

TABLE B1. Hill and upland dairy farms

2. Over 100 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	35	35
Average business size (ESU)	177	171
OUTPUTS	<u>2010/11</u>	<u>2009/10</u>
Dairy	264,373	234,493
Other cattle	44,352	45,684
Sheep	14,179	14,028
Other livestock	0	0
Main crops	5,070	3,333
By-products, forage and cultivations	1,884	1,419
Miscellaneous	3,586	2,959
Single Payment Scheme	35,409	39,433
Tir Mynydd and environmental payments	3,405	3,309
TOTAL OUTPUTS	372,258	344,658
INPUTS		
Feeds - purchased concentrates	80,826	76,935
- homegrown concentrates	6,006	6,222
Coarse fodder, tack and stock keep	12,369	12,000
Veterinary and medicines	12,117	10,892
Other livestock costs	30,820	30,806
Seeds - purchased and homegrown	2,107	2,040
Fertilisers	21,394	19,578
Other crop costs	15,646	18,178
Labour - paid	11,259	10,896
- unpaid	11,018	9,897
- casual	4,723	5,414
Machinery - contract	3,381	1,332
- repairs	9,311	9,414
- fuels	10,961	8,982
- depreciation	20,508	18,418
General farming costs	19,857	20,625
Land expenses	10,483	7,238
Rent	4,982	4,816
Rental value	26,365	24,304
TOTAL INPUTS	314,133	297,987
NET FARM INCOME (excluding BLSA)	58,125	46,671
Plus :		
Unpaid labour (excludes farmer and spouse)	11,018	9,897
Imputed property costs	26,308	24,210
Non-agricultural output	0	0
Less :		
Interest charges	8,747	7,929
Ownership charges	12,546	10,869
FARM BUSINESS INCOME	74,158	61,980

TABLE B1. Hill and upland dairy farms**2. Over 100 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2010/11</u>	<u>2009/10</u>
NET FARM INCOME (excl. BLSA)	58,125	46,671
minus manual labour of farmer & spouse	21,474	20,692
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	36,651	25,979
NET FARM INCOME (excl. BLSA)	58,125	46,671
plus net rental value/imputed rent	26,365	24,304
minus occupier's expenses	217	227
minus interest payments	8,747	7,929
minus buildings & works depreciation	12,948	11,223
OCCUPIER'S NET INCOME	62,578	51,596
plus other imputed charges	11,243	10,120
plus fixed asset depreciation	32,640	29,641
minus valuation changes	27,246	25,982
CASH INCOME	79,215	65,375
LAND UTILISATION - hectares per farm		
Cereals	3.60	3.71
Roots, fodder and other crops	6.53	7.62
Grassland - hay	0.73	0.36
- silage	45.24	46.34
- pasture	57.08	55.03
Fallow and land let	0.26	0.26
Rough grazing - sole	8.05	8.05
Bare land and forage hired	23.61	21.61
Woods, roads and buildings	4.35	4.35
TOTAL AREA (actual hectares)	149.45	147.33
TOTAL AREA (effective hectares)	139.56	137.44
Rough grazing - common (effective hectares)	0.15	0.15
TENANT'S CAPITAL - £ per farm		
Machinery	146,184	134,157
Livestock	214,900	189,245
Crops	7,873	7,686
Stores	6,198	5,489
TOTAL	375,155	336,577
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	7,019	6,834
Milk sales per cow (£)	1,689	1,554
Margin over concentrates per cow (£)	1,230	1,109
Milk price (pence per litre)	24.49	23.21
Lambs reared per ewe (numbers)	1.30	1.34
Finished lamb sales per ewe (numbers)	1.19	1.23
Stocking rate (grazing LU per eff.ha.)	1.98	1.94
Return on tenant's capital (%)	9.77	7.72

TABLE B1. Hill and upland dairy farms**2. Over 100 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2010/11	2009/10	2010/11	2009/10
Dairy cattle	152.8	147.3	152.8	147.3
Beef cows	2.3	2.5	1.7	1.8
Other cattle	160.8	151.0	91.7	85.9
Breeding sheep	223.9	231.3	17.7	18.3
Other sheep	131.8	143.4	5.3	5.8
Other livestock	0.0	0.0		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10
Number of farms	22	22	0	0	13	13
Average farm size - ESU	172.2	168.2	N/A	N/A	186.2	175.0
- actual ha.	135.12	133.74			173.71	170.34
- eff. ha.	125.32	123.94			163.67	160.30

ASSETS

Agricultural land	576,800	565,491			405,060	393,347
Woodland	4,249	4,166			3,239	3,175
Buildings	100,908	82,618			105,792	104,995
Improvements	12,230	9,950			10,513	10,279
Machinery	143,166	133,620			151,292	135,067
Livestock	203,726	177,911			233,813	208,428
Crops, forage and cultivations	8,981	8,744			6,000	5,896
Milk quota	2,890	3,911			2,974	3,716
Single Payment Scheme value	63,553	77,636			75,350	88,632
Stores	7,852	7,039			3,400	2,869
Credit balances	33,183	34,576			13,208	10,691
TOTAL	1,157,538	1,105,662			1,010,641	967,095

EXTERNAL LIABILITIES

Long and medium term loans	94,734	99,954			160,204	155,327
Other short term loans	18,485	25,559			23,690	17,837
Overdrafts	54,878	42,383			165,354	146,766
TOTAL	168,097	167,896			349,248	319,930

NET WORTH

	989,441	937,766			661,393	647,165
Owner equity (%)	85	85			65	67

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.