

TABLE B5. Upland cattle and sheep farms

4. All sizes	Farm Business Income (£ per farm)	
Number of farms in sample	77	77
Average business size (ESU)	36	36
OUTPUTS	<u>2011/12</u>	<u>2010/11</u>
Dairy	2,721	2,164
Other cattle	43,563	30,079
Sheep	47,395	39,806
Other livestock	3,975	4,145
Main crops	3,965	3,507
By-products, forage and cultivations	4,380	2,470
Miscellaneous	10,405	11,856
Single Payment Scheme	28,656	29,221
Tir Mynydd and environmental payments	5,489	5,500
TOTAL OUTPUTS	150,549	128,748
INPUTS		
Feeds - purchased concentrates	16,530	14,127
- homegrown concentrates	1,908	1,518
Coarse fodder, tack and stock keep	4,627	3,937
Veterinary and medicines	3,723	3,929
Other livestock costs	7,562	7,044
Seeds - purchased and homegrown	1,116	754
Fertilisers	9,477	8,084
Other crop costs	5,532	4,861
Labour - paid	1,811	2,098
- unpaid	5,437	5,213
- casual	2,156	2,257
Machinery - contract	1,222	1,119
- repairs	5,091	5,036
- fuels	7,109	6,297
- depreciation	12,116	11,133
General farming costs	10,009	9,151
Land expenses	4,265	4,660
Rent	3,243	3,638
Rental value	12,186	11,768
TOTAL INPUTS	115,120	106,624
NET FARM INCOME (excluding BLSA)	35,429	22,124
Plus :		
Unpaid labour (excludes farmer and spouse)	5,437	5,213
Imputed property costs	12,113	11,698
Non-agricultural output	0	0
Less :		
Interest charges	2,182	1,801
Ownership charges	3,405	3,339
FARM BUSINESS INCOME	47,392	33,895

TABLE B5. Upland cattle and sheep farms**4. All sizes (continued)**

INCOME MEASURES - £ per farm	<u>2011/12</u>	<u>2010/11</u>
NET FARM INCOME (excl. BLSA)	35,429	22,124
minus manual labour of farmer & spouse	18,357	17,953
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	17,072	4,171
NET FARM INCOME (excl. BLSA)	35,429	22,124
plus net rental value/imputed rent	12,186	11,768
minus occupier's expenses	386	184
minus interest payments	2,182	1,801
minus buildings & works depreciation	3,408	3,584
OCCUPIER'S NET INCOME	41,639	28,323
plus other imputed charges	5,502	5,305
plus fixed asset depreciation	15,524	14,717
minus valuation changes	7,781	6,182
CASH INCOME	54,884	42,163
LAND UTILISATION - hectares per farm		
Cereals	3.27	2.76
Roots, fodder and other crops	2.08	1.44
Grassland - hay	2.93	3.37
- silage	25.61	27.13
- pasture	69.42	68.29
Fallow and land let	1.51	1.12
Rough grazing - sole	4.57	4.57
Bare land and forage hired	11.91	11.19
Woods, roads and buildings	3.57	3.57
TOTAL AREA (actual hectares)	124.87	123.44
TOTAL AREA (effective hectares)	117.09	115.68
Rough grazing - common (effective hectares)	1.43	1.43
TENANT'S CAPITAL - £ per farm		
Machinery	88,708	77,394
Livestock	101,856	95,315
Crops	6,575	5,326
Stores	3,928	3,865
TOTAL	201,067	181,900
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	8,181	7,697
Milk sales per cow (£)	2,216	1,811
Margin over concentrates per cow (£)	1,522	1,212
Milk price (pence per litre)	27.09	23.53
Lambs reared per ewe (numbers)	1.38	1.34
Finished lamb sales per ewe (numbers)	1.27	1.29
Stocking rate (grazing LU per eff.ha.)	1.16	1.16
Return on tenant's capital (%)	8.49	2.29

TABLE B5. Upland cattle and sheep farms**4. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2011/12	2010/11	2011/12	2010/11
Dairy cattle	1.3	1.2	1.3	1.2
Beef cows	33.1	34.0	24.8	25.5
Other cattle	90.4	88.5	49.4	48.6
Breeding sheep	500.2	503.4	40.0	40.3
Other sheep	397.7	377.3	15.9	15.1
Other livestock	168.0	172.0		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2011/12	2010/11	2011/12	2010/11	2011/12	2010/11
Number of farms	43	42	4	4	30	31
Average farm size - ESU	27.3	27.2	N/A	N/A	50.7	49.9
- actual ha.	107.28	105.50			154.78	152.64
- eff. ha.	98.04	96.44			148.71	146.27

ASSETS

Agricultural land	546,158	528,102			535,401	514,570
Woodland	6,396	6,075			3,937	4,141
Buildings	17,657	18,163			32,296	33,118
Improvements	7,218	8,364			8,685	8,665
Machinery	79,128	69,171			107,965	93,002
Livestock	83,135	81,581			131,372	116,941
Crops, forage and cultivations	3,669	3,011			11,259	8,968
Milk quota	0	0			46	53
Single Payment Scheme value	33,027	39,107			57,469	72,633
Stores	3,271	3,426			4,777	4,594
Credit balances	21,639	19,346			35,435	38,593
TOTAL	801,298	776,346			928,642	895,278

EXTERNAL LIABILITIES

Long and medium term loans	27,359	30,192			65,730	68,676
Other short term loans	8,630	4,621			12,335	8,759
Overdrafts	11,945	14,081			16,012	17,159
TOTAL	47,934	48,894			94,077	94,594

NET WORTH

	753,364	727,452			834,565	800,684
Owner equity (%)	94	94			90	89

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.