

**TABLE B4. Hill cattle and sheep farms**

<b>2. 28 - 60 ESU</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	57	57
Average business size (ESU)	39	38
<b>OUTPUTS</b>	<u>2010/11</u>	<u>2009/10</u>
Dairy	0	0
Other cattle	36,911	37,861
Sheep	42,091	39,604
Other livestock	222	152
Main crops	1,098	936
By-products, forage and cultivations	1,170	901
Miscellaneous	4,017	4,464
Single Payment Scheme	35,503	38,262
Tir Mynydd and environmental payments	10,564	11,603
<b>TOTAL OUTPUTS</b>	<b>131,576</b>	<b>133,783</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	15,312	14,814
- homegrown concentrates	776	863
Coarse fodder, tack and stock keep	6,057	5,423
Veterinary and medicines	4,886	4,799
Other livestock costs	9,115	8,241
Seeds - purchased and homegrown	593	567
Fertilisers	7,761	7,326
Other crop costs	3,877	4,333
Labour - paid	3,277	2,959
- unpaid	5,927	5,608
- casual	999	1,027
Machinery - contract	746	98
- repairs	4,522	4,720
- fuels	6,424	5,064
- depreciation	12,007	10,548
General farming costs	9,543	9,233
Land expenses	3,774	3,735
Rent	2,469	2,484
Rental value	10,913	10,382
<b>TOTAL INPUTS</b>	<b>108,978</b>	<b>102,224</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>22,598</b>	<b>31,559</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	5,927	5,608
Imputed property costs	10,840	10,295
Non-agricultural output	0	0
Less :		
Interest charges	2,728	2,785
Ownership charges	3,367	3,253
<b>FARM BUSINESS INCOME</b>	<b>33,270</b>	<b>41,424</b>

**TABLE B4. Hill cattle and sheep farms****2. 28 - 60 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2010/11</u>	<u>2009/10</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>22,598</b>	<b>31,559</b>
minus manual labour of farmer & spouse	18,924	18,428
plus managerial input of paid managers	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>3,674</b>	<b>13,131</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>22,598</b>	<b>31,559</b>
plus net rental value/imputed rent	10,913	10,382
minus occupier's expenses	182	175
minus interest payments	2,728	2,785
minus buildings & works depreciation	3,752	3,665
<b>OCCUPIER'S NET INCOME</b>	<b>26,849</b>	<b>35,316</b>
plus other imputed charges	5,997	5,696
plus fixed asset depreciation	15,591	14,213
minus valuation changes	6,955	12,634
<b>CASH INCOME</b>	<b>41,482</b>	<b>42,591</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	1.20	1.33
Roots, fodder and other crops	1.50	0.92
Grassland - hay	3.65	4.49
- silage	24.97	25.95
- pasture	81.92	79.08
Fallow and land let	1.66	1.72
Rough grazing - sole	26.87	26.87
Bare land and forage hired	10.33	8.65
Woods, roads and buildings	5.75	5.75
TOTAL AREA (actual hectares)	<b>157.85</b>	<b>154.76</b>
TOTAL AREA (effective hectares)	<b>130.49</b>	<b>127.33</b>
Rough grazing - common (effective hectares)	12.20	11.76
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	82,822	77,848
Livestock	108,497	101,803
Crops	2,655	2,936
Stores	3,012	2,120
<b>TOTAL</b>	<b>196,986</b>	<b>184,707</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	0
Milk price (pence per litre)	0.00	0.00
Lambs reared per ewe (numbers)	1.21	1.23
Finished lamb sales per ewe (numbers)	1.22	1.16
Stocking rate (grazing LU per eff.ha.)	1.08	1.08
Return on tenant's capital (%)	1.87	7.11

**TABLE B4. Hill cattle and sheep farms****2. 28 - 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2010/11	2009/10	2010/11	2009/10
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	48.7	46.9	36.6	35.2
Other cattle	97.3	92.3	48.8	47.2
Breeding sheep	566.6	552.3	38.9	37.5
Other sheep	391.5	404.7	15.7	16.5
Other livestock	1.1	1.6		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10
Number of farms	27	26	3	3	27	28
Average farm size - ESU	38.8	38.1	N/A	N/A	40.4	38.5
- actual ha.	151.41	147.55			168.08	165.40
- eff. ha.	126.66	124.92			137.98	133.40

**ASSETS**

Agricultural land	683,078	642,730			553,563	522,307
Woodland	12,454	12,679			6,339	5,993
Buildings	20,718	20,386			30,135	30,963
Improvements	7,564	5,834			11,273	10,530
Machinery	82,470	75,303			85,608	82,132
Livestock	115,163	110,499			105,580	96,694
Crops, forage and cultivations	2,420	2,885			3,134	3,261
Milk quota	0	0			0	0
Single Payment Scheme value	61,772	73,409			55,356	66,577
Stores	2,450	2,140			3,716	2,185
Credit balances	24,994	25,180			30,124	38,942
<b>TOTAL</b>	<b>1,013,083</b>	<b>971,045</b>			<b>884,828</b>	<b>859,584</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	55,258	56,833			30,256	31,835
Other short term loans	10,410	7,836			6,513	6,562
Overdrafts	25,977	23,985			16,341	11,857
<b>TOTAL</b>	<b>91,645</b>	<b>88,654</b>			<b>53,110</b>	<b>50,254</b>

**NET WORTH**

	<b>921,438</b>	<b>882,391</b>			<b>831,718</b>	<b>809,330</b>
Owner equity (%)	91	91			94	94

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.