,555         20,292           plus fixed asset depreciation         25,350         24,775           minus valuation changes         27,259         20,727           CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm         Cereals         0.00         0.00           Roots, fodder and other crops         0.54         2.02           Grassland - hay         5.79         3.64           - silage         32,43         34.26           - pasture         259,41         239.07           Fallow and land let         0.00         0.00           Rough grazing - sole         271.02         267.87           Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.66           TOTAL AREA (actual hectares)         635.05         610.23           TOTAL AREA (effective hectares)         32.40         32.40           Vestock         191,670         164,892           Crops         2,308         2,848           Stores         2,812         3,088           TOTAL         Stores <td></td> <td>•</td> <td></td>		•	
plus other imputed charges         20,555         20,292           plus fixed asset depreciation         25,350         24,775           minus valuation changes         27,259         20,727           CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm         71,852         107,322           Cereals         0.00         0.00         0.00           Roots, fodder and other crops         0.54         2.02           Grassland - hay         5.79         3.64           - silage         32.43         34.26           - pasture         259.41         239.07           Fallow and land let         0.00         0.00           Rough grazing - sole         271.02         267.87           Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.66           TOTAL AREA (effective hectares)         420.18         37.95           Rough grazing - common (effective hectares)         32.40         32.40           TENANT'S CAPITAL - £ per farm         70         164,892           Crops         2,308         2,848         30.85           Stores         2,812         3,088         30.88	•	•	
plus fixed asset depreciation         25,350         24,775           minus valuation changes         27,259         20,727           CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm         71,852         107,322           Cereals         0.00         0.00           Roots, fodder and other crops         0.54         2.02           Grassland - hay         5.79         3.64           - silage         32.43         34.26           - pasture         259.41         239.07           Fallow and land let         0.00         0.00           Rough grazing - sole         271.02         267.87           Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.66           TOTAL AREA (actual hectares)         635.05         610.23           TOTAL AREA (effective hectares)         32.40         32.40           Rough grazing - common (effective hectares)         32.40         32.40           TENANT'S CAPITAL - £ per farm         70         164.892           Crops         2,308         2,848           Stores         2,812         3,068           TOTAL         334,589		•	•
minus valuation changes         27,259         20,727           CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm            Cereals         0.00         0.00           Roots, fodder and other crops         0.54         2.02           Grassland - hay         5.79         3.64           - silage         32.43         34.26           - pasture         259.41         239.07           Fallow and land let         0.00         0.00           Rough grazing - sole         271.02         267.87           Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.66           TOTAL AREA (actual hectares)         633.05         610.23           TOTAL AREA (effective hectares)         32.40         32.40           Stores         2,308         2,848           Stores         2,308         2,848           Total         334,589         291,937           Performance indicators         2,812         3,088           Total         334,589         291,937           Performance indicators         2,812         3,088           Total         334		•	-
CASH INCOME         71,852         107,322           LAND UTILISATION - hectares per farm         Cereals         0.00         0.00           Roots, fodder and other crops         0.54         2.02           Grassland - hay         5.79         3.64           - silage         32.43         34.26           - pasture         259.41         239.07           Fallow and land let         0.00         0.00           Rough grazing - sole         271.02         267.87           Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.66           TOTAL AREA (actual hectares)         635.05         610.23           TOTAL AREA (effective hectares)         32.40         32.40           Rough grazing - common (effective hectares)         32.40         32.40           TENANT'S CAPITAL - £ per farm         T         137,799         121,109           Livestock         191,670         164,892         200           Crops         2,308         2,848         334,589         291,937           PERFORMANCE INDICATORS         2,812         3,088         334,589         291,937           PERFORMANCE INDICATORS         1.04         1.07		•	
LAND UTILISATION - hectares per farm         Cereals       0.00       0.00         Roots, fodder and other crops       0.54       2.02         Grassland - hay       5.79       3.64         - pasture       259.41       239.07         Fallow and land let       0.00       0.00         Rough grazing - sole       271.02       267.87         Bare land and forage hired       52.98       50.71         Woods, roads and buildings       12.88       12.66         TOTAL AREA (actual hectares)       635.05       610.23         TOTAL AREA (actual hectares)       32.40       32.40         Rough grazing - common (effective hectares)       32.40       32.40         Rough grazing - common (effective hectares)       32.40       32.40         TENANT'S CAPITAL - £ per farm       70       164.892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS       2       2         Lambs reared per ewe (numbers)       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74	•	•	•
Cereals         0.00         0.00           Roots, fodder and other crops         0.54         2.02           Grassland - hay         5.79         3.64           - silage         32.43         34.26           - pasture         259.41         239.07           Fallow and land let         0.00         0.00           Rough grazing - sole         271.02         267.87           Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.66           TOTAL AREA (actual hectares)         635.05         610.23           TOTAL AREA (effective hectares)         32.40         32.40           Rough grazing - common (effective hectares)         32.40         32.40           TENANT'S CAPITAL - £ per farm         T         137,799         121,109           Livestock         191,670         164,892         2,308         2,848           Stores         2,812         3,088         7           TOTAL         Stores         2,812         3,088           TOTAL         334,589         291,937	CASH INCOME	71,852	107,322
Cereals         0.00         0.00           Roots, fodder and other crops         0.54         2.02           Grassland - hay         5.79         3.64           - silage         32.43         34.26           - pasture         259.41         239.07           Fallow and land let         0.00         0.00           Rough grazing - sole         271.02         267.87           Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.66           TOTAL AREA (actual hectares)         635.05         610.23           TOTAL AREA (effective hectares)         32.40         32.40           Rough grazing - common (effective hectares)         32.40         32.40           TENANT'S CAPITAL - £ per farm         T         137,799         121,109           Livestock         191,670         164,892         2,308         2,848           Stores         2,812         3,088         7           TOTAL         Stores         2,812         3,088           TOTAL         334,589         291,937			
Cereals         0.00         0.00           Roots, fodder and other crops         0.54         2.02           Grassland - hay         5.79         3.64           - silage         32.43         34.26           - pasture         259.41         239.07           Fallow and land let         0.00         0.00           Rough grazing - sole         271.02         267.87           Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.66           TOTAL AREA (actual hectares)         635.05         610.23           TOTAL AREA (effective hectares)         32.40         32.40           Rough grazing - common (effective hectares)         32.40         32.40           TENANT'S CAPITAL - £ per farm         T         137,799         121,109           Livestock         191,670         164,892         2,308         2,848           Stores         2,812         3,088         7           TOTAL         Stores         2,812         3,088           TOTAL         334,589         291,937	LAND UTILISATION - hectares per farm		
Roots, fodder and other crops         0.54         2.02           Grassland - hay         5.79         3.64           - silage         32.43         34.26           - pasture         259.41         239.07           Fallow and land let         0.00         0.00           Rough grazing - sole         271.02         267.87           Bare land and forage hired         52.98         50.71           Woods, roads and buildings         12.88         12.66           TOTAL AREA (actual hectares)         635.05         610.23           TOTAL AREA (effective hectares)         32.40         32.40           Rough grazing - common (effective hectares)         32.40         32.40           TENANT'S CAPITAL - £ per farm         7074         137,799         121,109           Livestock         191,670         164,892         2,308         2,848           Stores         2,812         3,088         707AL         334,589         291,937           PERFORMANCE INDICATORS         1.04         1.07         Finished lamb sales per ewe (numbers)         0.99         0.93           Stocking rate (grazing LU per eff.ha.)         0.74         0.79         0.74         0.79	-	0.00	0.00
Grassland - hay       5.79       3.64         - silage       32.43       34.26         - pasture       259.41       239.07         Fallow and land let       0.00       0.00         Rough grazing - sole       271.02       267.87         Bare land and forage hired       52.98       50.71         Woods, roads and buildings       12.88       12.66         TOTAL AREA (actual hectares)       635.05       610.23         TOTAL AREA (effective hectares)       420.18       397.95         Rough grazing - common (effective hectares)       32.40       32.40         TENANT'S CAPITAL - £ per farm         Machinery       137,799       121,109         Livestock       191,670       164,892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS       334,589       291,937         Lambs reared per ewe (numbers)       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74       0.79			
- silage       32.43       34.26         - pasture       259.41       239.07         Fallow and land let       0.00       0.00         Rough grazing - sole       271.02       267.87         Bare land and forage hired       52.98       50.71         Woods, roads and buildings       12.88       12.66         TOTAL AREA (actual hectares)       635.05       610.23         TOTAL AREA (effective hectares)       420.18       397.95         Rough grazing - common (effective hectares)       32.40       32.40         TENANT'S CAPITAL - £ per farm         Machinery       137,799       121,109         Livestock       191,670       164,892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS       1.04       1.07         Lambs reared per ewe (numbers)       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74       0.79	-		
- pasture       259.41       239.07         Fallow and land let       0.00       0.00         Rough grazing - sole       271.02       267.87         Bare land and forage hired       52.98       50.71         Woods, roads and buildings       12.88       12.66         TOTAL AREA (actual hectares)       635.05       610.23         TOTAL AREA (effective hectares)       420.18       397.95         Rough grazing - common (effective hectares)       32.40       32.40         TENANT'S CAPITAL - £ per farm         Machinery       137,799       121,109         Livestock       191,670       164,892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS         Lambs reared per ewe (numbers)       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74       0.79			
Fallow and lend let       0.00       0.00         Rough grazing - sole       271.02       267.87         Bare land and forage hired       52.98       50.71         Woods, roads and buildings       12.88       12.66         TOTAL AREA (actual hectares)       635.05       610.23         TOTAL AREA (effective hectares)       420.18       397.95         Rough grazing - common (effective hectares)       32.40       32.40         TENANT'S CAPITAL - £ per farm         Machinery       137,799       121,109         Livestock       191,670       164,892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS         Lambs reared per ewe (numbers)       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74       0.79	·		
Rough grazing - sole       271.02       267.87         Bare land and forage hired       52.98       50.71         Woods, roads and buildings       12.88       12.66         TOTAL AREA (actual hectares)       635.05       610.23         TOTAL AREA (effective hectares)       420.18       397.95         Rough grazing - common (effective hectares)       32.40       32.40         TENANT'S CAPITAL - £ per farm       707.02       137.799       121,109         Livestock       191,670       164.892       2.308       2.848         Stores       2.812       3.088       707AL       334,589       291,937         PERFORMANCE INDICATORS       1.04       1.07       1.07       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93       Stocking rate (grazing LU per eff.ha.)       0.74       0.79	•		
Bare land and forage hired       52.98       50.71         Woods, roads and buildings       12.88       12.66         TOTAL AREA (actual hectares)       635.05       610.23         TOTAL AREA (effective hectares)       420.18       397.95         Rough grazing - common (effective hectares)       32.40       32.40         TENANT'S CAPITAL - £ per farm         Machinery       137,799       121,109         Livestock       191,670       164,892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937			
Woods, roads and buildings       12.88       12.66         TOTAL AREA (actual hectares)       635.05       610.23         TOTAL AREA (effective hectares)       420.18       397.95         Rough grazing - common (effective hectares)       32.40       32.40         TENANT'S CAPITAL - £ per farm         Machinery       137,799       121,109         Livestock       191,670       164,892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS       1.04       1.07         Lambs reared per ewe (numbers)       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74       0.79		-	
TOTAL AREA (actual hectares)       635.05       610.23         TOTAL AREA (effective hectares)       420.18       397.95         Rough grazing - common (effective hectares)       32.40       32.40         TENANT'S CAPITAL - £ per farm       137,799       121,109         Livestock       191,670       164,892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS       1.04       1.07         Lambs reared per ewe (numbers)       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74       0.79	C C		
TOTAL AREA (effective hectares)       420.18       397.95         Rough grazing - common (effective hectares)       32.40       32.40         TENANT'S CAPITAL - £ per farm       137,799       121,109         Machinery       137,799       121,109         Livestock       191,670       164,892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS       1.04       1.07         Lambs reared per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74       0.79			
Rough grazing - common (effective hectares)       32.40       32.40         TENANT'S CAPITAL - £ per farm       137,799       121,109         Machinery       137,799       121,109         Livestock       191,670       164,892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74       0.79			
TENANT'S CAPITAL - £ per farm         Machinery       137,799       121,109         Livestock       191,670       164,892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74       0.79			
Machinery       137,799       121,109         Livestock       191,670       164,892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS         Lambs reared per ewe (numbers)       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74       0.79		02.10	02.10
Machinery       137,799       121,109         Livestock       191,670       164,892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS         Lambs reared per ewe (numbers)       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74       0.79			
Livestock       191,670       164,892         Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS         Lambs reared per ewe (numbers)       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74       0.79	-		
Crops       2,308       2,848         Stores       2,812       3,088         TOTAL       334,589       291,937         PERFORMANCE INDICATORS         Lambs reared per ewe (numbers)       1.04       1.07         Finished lamb sales per ewe (numbers)       0.99       0.93         Stocking rate (grazing LU per eff.ha.)       0.74       0.79	•	•	•
Stores2,8123,088TOTAL334,589291,937PERFORMANCE INDICATORSLambs reared per ewe (numbers)1.041.07Finished lamb sales per ewe (numbers)0.990.93Stocking rate (grazing LU per eff.ha.)0.740.79			
TOTAL334,589291,937PERFORMANCE INDICATORSLambs reared per ewe (numbers)1.041.07Finished lamb sales per ewe (numbers)0.990.93Stocking rate (grazing LU per eff.ha.)0.74	•		
PERFORMANCE INDICATORSLambs reared per ewe (numbers)1.04Finished lamb sales per ewe (numbers)0.99Stocking rate (grazing LU per eff.ha.)0.74		,	•
Lambs reared per ewe (numbers)1.041.07Finished lamb sales per ewe (numbers)0.990.93Stocking rate (grazing LU per eff.ha.)0.740.79	TOTAL	334,589	291,937
Lambs reared per ewe (numbers)1.041.07Finished lamb sales per ewe (numbers)0.990.93Stocking rate (grazing LU per eff.ha.)0.740.79			
Finished lamb sales per ewe (numbers)0.990.93Stocking rate (grazing LU per eff.ha.)0.740.79	PERFORMANCE INDICATORS		
Stocking rate (grazing LU per eff.ha.)0.740.79	Lambs reared per ewe (numbers)	1.04	1.07
	Finished lamb sales per ewe (numbers)	0.99	0.93
Return on tenant's capital (%)         6.47         17.98	Stocking rate (grazing LU per eff.ha.)	0.74	0.79
	Return on tenant's capital (%)	6.47	17.98

### TABLE B3. Hill sheep farms

## 3. Over 60 ESU (continued)

### LIVESTOCK CARRIED - per farm

	Average number		Livestock Units		
	<u>2010/11</u>	<u>2009/10</u>	2010/11	2009/10	
Beef cows	37.1	36.5	27.8	27.4	
Other cattle	72.7	82.5	40.4	45.9	
Breeding sheep	2,487.5	2,484.4	174.1	174.5	
Other sheep	1,746.1	1,660.4	69.8	67.6	
Other livestock	1.9	1.7			

#### ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2010/11</u>	<u>2009/10</u>	<u>2010/11</u>	<u>2009/10</u>	<u>2010/11</u>	<u>2009/10</u>
Number of farms	4	4	1	1	10	10
Average farm size - ESU	N/A	N/A	N/A	N/A	72.9	72.4
- actual ha.					378.48	343.38
- eff. ha.					259.27	228.04
ASSETS						
Agricultural land					603,734	500,797
Woodland					4,972	4,875
Buildings					26,430	27,824
Improvements					25,413	25,108
Machinery					112,895	102,236
Livestock					132,282	119,519
Crops, forage and cultivations					1,938	1,958
Milk quota					0	0
Single Payment Scheme value Stores					81,992 3,107	104,203 3,033
Credit balances					23,542	3,033
TOTAL					23,542 1,016,305	921,750
					1,010,000	521,750
EXTERNAL LIABILITIES						
Long and medium term loans					101,744	59,392
Other short term loans					16,972	12,379
Overdrafts					70,601	58,289
TOTAL					189,317	130,060
NET WORTH					826,988	791,690

Owner equity (%)

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.

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