

TABLE B1. Hill and upland dairy farms

3. All sizes	Farm Business Income (£ per farm)	
Number of farms in sample	57	57
Average business size (ESU)	137	132
OUTPUTS	<u>2010/11</u>	<u>2009/10</u>
Dairy	196,033	175,560
Other cattle	35,864	36,836
Sheep	11,389	11,112
Other livestock	-13	38
Main crops	3,372	2,254
By-products, forage and cultivations	1,546	1,378
Miscellaneous	3,431	2,656
Single Payment Scheme	28,364	31,314
Tir Mynydd and environmental payments	3,117	3,074
TOTAL OUTPUTS	283,103	264,222
INPUTS		
Feeds - purchased concentrates	60,513	58,101
- homegrown concentrates	4,429	4,464
Coarse fodder, tack and stock keep	8,961	8,512
Veterinary and medicines	9,144	8,444
Other livestock costs	23,704	23,511
Seeds - purchased and homegrown	1,496	1,518
Fertilisers	16,518	15,176
Other crop costs	12,090	13,797
Labour - paid	7,314	7,120
- unpaid	8,887	8,140
- casual	3,115	3,666
Machinery - contract	2,330	845
- repairs	7,348	7,431
- fuels	8,552	7,052
- depreciation	16,539	14,711
General farming costs	16,167	16,615
Land expenses	7,951	5,431
Rent	4,308	4,165
Rental value	20,784	19,258
TOTAL INPUTS	240,150	227,957
NET FARM INCOME (excluding BLSA)	42,953	36,265
Plus :		
Unpaid labour (excludes farmer and spouse)	8,887	8,140
Imputed property costs	20,713	19,201
Non-agricultural output	0	0
Less :		
Interest charges	6,129	5,962
Ownership charges	9,454	8,190
FARM BUSINESS INCOME	56,970	49,454

TABLE B1. Hill and upland dairy farms**3. All sizes (continued)**

INCOME MEASURES - £ per farm	<u>2010/11</u>	<u>2009/10</u>
NET FARM INCOME (excl. BLSA)	42,953	36,265
minus manual labour of farmer & spouse	20,657	20,031
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	22,296	16,234
NET FARM INCOME (excl. BLSA)	42,953	36,265
plus net rental value/imputed rent	20,784	19,258
minus occupier's expenses	252	220
minus interest payments	6,129	5,962
minus buildings & works depreciation	9,675	8,419
OCCUPIER'S NET INCOME	47,681	40,922
plus other imputed charges	9,060	8,277
plus fixed asset depreciation	25,493	23,130
minus valuation changes	20,480	20,494
CASH INCOME	61,754	51,835
LAND UTILISATION - hectares per farm		
Cereals	2.50	2.61
Roots, fodder and other crops	4.95	5.39
Grassland - hay	0.91	0.79
- silage	37.67	38.04
- pasture	49.16	48.29
Fallow and land let	0.43	0.29
Rough grazing - sole	7.40	7.40
Bare land and forage hired	17.67	16.33
Woods, roads and buildings	3.36	3.36
TOTAL AREA (actual hectares)	124.05	122.50
TOTAL AREA (effective hectares)	115.35	113.93
Rough grazing - common (effective hectares)	0.09	0.09
TENANT'S CAPITAL - £ per farm		
Machinery	117,108	106,684
Livestock	167,143	148,187
Crops	6,266	6,161
Stores	5,360	4,321
TOTAL	295,877	265,353
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	6,902	6,717
Milk sales per cow (£)	1,637	1,508
Margin over concentrates per cow (£)	1,196	1,079
Milk price (pence per litre)	24.15	22.90
Lambs reared per ewe (numbers)	1.25	1.27
Finished lamb sales per ewe (numbers)	1.13	1.12
Stocking rate (grazing LU per eff.ha.)	1.86	1.83
Return on tenant's capital (%)	7.54	6.12

TABLE B1. Hill and upland dairy farms**3. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2010/11	2009/10	2010/11	2009/10
Dairy cattle	117.1	113.6	117.1	113.6
Beef cows	1.6	1.8	1.2	1.3
Other cattle	127.2	120.9	72.2	68.4
Breeding sheep	192.5	194.5	15.1	15.2
Other sheep	109.8	118.1	4.4	4.8
Other livestock	0.2	0.2		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10
Number of farms	31	32	2	2	24	23
Average farm size - ESU	143.3	138.8	N/A	N/A	134.3	129.7
- actual ha.	119.40	119.50			135.94	133.32
- eff. ha.	109.83	110.37			127.94	125.12

ASSETS

Agricultural land	520,550	504,329			340,740	332,630
Woodland	4,004	3,803			2,688	2,749
Buildings	83,196	70,964			72,639	69,077
Improvements	10,288	8,263			7,886	6,305
Machinery	119,733	109,746			118,517	106,888
Livestock	172,742	150,805			166,167	151,544
Crops, forage and cultivations	7,370	6,924			5,280	5,576
Milk quota	2,405	3,196			2,279	2,852
Single Payment Scheme value	53,296	63,883			55,226	65,771
Stores	6,767	5,697			3,659	2,559
Credit balances	26,728	26,840			16,240	15,513
TOTAL	1,007,079	954,450			791,321	761,464

EXTERNAL LIABILITIES

Long and medium term loans	72,586	75,019			108,155	102,202
Other short term loans	14,590	20,167			16,983	13,766
Overdrafts	52,940	40,089			98,002	91,553
TOTAL	140,116	135,275			223,140	207,521

NET WORTH

	866,963	819,175			568,181	553,943
Owner equity (%)	86	86			72	73

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.