

TABLE B3. Hill sheep farms

2. 28 - 60 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	43	43
Average business size (ESU)	41	42
OUTPUTS	<u>2012/13</u>	<u>2011/12</u>
Other cattle	19,414	16,245
Sheep	59,973	66,226
Other livestock	33	42
Main crops	-21	371
By-products, forage and cultivations	733	1,035
Miscellaneous	6,040	5,127
Single Payment Scheme	33,244	35,897
Environmental payments	7,198	10,721
TOTAL OUTPUTS	126,614	135,664
INPUTS		
Feeds - purchased concentrates	18,776	15,370
- homegrown concentrates	0	302
Coarse fodder, tack and stock keep	6,006	6,236
Veterinary and medicines	4,803	4,664
Other livestock costs	7,748	7,406
Seeds - purchased and homegrown	355	463
Fertilisers	8,408	8,676
Other crop costs	2,766	3,117
Labour - paid	2,031	2,066
- unpaid	5,692	5,030
- casual	963	1,257
Machinery - contract	960	919
- repairs	6,144	5,465
- fuels	6,795	5,784
- depreciation	11,784	9,908
General farming costs	9,504	8,695
Land expenses	3,742	3,601
Rent	3,394	3,384
Rental value	10,738	10,823
TOTAL INPUTS	110,609	103,166
NET FARM INCOME (excluding BLSA)	16,005	32,498
Plus :		
Unpaid labour (excludes farmer and spouse)	5,692	5,030
Imputed property costs	10,622	10,707
Non-agricultural output	0	0
Less :		
Interest charges	1,957	1,608
Ownership charges	2,391	2,401
FARM BUSINESS INCOME	27,971	44,226

TABLE B3. Hill sheep farms**2. 28 - 60 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2012/13</u>	<u>2011/12</u>
NET FARM INCOME (excl. BLSA)	16,005	32,498
minus manual labour of farmer & spouse	20,389	20,050
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	-4,384	12,448
NET FARM INCOME (excl. BLSA)	16,005	32,498
plus net rental value/imputed rent	10,738	10,823
minus occupier's expenses	192	151
minus interest payments	1,957	1,608
minus buildings & works depreciation	2,579	2,662
OCCUPIER'S NET INCOME	22,015	38,900
plus other imputed charges	5,809	5,146
plus fixed asset depreciation	14,363	12,570
minus valuation changes	5,598	4,730
CASH INCOME	36,589	51,886
LAND UTILISATION - hectares per farm		
Cereals	0.00	0.34
Roots, fodder and other crops	0.65	0.80
Grassland - hay	2.48	2.55
- silage	19.49	20.67
- pasture	103.16	100.82
Fallow and land let	0.56	0.58
Rough grazing - sole	64.03	64.03
Bare land and forage hired	11.51	11.46
Woods, roads and buildings	4.22	4.22
TOTAL AREA (actual hectares)	206.10	205.47
TOTAL AREA (effective hectares)	158.06	157.15
Rough grazing - common (effective hectares)	34.23	34.23
TENANT'S CAPITAL - £ per farm		
Machinery	71,402	72,006
Livestock	88,382	81,818
Crops	3,054	3,095
Stores	2,357	3,041
TOTAL	165,195	159,960
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.14	1.15
Finished lamb sales per ewe (numbers)	0.80	0.81
Stocking rate (grazing LU per eff.ha.)	0.80	0.81
Return on tenant's capital (%)	-2.65	7.78

TABLE B3. Hill sheep farms**2. 28 - 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Beef cows	18.4	19.0	13.8	14.3
Other cattle	36.8	36.7	18.2	18.3
Breeding sheep	1,050.2	1,045.1	69.1	68.8
Other sheep	616.9	636.1	24.7	25.4
Other livestock	1.0	0.8		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Number of farms	22	22	3	3	18	18
Average farm size - ESU	43.5	43.9	N/A	N/A	38.4	38.7
- actual ha.	249.89	248.54			166.40	166.54
- eff. ha.	180.27	179.18			141.44	140.58

ASSETS

Agricultural land	727,682	693,030			390,769	368,833
Woodland	7,613	7,250			4,168	3,969
Buildings	18,562	18,740			15,153	16,421
Improvements	7,956	8,814			4,846	4,983
Machinery	70,338	71,199			73,241	73,511
Livestock	91,750	84,229			81,095	77,779
Crops, forage and cultivations	3,172	3,293			2,168	2,180
Single Payment Scheme value	42,661	40,434			43,010	44,198
Stores	2,745	3,421			2,088	2,336
Credit balances	25,666	25,892			22,791	26,951
TOTAL	998,145	956,302			639,329	621,161

EXTERNAL LIABILITIES

Long and medium term loans	48,695	51,400			32,423	33,967
Other short term loans	8,794	5,979			5,017	4,652
Overdrafts	15,676	10,646			21,369	17,613
TOTAL	73,165	68,025			58,809	56,232

NET WORTH

	924,980	888,277			580,520	564,929
Owner equity (%)	93	93			91	91

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.