

TABLE B6. Lowland cattle and sheep farms

2. Over 28 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	24	24
Average business size (ESU)	68	66
OUTPUTS	2010/11	2009/10
Dairy	12,375	10,254
Other cattle	46,135	50,606
Sheep	56,818	50,886
Other livestock	2,664	2,403
Main crops	19,511	15,398
By-products, forage and cultivations	5,216	1,714
Miscellaneous	2,539	6,192
Single Payment Scheme	38,160	40,285
Tir Mynydd and environmental payments	5,712	5,647
TOTAL OUTPUTS	189,130	183,385
INPUTS		
Feeds - purchased concentrates	19,150	14,080
- homegrown concentrates	8,470	5,470
Coarse fodder, tack and stock keep	2,939	2,831
Veterinary and medicines	4,219	3,959
Other livestock costs	11,801	10,802
Seeds - purchased and homegrown	2,438	2,936
Fertilisers	11,117	9,787
Other crop costs	9,545	9,483
Labour - paid	6,215	5,981
- unpaid	7,245	7,047
- casual	1,270	1,227
Machinery - contract	955	56
- repairs	4,619	4,658
- fuels	7,681	5,479
- depreciation	15,772	13,451
General farming costs	13,434	12,313
Land expenses	5,211	5,221
Rent	9,473	8,206
Rental value	13,203	11,423
TOTAL INPUTS	154,757	134,410
NET FARM INCOME (excluding BLSA)	34,373	48,975
Plus :		
Unpaid labour (excludes farmer and spouse)	7,245	7,047
Imputed property costs	12,995	11,215
Non-agricultural output	0	0
Less :		
Interest charges	2,414	1,844
Ownership charges	5,107	3,975
FARM BUSINESS INCOME	47,092	61,418

TABLE B6. Lowland cattle and sheep farms**2. Over 28 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2010/11</u>	<u>2009/10</u>
NET FARM INCOME (excl. BLSA)	34,373	48,975
minus manual labour of farmer & spouse	18,823	18,308
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	15,550	30,667
 NET FARM INCOME (excl. BLSA)	 34,373	 48,975
plus net rental value/imputed rent	13,203	11,423
minus occupier's expenses	182	166
minus interest payments	2,414	1,844
minus buildings & works depreciation	5,336	4,252
OCCUPIER'S NET INCOME	39,644	54,136
plus other imputed charges	7,453	7,255
plus fixed asset depreciation	19,364	17,704
minus valuation changes	10,269	18,559
CASH INCOME	56,192	60,536
 LAND UTILISATION - hectares per farm		
Cereals	16.78	18.27
Roots, fodder and other crops	7.84	8.32
Grassland - hay	10.22	10.37
- silage	22.02	23.88
- pasture	84.81	73.99
Fallow and land let	0.00	0.00
Rough grazing - sole	2.47	2.47
Bare land and forage hired	9.81	10.62
Woods, roads and buildings	4.25	4.24
TOTAL AREA (actual hectares)	158.20	152.16
TOTAL AREA (effective hectares)	152.41	146.39
Rough grazing - common (effective hectares)	17.64	17.64
 TENANT'S CAPITAL - £ per farm		
Machinery	106,711	102,532
Livestock	142,089	131,249
Crops	11,255	12,864
Stores	3,918	3,244
TOTAL	263,973	249,889
 PERFORMANCE INDICATORS		
Milk yield per cow (litres)	4,681	5,037
Milk sales per cow (£)	1,116	1,009
Margin over concentrates per cow (£)	832	774
Milk price (pence per litre)	24.60	20.68
Lambs reared per ewe (numbers)	1.41	1.42
Finished lamb sales per ewe (numbers)	1.35	1.36
Stocking rate (grazing LU per eff.ha.)	1.35	1.36
Return on tenant's capital (%)	5.89	12.27

TABLE B6. Lowland cattle and sheep farms**2. Over 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2010/11	2009/10	2010/11	2009/10
Dairy cattle	10.6	9.9	10.6	9.9
Beef cows	24.7	24.0	18.5	18.0
Other cattle	136.1	134.3	78.3	77.3
Breeding sheep	623.9	590.2	49.9	47.2
Other sheep	523.1	500.2	21.2	20.8
Other livestock	26.1	17.3		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10
Number of farms	7	7	4	4	13	13
Average farm size - ESU	66.1	64.0	N/A	N/A	78.5	76.7
- actual ha.	123.80	125.40			180.67	172.07
- eff. ha.	112.08	113.68			177.04	168.44

ASSETS

Agricultural land	620,570	608,402			727,079	607,206
Woodland	12,227	11,987			3,115	3,054
Buildings	59,100	29,870			36,051	32,997
Improvements	2,105	1,844			17,696	18,504
Machinery	110,397	106,680			117,575	112,821
Livestock	123,666	116,462			173,053	159,709
Crops, forage and cultivations	9,992	8,379			13,935	18,306
Milk quota	311	411			159	210
Single Payment Scheme value	66,978	75,951			77,233	88,398
Stores	4,156	4,759			4,947	3,320
Credit balances	28,066	29,523			28,916	16,337
TOTAL	1,037,568	994,268			1,199,759	1,060,862

EXTERNAL LIABILITIES

Long and medium term loans	786	1,857			190,792	66,623
Other short term loans	7,863	7,353			9,481	9,499
Overdrafts	820	1,868			26,754	25,485
TOTAL	9,469	11,078			227,027	101,607

NET WORTH	1,028,099	983,190			972,732	959,255
------------------	------------------	----------------	--	--	----------------	----------------

Owner equity (%)	99	99			81	90
------------------	----	----	--	--	----	----

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.