

TABLE B4. Hill cattle and sheep farms

3. Over 60 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	22	22
Average business size (ESU)	90	91
OUTPUTS	<u>2010/11</u>	<u>2009/10</u>
Dairy	6,925	7,604
Other cattle	61,597	60,946
Sheep	90,334	82,291
Other livestock	-10	0
Main crops	4,309	2,443
By-products, forage and cultivations	2,215	1,919
Miscellaneous	6,962	7,267
Single Payment Scheme	68,757	72,414
Tir Mynydd and environmental payments	20,362	16,834
TOTAL OUTPUTS	261,451	251,718
INPUTS		
Feeds - purchased concentrates	37,346	35,716
- homegrown concentrates	1,040	1,355
Coarse fodder, tack and stock keep	13,879	12,879
Veterinary and medicines	9,063	9,015
Other livestock costs	14,843	13,484
Seeds - purchased and homegrown	1,311	950
Fertilisers	16,404	16,869
Other crop costs	8,038	9,384
Labour - paid	8,109	6,190
- unpaid	16,160	17,236
- casual	964	2,349
Machinery - contract	1,782	218
- repairs	7,055	7,760
- fuels	11,049	8,815
- depreciation	19,176	17,057
General farming costs	15,531	15,163
Land expenses	8,349	6,907
Rent	6,720	5,512
Rental value	21,116	19,794
TOTAL INPUTS	217,935	206,653
NET FARM INCOME (excluding BLSA)	43,516	45,065
Plus :		
Unpaid labour (excludes farmer and spouse)	16,160	17,236
Imputed property costs	20,979	19,749
Non-agricultural output	0	0
Less :		
Interest charges	3,675	3,846
Ownership charges	5,554	4,768
FARM BUSINESS INCOME	71,426	73,436

TABLE B4. Hill cattle and sheep farms**3. Over 60 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2010/11</u>	<u>2009/10</u>
NET FARM INCOME (excl. BLSA)	43,516	45,065
minus manual labour of farmer & spouse	17,504	17,537
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	26,012	27,528
NET FARM INCOME (excl. BLSA)	43,516	45,065
plus net rental value/imputed rent	21,116	19,794
minus occupier's expenses	325	260
minus interest payments	3,675	3,846
minus buildings & works depreciation	5,952	5,067
OCCUPIER'S NET INCOME	54,680	55,686
plus other imputed charges	16,296	17,282
plus fixed asset depreciation	24,139	22,125
minus valuation changes	20,081	24,190
CASH INCOME	75,034	70,903
LAND UTILISATION - hectares per farm		
Cereals	2.67	3.24
Roots, fodder and other crops	3.16	1.97
Grassland - hay	2.97	4.36
- silage	51.11	46.83
- pasture	136.66	139.93
Fallow and land let	0.37	0.37
Rough grazing - sole	136.46	136.46
Bare land and forage hired	26.71	28.64
Woods, roads and buildings	9.37	9.37
TOTAL AREA (actual hectares)	369.48	371.17
TOTAL AREA (effective hectares)	265.09	266.76
Rough grazing - common (effective hectares)	31.44	31.44
TENANT'S CAPITAL - £ per farm		
Machinery	137,062	119,388
Livestock	206,253	189,833
Crops	9,202	7,567
Stores	8,135	4,980
TOTAL	360,652	321,768
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	4,363	4,501
Milk sales per cow (£)	927	960
Margin over concentrates per cow (£)	671	701
Milk price (pence per litre)	21.25	21.32
Lambs reared per ewe (numbers)	1.13	1.19
Finished lamb sales per ewe (numbers)	0.89	0.90
Stocking rate (grazing LU per eff.ha.)	1.13	1.13
Return on tenant's capital (%)	7.21	8.56

TABLE B4. Hill cattle and sheep farms**3. Over 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2010/11	2009/10	2010/11	2009/10
Dairy cattle	6.7	6.9	6.7	6.9
Beef cows	84.3	80.5	63.2	60.4
Other cattle	177.3	166.4	89.5	85.3
Breeding sheep	1,408.6	1,474.3	101.2	106.3
Other sheep	924.3	938.0	37.2	39.2
Other livestock	0.5	0.6		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10
Number of farms	12	12	2	2	8	8
Average farm size - ESU	92.2	91.0	N/A	N/A	88.6	92.8
- actual ha.	275.91	274.76			539.60	544.68
- eff. ha.	249.04	247.89			299.23	304.32

ASSETS

Agricultural land	1,352,274	1,314,417			1,001,044	961,073
Woodland	17,524	17,180			4,458	4,371
Buildings	43,275	34,802			33,260	25,177
Improvements	19,537	20,175			14,011	11,319
Machinery	147,325	131,210			117,827	102,519
Livestock	217,465	203,198			185,162	165,518
Crops, forage and cultivations	13,163	10,184			4,198	4,585
Milk quota	122	161			152	201
Single Payment Scheme value	112,347	135,406			94,450	111,940
Stores	10,718	7,490			4,291	1,266
Credit balances	28,644	23,136			43,326	55,914
TOTAL	1,962,394	1,897,359			1,502,179	1,443,883

EXTERNAL LIABILITIES

Long and medium term loans	67,632	54,066			98,168	102,473
Other short term loans	15,343	7,843			15,904	5,400
Overdrafts	32,012	27,096			89,278	68,856
TOTAL	114,987	89,005			203,350	176,729

NET WORTH

	1,847,407	1,808,354			1,298,829	1,267,154
Owner equity (%)	94	95			86	88

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.