

TABLE B6. Lowland cattle and sheep farms

3. All sizes	Farm Business Income (£ per farm)	
Number of farms in sample	45	45
Average business size (ESU)	45	44
OUTPUTS	<u>2010/11</u>	<u>2009/10</u>
Dairy	6,600	5,469
Other cattle	35,302	38,594
Sheep	35,257	31,128
Other livestock	1,462	1,319
Main crops	11,410	9,052
By-products, forage and cultivations	6,131	3,244
Miscellaneous	3,607	5,545
Single Payment Scheme	29,008	30,496
Tir Mynydd and environmental payments	4,017	4,003
TOTAL OUTPUTS	132,794	128,850
INPUTS		
Feeds - purchased concentrates	12,618	9,885
- homegrown concentrates	5,023	3,414
Coarse fodder, tack and stock keep	2,050	1,853
Veterinary and medicines	2,829	2,693
Other livestock costs	8,291	7,684
Seeds - purchased and homegrown	1,499	1,839
Fertilisers	7,812	6,786
Other crop costs	6,589	6,950
Labour - paid	3,320	3,201
- unpaid	4,922	4,788
- casual	785	774
Machinery - contract	724	61
- repairs	3,538	3,795
- fuels	5,577	4,296
- depreciation	11,547	10,140
General farming costs	10,506	9,647
Land expenses	3,988	3,727
Rent	5,374	4,705
Rental value	10,546	9,471
TOTAL INPUTS	107,538	95,709
NET FARM INCOME (excluding BLSA)	25,256	33,141
Plus :		
Unpaid labour (excludes farmer and spouse)	4,922	4,788
Imputed property costs	10,390	9,315
Non-agricultural output	0	0
Less :		
Interest charges	1,679	1,417
Ownership charges	3,592	2,929
FARM BUSINESS INCOME	35,297	42,898

TABLE B6. Lowland cattle and sheep farms**3. All sizes (continued)**

INCOME MEASURES - £ per farm	<u>2010/11</u>	<u>2009/10</u>
NET FARM INCOME (excl. BLSA)	25,256	33,141
minus manual labour of farmer & spouse	16,936	16,263
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	8,320	16,878
NET FARM INCOME (excl. BLSA)	25,256	33,141
plus net rental value/imputed rent	10,546	9,471
minus occupier's expenses	174	162
minus interest payments	1,679	1,417
minus buildings & works depreciation	3,733	3,106
OCCUPIER'S NET INCOME	30,216	37,927
plus other imputed charges	5,078	4,943
plus fixed asset depreciation	14,417	13,247
minus valuation changes	4,381	11,898
CASH INCOME	45,330	44,219
LAND UTILISATION - hectares per farm		
Cereals	9.84	11.00
Roots, fodder and other crops	5.42	5.56
Grassland - hay	7.03	6.96
- silage	18.48	20.11
- pasture	59.52	53.92
Fallow and land let	2.07	1.46
Rough grazing - sole	2.53	2.24
Bare land and forage hired	8.12	8.25
Woods, roads and buildings	3.70	3.70
TOTAL AREA (actual hectares)	116.71	113.20
TOTAL AREA (effective hectares)	109.34	106.73
Rough grazing - common (effective hectares)	9.95	9.95
TENANT'S CAPITAL - £ per farm		
Machinery	78,444	75,056
Livestock	96,111	91,889
Crops	7,555	8,108
Stores	2,935	2,353
TOTAL	185,045	177,406
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	4,681	5,037
Milk sales per cow (£)	1,116	1,009
Margin over concentrates per cow (£)	832	774
Milk price (pence per litre)	24.60	20.68
Lambs reared per ewe (numbers)	1.40	1.41
Finished lamb sales per ewe (numbers)	1.38	1.40
Stocking rate (grazing LU per eff.ha.)	1.33	1.34
Return on tenant's capital (%)	4.50	9.51

TABLE B6. Lowland cattle and sheep farms**3. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2010/11	2009/10	2010/11	2009/10
Dairy cattle	5.7	5.3	5.7	5.3
Beef cows	19.9	19.9	14.9	14.9
Other cattle	107.5	109.5	62.3	63.0
Breeding sheep	404.2	386.8	32.3	30.9
Other sheep	323.3	312.8	13.1	13.0
Other livestock	14.6	9.5		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10
Number of farms	21	21	5	5	19	19
Average farm size - ESU	33.8	34.3	N/A	N/A	60.0	58.9
- actual ha.	87.78	87.13			145.40	140.12
- eff. ha.	75.62	76.89			141.93	136.65

ASSETS

Agricultural land	476,919	467,568			626,676	542,124
Woodland	9,640	9,450			2,971	2,913
Buildings	30,637	19,853			26,969	24,814
Improvements	2,956	3,004			13,044	13,597
Machinery	72,948	69,211			90,355	87,024
Livestock	71,657	71,875			131,084	121,692
Crops, forage and cultivations	5,794	5,030			10,427	13,007
Milk quota	104	137			109	143
Single Payment Scheme value	46,808	53,390			62,395	72,217
Stores	2,764	2,707			3,865	2,510
Credit balances	18,211	16,985			22,989	15,206
TOTAL	738,438	719,210			990,884	895,247

EXTERNAL LIABILITIES

Long and medium term loans	5,041	6,333			132,121	47,427
Other short term loans	5,913	5,347			6,819	6,553
Overdrafts	13,088	14,750			21,567	19,144
TOTAL	24,042	26,430			160,507	73,124

NET WORTH

	714,396	692,780			830,377	822,123
Owner equity (%)	97	96			84	92

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.