

TABLE B5. Upland cattle and sheep farms

2. 28 - 60 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	27	27
Average business size (ESU)	40	39
OUTPUTS	<u>2011/12</u>	<u>2010/11</u>
Dairy	0	0
Other cattle	57,391	37,444
Sheep	36,860	30,643
Other livestock	446	634
Main crops	4,241	3,416
By-products, forage and cultivations	3,502	2,628
Miscellaneous	8,356	8,413
Single Payment Scheme	35,617	35,460
Tir Mynydd and environmental payments	6,355	6,101
TOTAL OUTPUTS	152,768	124,739
INPUTS		
Feeds - purchased concentrates	11,287	10,554
- homegrown concentrates	2,401	2,243
Coarse fodder, tack and stock keep	3,805	2,966
Veterinary and medicines	4,143	4,573
Other livestock costs	7,949	7,603
Seeds - purchased and homegrown	1,153	860
Fertilisers	10,440	8,573
Other crop costs	6,511	5,290
Labour - paid	1,388	1,429
- unpaid	5,720	5,020
- casual	2,784	2,547
Machinery - contract	1,070	971
- repairs	4,971	4,862
- fuels	6,614	6,211
- depreciation	13,569	11,680
General farming costs	10,236	9,674
Land expenses	3,361	5,274
Rent	3,213	4,456
Rental value	13,890	13,413
TOTAL INPUTS	114,505	108,199
NET FARM INCOME (excluding BLSA)	38,263	16,540
Plus :		
Unpaid labour (excludes farmer and spouse)	5,720	5,020
Imputed property costs	13,779	13,250
Non-agricultural output	0	0
Less :		
Interest charges	1,601	1,451
Ownership charges	3,476	3,669
FARM BUSINESS INCOME	52,685	29,690

TABLE B5. Upland cattle and sheep farms**2. 28 - 60 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2011/12</u>	<u>2010/11</u>
NET FARM INCOME (excl. BLSA)	38,263	16,540
minus manual labour of farmer & spouse	17,840	17,656
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	20,423	-1,116
NET FARM INCOME (excl. BLSA)	38,263	16,540
plus net rental value/imputed rent	13,890	13,413
minus occupier's expenses	237	163
minus interest payments	1,601	1,451
minus buildings & works depreciation	3,693	3,959
OCCUPIER'S NET INCOME	46,622	24,380
plus other imputed charges	5,832	5,183
plus fixed asset depreciation	17,263	15,640
minus valuation changes	9,489	946
CASH INCOME	60,228	44,257
LAND UTILISATION - hectares per farm		
Cereals	4.39	3.31
Roots, fodder and other crops	3.22	1.75
Grassland - hay	3.27	4.18
- silage	29.33	30.86
- pasture	76.92	76.29
Fallow and land let	0.83	0.65
Rough grazing - sole	7.32	7.32
Bare land and forage hired	11.57	11.95
Woods, roads and buildings	4.64	4.64
TOTAL AREA (actual hectares)	141.49	140.95
TOTAL AREA (effective hectares)	131.07	130.71
Rough grazing - common (effective hectares)	0.99	0.99
TENANT'S CAPITAL - £ per farm		
Machinery	94,552	81,928
Livestock	120,735	112,562
Crops	5,226	4,289
Stores	5,369	4,895
TOTAL	225,882	203,674
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	0
Milk price (pence per litre)	0.00	0.00
Lambs reared per ewe (numbers)	1.33	1.27
Finished lamb sales per ewe (numbers)	1.20	1.12
Stocking rate (grazing LU per eff.ha.)	1.18	1.17
Return on tenant's capital (%)	9.04	-0.55

TABLE B5. Upland cattle and sheep farms**2. 28 - 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2011/12	2010/11	2011/12	2010/11
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	47.5	48.6	35.6	36.4
Other cattle	119.9	117.4	65.5	65.1
Breeding sheep	439.4	445.1	35.1	35.6
Other sheep	344.0	311.2	13.8	12.5
Other livestock	8.0	5.7		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2011/12	2010/11	2011/12	2010/11	2011/12	2010/11
Number of farms	15	14	1	1	11	12
Average farm size - ESU	40.4	39.5	N/A	N/A	38.2	38.3
- actual ha.	143.00	140.79			144.01	143.37
- eff. ha.	129.15	127.45			137.33	135.91

ASSETS

Agricultural land	670,918	649,043			406,415	415,351
Woodland	7,889	7,306			2,301	3,154
Buildings	23,150	26,519			24,858	24,097
Improvements	10,671	12,878			8,884	8,255
Machinery	89,438	80,990			98,230	80,684
Livestock	121,169	118,160			116,812	101,725
Crops, forage and cultivations	5,028	4,117			5,642	4,684
Milk quota	0	0			0	0
Single Payment Scheme value	47,479	58,034			61,779	69,270
Stores	5,541	5,007			5,307	5,173
Credit balances	33,922	31,355			28,899	32,319
TOTAL	1,015,205	993,409			759,127	744,712

EXTERNAL LIABILITIES

Long and medium term loans	16,659	19,499			42,317	62,716
Other short term loans	10,296	8,088			13,119	7,970
Overdrafts	11,305	10,719			14,069	11,369
TOTAL	38,260	38,306			69,505	82,055

NET WORTH

	976,945	955,103			689,622	662,657
Owner equity (%)	96	96			91	89

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.