

TABLE B6. Lowland cattle and sheep farms

1. Under 28 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	24	24
Average business size (ESU)	16	18
OUTPUTS	<u>2011/12</u>	<u>2010/11</u>
Dairy	0	0
Other cattle	25,077	22,548
Sheep	12,360	10,260
Other livestock	51	161
Main crops	2,038	1,711
By-products, forage and cultivations	9,198	7,078
Miscellaneous	4,929	5,898
Single Payment Scheme	16,741	17,178
Tir Mynydd and environmental payments	1,596	1,748
TOTAL OUTPUTS	71,990	66,582
INPUTS		
Feeds - purchased concentrates	5,230	5,143
- homegrown concentrates	1,036	881
Coarse fodder, tack and stock keep	1,704	1,400
Veterinary and medicines	1,291	1,222
Other livestock costs	3,638	3,961
Seeds - purchased and homegrown	466	375
Fertilisers	4,608	3,626
Other crop costs	3,080	3,151
Labour - paid	0	0
- unpaid	2,042	1,984
- casual	286	228
Machinery - contract	443	455
- repairs	2,354	2,508
- fuels	3,406	3,052
- depreciation	6,797	6,510
General farming costs	6,926	6,927
Land expenses	2,141	2,446
Rent	1,027	1,115
Rental value	7,223	6,957
TOTAL INPUTS	53,698	51,941
NET FARM INCOME (excluding BLSA)	18,292	14,641
Plus :		
Unpaid labour (excludes farmer and spouse)	2,042	1,984
Imputed property costs	7,139	6,873
Non-agricultural output	0	0
Less :		
Interest charges	649	905
Ownership charges	1,927	1,929
FARM BUSINESS INCOME	24,897	20,664

TABLE B6. Lowland cattle and sheep farms**1. Under 28 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2011/12</u>	<u>2010/11</u>
NET FARM INCOME (excl. BLSA)	18,292	14,641
minus manual labour of farmer & spouse	14,283	14,168
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	4,009	473
NET FARM INCOME (excl. BLSA)	18,292	14,641
plus net rental value/imputed rent	7,223	6,957
minus occupier's expenses	183	162
minus interest payments	649	905
minus buildings & works depreciation	1,957	1,945
OCCUPIER'S NET INCOME	22,726	18,586
plus other imputed charges	2,125	2,068
plus fixed asset depreciation	8,755	8,455
minus valuation changes	6,381	-1,638
CASH INCOME	27,225	30,747
LAND UTILISATION - hectares per farm		
Cereals	2.01	1.52
Roots, fodder and other crops	1.70	2.02
Grassland - hay	5.10	3.12
- silage	13.46	14.08
- pasture	25.81	28.13
Fallow and land let	3.73	3.89
Rough grazing - sole	3.01	3.01
Bare land and forage hired	5.31	5.89
Woods, roads and buildings	2.87	2.87
TOTAL AREA (actual hectares)	63.00	64.53
TOTAL AREA (effective hectares)	54.25	55.62
Rough grazing - common (effective hectares)	1.01	1.01
TENANT'S CAPITAL - £ per farm		
Machinery	46,288	42,085
Livestock	46,180	42,749
Crops	5,290	3,098
Stores	2,068	1,388
TOTAL	99,826	89,320
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	0
Milk price (pence per litre)	0.00	0.00
Lambs reared per ewe (numbers)	1.34	1.39
Finished lamb sales per ewe (numbers)	1.47	1.56
Stocking rate (grazing LU per eff.ha.)	1.26	1.34
Return on tenant's capital (%)	4.02	0.53

TABLE B6. Lowland cattle and sheep farms**1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2011/12</u>	<u>2010/11</u>	<u>2011/12</u>	<u>2010/11</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	14.4	15.6	10.8	11.7
Other cattle	61.8	70.4	35.2	40.8
Breeding sheep	154.1	148.4	12.3	11.9
Other sheep	105.3	104.8	4.3	4.2
Other livestock	0.9	4.0		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2011/12</u>	<u>2010/11</u>	<u>2011/12</u>	<u>2010/11</u>	<u>2011/12</u>	<u>2010/11</u>
Number of farms	13	13	3	3	8	8
Average farm size - ESU	15.4	17.0	N/A	N/A	17.8	19.9
- actual ha.	69.30	69.60			59.56	61.87
- eff. ha.	57.10	56.42			53.49	56.92

ASSETS

Agricultural land	386,254	384,804			401,912	392,110
Woodland	9,120	8,898			3,352	3,270
Buildings	19,341	17,247			8,366	9,284
Improvements	3,091	3,642			1,813	1,958
Machinery	61,684	54,588			29,017	27,566
Livestock	48,617	46,018			44,997	38,796
Crops, forage and cultivations	6,777	3,676			4,629	3,172
Milk quota	0	0			0	0
Single Payment Scheme value	29,509	38,272			21,701	25,627
Stores	3,068	2,226			1,219	547
Credit balances	18,211	13,808			11,557	16,190
TOTAL	585,672	573,179			528,563	518,520

EXTERNAL LIABILITIES

Long and medium term loans	8,691	7,719			2,163	2,375
Other short term loans	4,691	5,284			1,363	194
Overdrafts	22,290	20,701			11,030	11,507
TOTAL	35,672	33,704			14,556	14,076

NET WORTH

	550,000	539,475			514,007	504,444
Owner equity (%)	94	94			97	97

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.