

TABLE B4. Hill cattle and sheep farms

4. All sizes	Farm Business Income (£ per farm)	
Number of farms in sample	111	111
Average business size (ESU)	43	43
OUTPUTS	<u>2010/11</u>	<u>2009/10</u>
Dairy	1,372	1,507
Other cattle	35,472	36,970
Sheep	43,824	41,070
Other livestock	122	103
Main crops	1,453	998
By-products, forage and cultivations	1,282	1,009
Miscellaneous	4,117	4,429
Single Payment Scheme	36,835	39,346
Tir Mynydd and environmental payments	10,786	10,809
TOTAL OUTPUTS	135,263	136,241
INPUTS		
Feeds - purchased concentrates	17,103	16,348
- homegrown concentrates	622	721
Coarse fodder, tack and stock keep	6,500	5,924
Veterinary and medicines	4,886	4,787
Other livestock costs	8,621	7,879
Seeds - purchased and homegrown	609	520
Fertilisers	7,945	7,882
Other crop costs	4,083	4,826
Labour - paid	3,675	3,082
- unpaid	6,888	6,921
- casual	789	1,130
Machinery - contract	787	109
- repairs	4,544	4,696
- fuels	6,292	5,049
- depreciation	11,943	10,675
General farming costs	9,756	9,394
Land expenses	4,133	3,749
Rent	2,967	2,749
Rental value	11,519	10,867
TOTAL INPUTS	113,662	107,308
NET FARM INCOME (excluding BLSA)	21,601	28,933
Plus :		
Unpaid labour (excludes farmer and spouse)	6,888	6,921
Imputed property costs	11,446	10,804
Non-agricultural output	0	0
Less :		
Interest charges	2,476	2,626
Ownership charges	3,399	3,114
FARM BUSINESS INCOME	34,060	40,918

TABLE B4. Hill cattle and sheep farms**4. All sizes (continued)**

INCOME MEASURES - £ per farm	<u>2010/11</u>	<u>2009/10</u>
NET FARM INCOME (excl. BLSA)	21,601	28,933
minus manual labour of farmer & spouse	17,737	17,404
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	3,864	11,529
NET FARM INCOME (excl. BLSA)	21,601	28,933
plus net rental value/imputed rent	11,519	10,867
minus occupier's expenses	201	183
minus interest payments	2,476	2,626
minus buildings & works depreciation	3,666	3,375
OCCUPIER'S NET INCOME	26,777	33,616
plus other imputed charges	6,960	6,985
plus fixed asset depreciation	15,225	14,051
minus valuation changes	8,171	12,347
CASH INCOME	40,791	42,305
LAND UTILISATION - hectares per farm		
Cereals	1.17	1.35
Roots, fodder and other crops	1.53	0.90
Grassland - hay	3.30	4.16
- silage	27.58	27.19
- pasture	80.74	79.96
Fallow and land let	1.04	1.07
Rough grazing - sole	45.22	45.22
Bare land and forage hired	11.83	11.57
Woods, roads and buildings	5.64	5.64
TOTAL AREA (actual hectares)	178.05	177.06
TOTAL AREA (effective hectares)	139.21	138.18
Rough grazing - common (effective hectares)	15.18	14.95
TENANT'S CAPITAL - £ per farm		
Machinery	83,225	76,630
Livestock	111,377	104,211
Crops	3,855	3,614
Stores	3,443	2,271
TOTAL	201,900	186,726
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	4,363	4,501
Milk sales per cow (£)	927	960
Margin over concentrates per cow (£)	671	701
Milk price (pence per litre)	21.25	21.32
Lambs reared per ewe (numbers)	1.18	1.21
Finished lamb sales per ewe (numbers)	1.03	1.02
Stocking rate (grazing LU per eff.ha.)	1.09	1.09
Return on tenant's capital (%)	1.91	6.17

TABLE B4. Hill cattle and sheep farms**4. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2010/11	2009/10	2010/11	2009/10
Dairy cattle	1.3	1.4	1.3	1.4
Beef cows	49.0	47.5	36.8	35.6
Other cattle	99.4	95.6	50.3	49.4
Breeding sheep	642.4	650.6	44.7	45.1
Other sheep	431.5	444.8	17.3	18.3
Other livestock	0.8	1.2		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10
Number of farms	59	57	7	7	45	47
Average farm size - ESU	42.5	42.7	43.9	45.2	44.3	43.4
- actual ha.	150.04	149.70	152.10	150.06	218.84	214.27
- eff. ha.	129.64	130.02	128.18	126.14	153.48	149.87

ASSETS

Agricultural land	683,301	660,689	0	0	581,381	547,302
Woodland	11,023	11,177	0	0	5,118	4,816
Buildings	22,329	19,713	11,404	11,002	27,495	26,439
Improvements	8,934	8,105	3,680	4,067	10,550	9,321
Machinery	81,381	74,637	98,442	85,752	83,278	77,689
Livestock	114,818	110,197	108,652	102,843	107,289	97,157
Crops, forage and cultivations	4,568	4,239	3,237	2,703	3,017	2,994
Milk quota	25	34	0	0	27	34
Single Payment Scheme value	59,557	72,166	45,259	56,860	56,404	66,818
Stores	3,735	2,866	3,038	1,944	3,124	1,599
Credit balances	21,160	20,374	9,176	23,798	28,415	35,278
TOTAL	1,010,831	984,197	282,888	288,969	906,098	869,447

EXTERNAL LIABILITIES

Long and medium term loans	43,104	40,368	0	0	40,445	41,265
Other short term loans	8,697	5,562	11,122	7,894	7,173	5,903
Overdrafts	19,675	18,112	13,449	6,933	30,063	23,733
TOTAL	71,476	64,042	24,571	14,827	77,681	70,901

NET WORTH

	939,355	920,155	258,317	274,142	828,417	798,546
Owner equity (%)	93	93	91	95	91	92