

**TABLE B5. Upland cattle and sheep farms**

<b>1. Under 28 ESU</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	44	44
Average business size (ESU)	19	20
<b>OUTPUTS</b>	<u>2010/11</u>	<u>2009/10</u>
Other cattle	16,055	19,197
Sheep	22,898	21,735
Other livestock	1,198	1,816
Main crops	616	494
By-products, forage and cultivations	1,719	1,697
Miscellaneous	8,852	7,019
Single Payment Scheme	17,695	19,029
Tir Mynydd and environmental payments	3,984	4,699
<b>TOTAL OUTPUTS</b>	<b>73,017</b>	<b>75,686</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	7,773	7,641
- homegrown concentrates	388	336
Coarse fodder, tack and stock keep	2,206	1,661
Veterinary and medicines	2,362	2,436
Other livestock costs	4,058	3,921
Seeds - purchased and homegrown	310	370
Fertilisers	4,128	3,604
Other crop costs	2,855	3,637
Labour - paid	1,109	623
- unpaid	2,642	2,570
- casual	1,342	1,289
Machinery - contract	841	305
- repairs	2,482	2,476
- fuels	3,370	2,948
- depreciation	7,964	7,468
General farming costs	6,723	6,522
Land expenses	3,413	3,043
Rent	1,297	1,397
Rental value	8,774	8,571
<b>TOTAL INPUTS</b>	<b>64,037</b>	<b>60,818</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>8,980</b>	<b>14,868</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	2,642	2,570
Imputed property costs	8,752	8,549
Non-agricultural output	0	0
Less :		
Interest charges	1,206	1,357
Ownership charges	2,047	2,006
<b>FARM BUSINESS INCOME</b>	<b>17,121</b>	<b>22,624</b>

**TABLE B5. Upland cattle and sheep farms****1. Under 28 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2010/11</u>	<u>2009/10</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>8,980</b>	<b>14,868</b>
minus manual labour of farmer & spouse	18,300	17,988
plus managerial input of paid managers	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>-9,320</b>	<b>-3,120</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>8,980</b>	<b>14,868</b>
plus net rental value/imputed rent	8,774	8,571
minus occupier's expenses	160	159
minus interest payments	1,206	1,357
minus buildings & works depreciation	2,203	2,194
<b>OCCUPIER'S NET INCOME</b>	<b>14,185</b>	<b>19,729</b>
plus other imputed charges	2,702	2,659
plus fixed asset depreciation	10,286	9,662
minus valuation changes	4,206	4,732
<b>CASH INCOME</b>	<b>22,967</b>	<b>27,318</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	0.70	0.69
Roots, fodder and other crops	0.81	1.46
Grassland - hay	2.91	2.47
- silage	17.17	16.05
- pasture	52.23	53.44
Fallow and land let	1.56	1.43
Rough grazing - sole	2.50	2.50
Bare land and forage hired	4.12	3.76
Woods, roads and buildings	2.78	2.78
TOTAL AREA (actual hectares)	<b>84.78</b>	<b>84.58</b>
TOTAL AREA (effective hectares)	<b>78.73</b>	<b>78.68</b>
Rough grazing - common (effective hectares)	0.70	0.70
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	54,262	52,662
Livestock	51,610	48,395
Crops	1,892	2,143
Stores	2,241	1,246
<b>TOTAL</b>	<b>110,005</b>	<b>104,446</b>
<b>PERFORMANCE INDICATORS</b>		
Lambs reared per ewe (numbers)	1.32	1.25
Finished lamb sales per ewe (numbers)	1.05	1.08
Stocking rate (grazing LU per eff.ha.)	0.94	0.97
Return on tenant's capital (%)	-8.47	-2.99

**TABLE B5. Upland cattle and sheep farms****1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2010/11	2009/10	2010/11	2009/10
Beef cows	19.5	19.9	14.6	14.9
Other cattle	46.9	47.8	24.5	24.8
Breeding sheep	317.1	328.0	25.4	26.2
Other sheep	220.7	231.3	8.8	9.4
Other livestock	24.3	25.2		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10
Number of farms	28	27	4	4	12	13
Average farm size - ESU	18.6	19.4	N/A	N/A	19.7	20.1
- actual ha.	81.42	82.53			93.70	89.85
- eff. ha.	74.62	75.72			89.53	85.95

**ASSETS**

Agricultural land	445,030	443,393			398,911	379,845
Woodland	5,110	5,195			4,413	3,993
Buildings	16,030	18,195			15,117	12,766
Improvements	5,549	4,856			2,938	2,751
Machinery	59,541	56,993			53,957	53,968
Livestock	54,537	49,931			48,614	48,341
Crops, forage and cultivations	2,218	2,431			1,332	1,783
Milk quota	0	0			0	0
Single Payment Scheme value	27,234	32,821			33,057	39,188
Stores	2,143	1,123			2,042	1,239
Credit balances	13,020	7,463			25,288	18,412
<b>TOTAL</b>	<b>630,412</b>	<b>622,401</b>			<b>585,669</b>	<b>562,286</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	26,329	27,225			305	548
Other short term loans	1,759	1,289			6,090	7,011
Overdrafts	15,340	14,832			10,849	12,525
<b>TOTAL</b>	<b>43,428</b>	<b>43,346</b>			<b>17,244</b>	<b>20,084</b>

**NET WORTH**

	<b>586,984</b>	<b>579,055</b>			<b>568,425</b>	<b>542,202</b>
Owner equity (%)	93	93			97	96

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.