

**TABLE B6. Lowland cattle and sheep farms****1. Under 28 ESU****Farm Business Income (£ per farm)**

Number of farms in sample	21	21
Average business size (ESU)	18	20
<b>OUTPUTS</b>	<u>2010/11</u>	<u>2009/10</u>
Dairy	0	0
Other cattle	22,921	24,866
Sheep	10,616	8,547
Other livestock	89	80
Main crops	2,151	1,798
By-products, forage and cultivations	7,177	4,993
Miscellaneous	4,827	4,806
Single Payment Scheme	18,549	19,308
Tir Mynydd and environmental payments	2,079	2,123
<b>TOTAL OUTPUTS</b>	<b>68,409</b>	<b>66,521</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	5,153	5,090
- homegrown concentrates	1,083	1,064
Coarse fodder, tack and stock keep	1,034	736
Veterinary and medicines	1,240	1,246
Other livestock costs	4,279	4,121
Seeds - purchased and homegrown	425	584
Fertilisers	4,035	3,357
Other crop costs	3,211	4,055
Labour - paid	11	23
- unpaid	2,268	2,206
- casual	231	256
Machinery - contract	461	66
- repairs	2,302	2,809
- fuels	3,173	2,945
- depreciation	6,720	6,356
General farming costs	7,160	6,600
Land expenses	2,592	2,018
Rent	690	704
Rental value	7,510	7,239
<b>TOTAL INPUTS</b>	<b>53,578</b>	<b>51,475</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>14,831</b>	<b>15,046</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	2,268	2,206
Imputed property costs	7,414	7,144
Non-agricultural output	0	0
Less :		
Interest charges	839	928
Ownership charges	1,861	1,734
<b>FARM BUSINESS INCOME</b>	<b>21,813</b>	<b>21,734</b>

**TABLE B6. Lowland cattle and sheep farms****1. Under 28 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2010/11</u>	<u>2009/10</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>14,831</b>	<b>15,046</b>
minus manual labour of farmer & spouse	14,780	13,926
plus managerial input of paid managers	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>51</b>	<b>1,120</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>14,831</b>	<b>15,046</b>
plus net rental value/imputed rent	7,510	7,239
minus occupier's expenses	164	158
minus interest payments	839	928
minus buildings & works depreciation	1,900	1,796
<b>OCCUPIER'S NET INCOME</b>	<b>19,438</b>	<b>19,403</b>
plus other imputed charges	2,363	2,301
plus fixed asset depreciation	8,762	8,153
minus valuation changes	-2,348	4,285
<b>CASH INCOME</b>	<b>32,911</b>	<b>25,572</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	1.92	2.70
Roots, fodder and other crops	2.65	2.40
Grassland - hay	3.39	3.07
- silage	14.45	15.81
- pasture	30.61	30.97
Fallow and land let	4.44	3.13
Rough grazing - sole	2.59	1.97
Bare land and forage hired	6.18	5.54
Woods, roads and buildings	3.09	3.09
TOTAL AREA (actual hectares)	<b>69.32</b>	<b>68.68</b>
TOTAL AREA (effective hectares)	<b>60.12</b>	<b>61.41</b>
Rough grazing - common (effective hectares)	1.16	1.16
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	46,139	43,656
Livestock	43,564	46,907
Crops	3,327	2,673
Stores	1,812	1,335
<b>TOTAL</b>	<b>94,842</b>	<b>94,571</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	0
Milk price (pence per litre)	0.00	0.00
Lambs reared per ewe (numbers)	1.36	1.35
Finished lamb sales per ewe (numbers)	1.55	1.62
Stocking rate (grazing LU per eff.ha.)	1.29	1.27
Return on tenant's capital (%)	0.05	1.18

**TABLE B6. Lowland cattle and sheep farms****1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2010/11	2009/10	2010/11	2009/10
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	14.5	15.1	10.9	11.4
Other cattle	74.9	81.1	44.1	46.6
Breeding sheep	153.1	154.3	12.3	12.3
Other sheep	94.9	98.6	3.8	4.0
Other livestock	1.5	0.6		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10
Number of farms	14	14	1	1	6	6
Average farm size - ESU	17.7	19.5	N/A	N/A	19.7	20.2
- actual ha.	69.77	67.99			68.98	70.89
- eff. ha.	57.39	58.50			65.85	67.76

**ASSETS**

Agricultural land	405,094	397,151			409,136	401,113
Woodland	8,346	8,182			2,660	2,608
Buildings	16,406	14,844			7,292	7,082
Improvements	3,382	3,585			2,963	2,964
Machinery	54,223	50,476			31,379	31,129
Livestock	45,653	49,582			40,151	39,320
Crops, forage and cultivations	3,695	3,356			2,826	1,527
Milk quota	0	0			0	0
Single Payment Scheme value	36,722	42,110			30,244	37,158
Stores	2,067	1,681			1,519	753
Credit balances	13,283	10,716			10,146	12,755
<b>TOTAL</b>	<b>588,871</b>	<b>581,683</b>			<b>538,316</b>	<b>536,409</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	7,168	8,571			5,000	5,833
Other short term loans	4,938	4,344			1,052	171
Overdrafts	19,223	21,192			10,331	5,404
<b>TOTAL</b>	<b>31,329</b>	<b>34,107</b>			<b>16,383</b>	<b>11,408</b>

<b>NET WORTH</b>	<b>557,542</b>	<b>547,576</b>			<b>521,933</b>	<b>525,001</b>
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Owner equity (%)	95	94			97	98
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N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.