

**TABLE B4. Hill cattle and sheep farms**

<b>1. Under 28 ESU</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	32	32
Average business size (ESU)	18	19
<b>OUTPUTS</b>	<u>2010/11</u>	<u>2009/10</u>
Dairy	0	0
Other cattle	14,948	18,898
Sheep	14,935	15,340
Other livestock	33	87
Main crops	124	116
By-products, forage and cultivations	841	577
Miscellaneous	2,341	2,415
Single Payment Scheme	17,259	18,542
Tir Mynydd and environmental payments	4,597	5,253
<b>TOTAL OUTPUTS</b>	<b>55,078</b>	<b>61,228</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	6,376	5,765
- homegrown concentrates	61	31
Coarse fodder, tack and stock keep	2,216	2,034
Veterinary and medicines	2,014	1,858
Other livestock costs	3,465	3,381
Seeds - purchased and homegrown	156	142
Fertilisers	2,459	2,694
Other crop costs	1,729	2,572
Labour - paid	1,333	1,166
- unpaid	2,227	2,169
- casual	295	475
Machinery - contract	176	52
- repairs	2,856	2,546
- fuels	2,788	2,435
- depreciation	6,855	6,515
General farming costs	6,166	5,715
Land expenses	1,873	1,602
Rent	1,272	1,322
Rental value	6,001	5,593
<b>TOTAL INPUTS</b>	<b>50,318</b>	<b>48,067</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>4,760</b>	<b>13,161</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	2,227	2,169
Imputed property costs	5,969	5,562
Non-agricultural output	0	0
Less :		
Interest charges	1,203	1,503
Ownership charges	1,975	1,730
<b>FARM BUSINESS INCOME</b>	<b>9,778</b>	<b>17,659</b>

**TABLE B4. Hill cattle and sheep farms****1. Under 28 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2010/11</u>	<u>2009/10</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>4,760</b>	<b>13,161</b>
minus manual labour of farmer & spouse	15,782	15,489
plus managerial input of paid managers	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>-11,022</b>	<b>-2,328</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>4,760</b>	<b>13,161</b>
plus net rental value/imputed rent	6,001	5,593
minus occupier's expenses	150	145
minus interest payments	1,203	1,503
minus buildings & works depreciation	1,940	1,697
<b>OCCUPIER'S NET INCOME</b>	<b>7,468</b>	<b>15,409</b>
plus other imputed charges	2,258	2,200
plus fixed asset depreciation	8,446	8,212
minus valuation changes	2,149	3,694
<b>CASH INCOME</b>	<b>16,023</b>	<b>22,127</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	0.10	0.10
Roots, fodder and other crops	0.47	0.14
Grassland - hay	2.91	3.43
- silage	16.05	15.92
- pasture	40.21	40.31
Fallow and land let	0.39	0.39
Rough grazing - sole	15.17	15.17
Bare land and forage hired	4.29	5.04
Woods, roads and buildings	2.88	2.88
<b>TOTAL AREA (actual hectares)</b>	<b>82.47</b>	<b>83.38</b>
<b>TOTAL AREA (effective hectares)</b>	<b>68.20</b>	<b>69.11</b>
Rough grazing - common (effective hectares)	9.30	9.30
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	46,931	45,063
Livestock	51,278	49,636
Crops	2,316	2,106
Stores	984	677
<b>TOTAL</b>	<b>101,509</b>	<b>97,482</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	0
Milk price (pence per litre)	0.00	0.00
Lambs reared per ewe (numbers)	1.26	1.26
Finished lamb sales per ewe (numbers)	0.81	0.94
Stocking rate (grazing LU per eff.ha.)	0.99	1.04
Return on tenant's capital (%)	-10.86	-2.39

**TABLE B4. Hill cattle and sheep farms****1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2010/11	2009/10	2010/11	2009/10
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	25.3	26.0	18.9	19.5
Other cattle	49.6	52.7	26.1	28.5
Breeding sheep	250.8	259.5	16.1	16.8
Other sheep	163.9	177.0	6.6	7.2
Other livestock	0.4	0.8		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10
Number of farms	20	19	2	2	10	11
Average farm size - ESU	17.9	18.6	N/A	N/A	19.2	20.0
- actual ha.	72.67	73.65			99.28	98.39
- eff. ha.	62.01	62.57			78.71	79.46

**ASSETS**

Agricultural land	282,219	272,383			320,760	310,001
Woodland	5,191	5,329			2,350	2,143
Buildings	11,937	9,261			15,754	15,842
Improvements	4,422	3,591			5,832	4,792
Machinery	40,344	37,995			49,347	48,322
Livestock	52,766	51,045			49,604	48,620
Crops, forage and cultivations	2,313	2,337			1,758	1,156
Milk quota	0	0			0	0
Single Payment Scheme value	24,894	30,523			28,795	34,617
Stores	1,279	939			592	349
Credit balances	11,493	12,052			11,875	10,942
<b>TOTAL</b>	<b>436,858</b>	<b>425,455</b>			<b>486,667</b>	<b>476,784</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	11,979	9,187			21,776	20,754
Other short term loans	2,398	1,010			1,969	4,593
Overdrafts	3,766	4,401			19,740	21,148
<b>TOTAL</b>	<b>18,143</b>	<b>14,598</b>			<b>43,485</b>	<b>46,495</b>

**NET WORTH**

	<b>418,715</b>	<b>410,857</b>			<b>443,182</b>	<b>430,289</b>
Owner equity (%)	96	97			91	90

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.