TABLE B5. Upland cattle and sheep farms

3. Over 60 ESU	Farm Business Income (£ per farm)		
Number of farms in sample Average business size (ESU)	11 94	11 90	
OUTPUTS	2011/12	2010/11	
Dairy	19,053	15,148	
Other cattle	85,450	59,541	
Sheep	140,439	124,910	
Other livestock	22,289	22,670	
Main crops	15,247	13,705	
By-products, forage and cultivations	12,956	4,523	
Miscellaneous	31,705	28,450	
Single Payment Scheme	51,325	54,971	
Tir Mynydd and environmental payments	8,774	9,096	
TOTAL OUTPUTS	387,238	333,014	
INPUTS			
Feeds - purchased concentrates	58,343	46,603	
- homegrown concentrates	6,213	3,567	
Coarse fodder, tack and stock keep	15,067	12,815	
Veterinary and medicines	7,959	8,082	
Other livestock costs	16,375	17,180	
Seeds - purchased and homegrown	3,676	2,036	
Fertilisers	25,607	20,918	
Other crop costs	12,278	11,250	
Labour - paid	6,468	6,744	
- unpaid	16,466	15,994	
- casual	4,200	5,184	
Machinery - contract	3,454	2,599	
- repairs	13,338	14,365	
- fuels	20,036	16,294	
 depreciation 	23,798	20,437	
General farming costs	18,819	16,479	
Land expenses	11,368	8,379	
Rent	10,925	10,402	
Rental value	19,495	19,165	
TOTAL INPUTS	293,885	258,493	
NET FARM INCOME (excluding BLSA)	93,353	74,521	
Plus :			
Unpaid labour (excludes farmer and spouse)	16,466	15,994	
Imputed property costs	19,404	19,074	
Non-agricultural output	0	0	
Less:			
Interest charges	6,402	4,259	
Ownership charges	8,690	8,155	
FARM BUSINESS INCOME	114,131	97,175	

3. Over 60 ESU (continued)

NET FARM INCOME (excl. BLSA) 93,353 74,521 minus manual labour of farmer & spouse 20,028 19,466 plus managerial input of paid managers 0 0 MANAGEMENT & INVESTMENT INCOME 73,325 55,655 NET FARM INCOME (excl. BLSA) 93,353 74,521 plus net rental value/imputed rent 19,495 19,165 minus occupier's expenses 1,351 333 minus interest payments 6,402 4,259 minus buildings & works depreciation 7,996 8,597 OCCUPIER'S NET INCOME 97,099 80,497 plus other imputed charges 16,557 16,085 plus fixed asset depreciation 31,794 29,035 minus valuation changes 30,488 20,709 CASH INCOME 114,952 104,908 LAND UTILISATION - hectares per farm Cereals 9,66 8,42 Roots, lodder and other crops 3,99 3.09 Grassland - hay 3,26 2,58 - silage 49,54 49,96 - pasture 110,65 113,19 Fallow and land let 2,64 0,00 Rough grazing - sole 4,01 4,01 Bare land and forage hired 38,27 35,42 Woods, roads and buildings 33,9 3,39 TOTAL AREA (actual hectares) 225,61 220,06 TOTAL AREA (effective hectares) 219,64 214,08 Rough grazing - common (effective hectares) 219,64 214,08 Rough grazing - common (effective hectares) 4,77 4,77 TENANT'S CAPITAL - £ per farm Machinery 183,956 147,870 TOTAL AREA (effective hectares) 219,64 214,08 Rough grazing - common (effective hectares) 219,64 214,08 Rough grazing - common (effective hectares) 3,851 PERFORMANCE INDICATORS Milk yield per cow (fitres) 8,181 7,697 Milk sales per cow (£) 1,522 1,212 Milk price (pence per litre) 27,09 23,53 Lambs reared per ewe (numbers) 1,33 1,41 Lambs reared per ewe (numbers) 1,33 1,41 Electron on tenant's capital (%) 16,49 14,57	(**************************************		
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Lambs reared per ewe (numbers)1.381.42Finished lamb sales per ewe (numbers)1.331.51Stocking rate (grazing LU per eff.ha.)1.431.42		•	-
Stocking rate (grazing LU per eff.ha.) 1.43 1.42		1.38	
	Finished lamb sales per ewe (numbers)	1.33	1.51
Return on tenant's capital (%) 16.49 14.57	Stocking rate (grazing LU per eff.ha.)	1.43	1.42
	Return on tenant's capital (%)	16.49	14.57

3. Over 60 ESU (continued)

	Average	Average number		Livestock Units	
	2011/12	2010/11	2011/12	2010/11	
Dairy cattle	8.9	8.3	8.9	8.3	
Beef cows	45.1	45.8	33.8	34.4	
Other cattle	181.8	165.0	105.1	94.7	
Breeding sheep	1,313.3	1,322.3	105.1	105.8	
Other sheep	1,058.5	1,102.3	42.3	44.1	
Other livestock	1,099.2	1,092.9			

ASSETS AND LIABILITIES - £ per farm

ACCETO AND EIABIETTEO - 2 F	oci idilii					
	OWNER OCCUPIED		TENANTED		MIXED TENURE	
-	2011/12	2010/11	2011/12	2010/11	2011/12	2010/11
Number of farms	1	1	0	0	10	10
Average farm size - ESU	N/A	N/A	N/A	N/A	93.6	90.8
- actual ha.					224.66	218.54
- eff. ha.					218.59	212.47
ASSETS						
Agricultural land					824,158	769,928
Woodland					4,276	4,171
Buildings					58,691	63,228
Improvements					14,357	14,688
Machinery					165,096	141,542
Livestock					222,407	196,935
Crops, forage and cultivations					26,678	21,374
Milk quota					137	163
Single Payment Scheme value					79,675	113,697
Stores					7,073	5,895
Credit balances					51,828	53,624
TOTAL					1,454,376	1,385,245
EXTERNAL LIABILITIES						
Long and medium term loans					150,641	137,270
Other short term loans					18,194	12,178
Overdrafts					19,475	26,676
TOTAL					188,310	176,124
NET WORTH					1,266,066	1,209,121
Owner equity (%)					87	87