

TABLE B3. Hill sheep farms

1. Under 28 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	43	43
Average business size (ESU)	18	18
OUTPUTS	<u>2012/13</u>	<u>2011/12</u>
Other cattle	6,043	5,176
Sheep	25,285	27,910
Other livestock	0	-2
Main crops	0	0
By-products, forage and cultivations	425	1,223
Miscellaneous	3,379	2,438
Single Payment Scheme	16,787	18,318
Environmental payments	6,361	8,250
TOTAL OUTPUTS	58,280	63,313
INPUTS		
Feeds - purchased concentrates	7,151	5,977
- homegrown concentrates	0	0
Coarse fodder, tack and stock keep	1,354	1,391
Veterinary and medicines	2,314	2,117
Other livestock costs	3,288	2,992
Seeds - purchased and homegrown	219	207
Fertilisers	2,421	2,517
Other crop costs	1,287	1,334
Labour - paid	436	469
- unpaid	2,191	2,131
- casual	332	406
Machinery - contract	423	382
- repairs	2,493	2,387
- fuels	3,162	2,840
- depreciation	6,266	5,853
General farming costs	6,584	5,879
Land expenses	2,030	1,549
Rent	2,033	2,022
Rental value	5,296	5,213
TOTAL INPUTS	49,280	45,666
NET FARM INCOME (excluding BLSA)	9,000	17,647
Plus :		
Unpaid labour (excludes farmer and spouse)	2,191	2,131
Imputed property costs	5,130	5,047
Non-agricultural output	0	0
Less :		
Interest charges	681	639
Ownership charges	1,363	1,264
FARM BUSINESS INCOME	14,277	22,922

TABLE B3. Hill sheep farms**1. Under 28 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2012/13</u>	<u>2011/12</u>
NET FARM INCOME (excl. BLSA)	9,000	17,647
minus manual labour of farmer & spouse	17,002	17,074
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	-8,002	573
NET FARM INCOME (excl. BLSA)	9,000	17,647
plus net rental value/imputed rent	5,296	5,213
minus occupier's expenses	211	195
minus interest payments	681	639
minus buildings & works depreciation	1,620	1,544
OCCUPIER'S NET INCOME	11,784	20,482
plus other imputed charges	2,354	2,294
plus fixed asset depreciation	7,887	7,397
minus valuation changes	955	2,090
CASH INCOME	21,070	28,083
LAND UTILISATION - hectares per farm		
Cereals	0.00	0.00
Roots, fodder and other crops	0.62	0.65
Grassland - hay	1.62	1.82
- silage	9.77	10.48
- pasture	59.11	58.60
Fallow and land let	1.33	1.33
Rough grazing - sole	38.77	38.77
Bare land and forage hired	2.38	2.13
Woods, roads and buildings	3.25	3.25
TOTAL AREA (actual hectares)	116.85	117.03
TOTAL AREA (effective hectares)	88.47	88.17
Rough grazing - common (effective hectares)	11.64	11.64
TENANT'S CAPITAL - £ per farm		
Machinery	43,437	42,330
Livestock	36,655	35,707
Crops	948	916
Stores	1,048	1,197
TOTAL	82,088	80,150
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.18	1.12
Finished lamb sales per ewe (numbers)	0.75	0.72
Stocking rate (grazing LU per eff.ha.)	0.63	0.63
Return on tenant's capital (%)	-9.75	0.71

TABLE B3. Hill sheep farms**1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Beef cows	6.1	6.4	4.5	4.8
Other cattle	14.2	13.6	7.4	6.9
Breeding sheep	486.4	485.4	31.8	31.8
Other sheep	307.9	299.0	12.3	12.0
Other livestock	0.1	0.1		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Number of farms	22	22	6	6	15	15
Average farm size - ESU	18.9	18.6	17.5	17.2	16.7	17.1
- actual ha.	97.06	96.69	127.57	127.44	141.62	142.71
- eff. ha.	75.51	75.14	93.83	90.32	105.34	106.42

ASSETS

Agricultural land	427,351	402,232	0	0	246,941	235,182
Woodland	6,435	6,128	0	0	3,894	3,708
Buildings	10,441	9,283	4,807	2,932	5,527	5,679
Improvements	5,761	5,943	5,530	5,045	8,367	8,630
Machinery	45,421	43,764	42,143	40,641	41,047	40,903
Livestock	39,292	37,869	36,338	33,624	32,915	33,370
Crops, forage and cultivations	620	617	1,328	1,146	1,280	1,262
Single Payment Scheme value	21,834	22,148	16,740	14,730	22,309	21,491
Stores	1,250	1,225	407	594	1,011	1,400
Credit balances	15,355	18,477	0	4,160	39,530	42,989
TOTAL	573,760	547,686	107,293	102,872	402,821	394,614

EXTERNAL LIABILITIES

Long and medium term loans	23,845	21,822	2,000	0	1,538	1,909
Other short term loans	3,168	2,589	4,807	3,362	1,422	2,115
Overdrafts	9,601	9,608	11,074	6,083	1,667	2,241
TOTAL	36,614	34,019	17,881	9,445	4,627	6,265

NET WORTH

	537,146	513,667	89,412	93,427	398,194	388,349
Owner equity (%)	94	94	83	91	99	98