

TABLE B4. Hill cattle and sheep farms

1. Under 28 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	36	36
Average business size (ESU)	18	18
OUTPUTS	<u>2012/13</u>	<u>2011/12</u>
Dairy	0	0
Other cattle	20,621	20,658
Sheep	17,349	19,159
Other livestock	94	50
Main crops	20	45
By-products, forage and cultivations	256	830
Miscellaneous	4,158	3,948
Single Payment Scheme	15,719	17,249
Environmental payments	2,717	5,052
TOTAL OUTPUTS	60,934	66,991
INPUTS		
Feeds - purchased concentrates	7,764	6,495
- homegrown concentrates	0	0
Coarse fodder, tack and stock keep	2,527	2,215
Veterinary and medicines	2,048	1,978
Other livestock costs	3,829	3,783
Seeds - purchased and homegrown	96	98
Fertilisers	3,332	3,065
Other crop costs	2,298	1,770
Labour - paid	807	788
- unpaid	2,369	2,326
- casual	584	319
Machinery - contract	383	342
- repairs	2,708	3,053
- fuels	3,454	3,301
- depreciation	7,235	6,551
General farming costs	7,063	6,555
Land expenses	2,943	2,742
Rent	769	1,000
Rental value	7,418	7,496
TOTAL INPUTS	57,627	53,877
NET FARM INCOME (excluding BLSA)	3,307	13,114
Plus :		
Unpaid labour (excludes farmer and spouse)	2,369	2,326
Imputed property costs	7,390	7,468
Non-agricultural output	0	0
Less :		
Interest charges	1,360	1,217
Ownership charges	2,073	2,185
FARM BUSINESS INCOME	9,633	19,506

TABLE B4. Hill cattle and sheep farms**1. Under 28 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2012/13</u>	<u>2011/12</u>
NET FARM INCOME (excl. BLSA)	3,307	13,114
minus manual labour of farmer & spouse	17,436	17,286
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	-14,129	-4,172
NET FARM INCOME (excl. BLSA)	3,307	13,114
plus net rental value/imputed rent	7,418	7,496
minus occupier's expenses	206	174
minus interest payments	1,360	1,217
minus buildings & works depreciation	2,122	2,201
OCCUPIER'S NET INCOME	7,037	17,018
plus other imputed charges	2,397	2,354
plus fixed asset depreciation	9,358	8,752
minus valuation changes	3,036	949
CASH INCOME	15,756	27,175
LAND UTILISATION - hectares per farm		
Cereals	0.01	0.01
Roots, fodder and other crops	0.38	0.41
Grassland - hay	1.39	2.30
- silage	17.21	16.85
- pasture	40.25	40.13
Fallow and land let	0.54	0.60
Rough grazing - sole	24.47	24.48
Bare land and forage hired	4.28	4.00
Woods, roads and buildings	2.32	2.31
TOTAL AREA (actual hectares)	90.85	91.09
TOTAL AREA (effective hectares)	69.89	70.07
Rough grazing - common (effective hectares)	5.02	5.02
TENANT'S CAPITAL - £ per farm		
Machinery	45,376	42,830
Livestock	55,890	53,300
Crops	1,857	1,940
Stores	1,704	1,258
TOTAL	104,827	99,328
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	0
Milk price (pence per litre)	0.00	0.00
Lambs reared per ewe (numbers)	1.16	1.22
Finished lamb sales per ewe (numbers)	0.79	0.78
Stocking rate (grazing LU per eff.ha.)	0.97	0.97
Return on tenant's capital (%)	-13.48	-4.20

TABLE B4. Hill cattle and sheep farms**1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	23.2	23.7	17.4	17.8
Other cattle	48.6	48.2	24.4	24.4
Breeding sheep	282.4	282.4	18.1	18.0
Other sheep	186.5	201.7	7.6	8.1
Other livestock	1.5	0.8		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Number of farms	27	24	1	1	8	11
Average farm size - ESU	17.7	18.0	N/A	N/A	19.9	18.4
- actual ha.	86.69	89.97			103.97	92.87
- eff. ha.	66.27	67.75			79.22	73.07

ASSETS

Agricultural land	452,307	417,026			352,025	391,292
Woodland	4,008	3,534			2,158	2,967
Buildings	12,474	13,876			12,916	13,205
Improvements	6,781	6,662			6,717	5,709
Machinery	40,878	38,184			50,934	45,598
Livestock	54,246	52,077			59,928	54,573
Crops, forage and cultivations	1,636	1,857			1,519	1,360
Milk quota	0	0			0	0
Single Payment Scheme value	21,580	21,822			26,192	24,985
Stores	1,548	1,017			2,446	1,900
Credit balances	18,988	17,948			7,255	16,435
TOTAL	614,446	574,003			522,090	558,024

EXTERNAL LIABILITIES

Long and medium term loans	13,258	15,513			27,871	21,927
Other short term loans	1,660	1,622			5,726	2,484
Overdrafts	9,791	8,972			24,842	13,307
TOTAL	24,709	26,107			58,439	37,718

NET WORTH

	589,737	547,896			463,651	520,306
Owner equity (%)	96	95			89	93

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.