

TABLE B4. Hill cattle and sheep farms

2. 28 - 60 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	54	54
Average business size (ESU)	39	38
OUTPUTS	<u>2012/13</u>	<u>2011/12</u>
Dairy	0	0
Other cattle	40,640	37,321
Sheep	42,102	46,918
Other livestock	451	365
Main crops	797	916
By-products, forage and cultivations	1,255	2,719
Miscellaneous	4,878	5,039
Single Payment Scheme	31,291	33,603
Environmental payments	7,946	10,098
TOTAL OUTPUTS	129,360	136,979
INPUTS		
Feeds - purchased concentrates	19,543	14,314
- homegrown concentrates	597	646
Coarse fodder, tack and stock keep	4,535	4,227
Veterinary and medicines	5,346	4,489
Other livestock costs	10,261	9,759
Seeds - purchased and homegrown	702	782
Fertilisers	8,495	8,287
Other crop costs	3,875	4,123
Labour - paid	1,964	2,243
- unpaid	7,528	6,542
- casual	1,039	1,135
Machinery - contract	968	855
- repairs	4,593	4,630
- fuels	7,104	6,362
- depreciation	12,137	11,439
General farming costs	11,462	10,509
Land expenses	3,469	3,921
Rent	2,996	2,923
Rental value	11,414	11,397
TOTAL INPUTS	118,028	108,583
NET FARM INCOME (excluding BLSA)	11,332	28,396
Plus :		
Unpaid labour (excludes farmer and spouse)	7,528	6,542
Imputed property costs	11,321	11,304
Non-agricultural output	0	0
Less :		
Interest charges	1,869	2,271
Ownership charges	3,776	3,600
FARM BUSINESS INCOME	24,536	40,371

TABLE B4. Hill cattle and sheep farms**2. 28 - 60 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2012/13</u>	<u>2011/12</u>
NET FARM INCOME (excl. BLSA)	11,332	28,396
minus manual labour of farmer & spouse	18,816	18,411
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	-7,484	9,985
NET FARM INCOME (excl. BLSA)	11,332	28,396
plus net rental value/imputed rent	11,414	11,397
minus occupier's expenses	220	196
minus interest payments	1,869	2,271
minus buildings & works depreciation	4,100	3,972
OCCUPIER'S NET INCOME	16,557	33,354
plus other imputed charges	7,663	6,635
plus fixed asset depreciation	16,238	15,411
minus valuation changes	6,734	5,462
CASH INCOME	33,724	49,938
LAND UTILISATION - hectares per farm		
Cereals	0.76	0.87
Roots, fodder and other crops	1.34	1.87
Grassland - hay	2.85	3.51
- silage	25.56	24.29
- pasture	86.67	86.28
Fallow and land let	1.69	1.83
Rough grazing - sole	23.63	23.63
Bare land and forage hired	8.03	8.19
Woods, roads and buildings	5.84	5.84
TOTAL AREA (actual hectares)	156.37	156.31
TOTAL AREA (effective hectares)	131.64	131.29
Rough grazing - common (effective hectares)	17.46	17.46
TENANT'S CAPITAL - £ per farm		
Machinery	82,876	80,866
Livestock	111,835	105,066
Crops	3,704	3,650
Stores	3,320	3,832
TOTAL	201,735	193,414
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	0
Milk price (pence per litre)	0.00	0.00
Lambs reared per ewe (numbers)	1.25	1.23
Finished lamb sales per ewe (numbers)	0.94	0.95
Stocking rate (grazing LU per eff.ha.)	1.03	1.02
Return on tenant's capital (%)	-3.71	5.16

TABLE B4. Hill cattle and sheep farms**2. 28 - 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	43.2	43.6	32.4	32.7
Other cattle	84.7	83.0	42.6	41.1
Breeding sheep	630.5	616.6	42.9	42.1
Other sheep	433.2	417.4	17.4	16.7
Other livestock	3.5	3.5		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Number of farms	21	21	3	3	30	30
Average farm size - ESU	37.4	36.5	N/A	N/A	39.5	39.2
- actual ha.	141.40	141.65			168.21	167.97
- eff. ha.	119.81	119.91			141.67	141.30

ASSETS

Agricultural land	691,455	658,528			685,371	647,664
Woodland	15,574	14,832			7,071	6,734
Buildings	23,569	22,275			32,718	31,337
Improvements	7,642	7,379			9,689	9,888
Machinery	83,134	80,008			86,677	85,457
Livestock	110,178	101,788			113,309	107,954
Crops, forage and cultivations	3,001	3,413			4,547	4,133
Milk quota	0	0			0	0
Single Payment Scheme value	46,298	46,070			44,790	45,668
Stores	3,683	4,386			3,186	3,634
Credit balances	13,147	13,237			42,247	38,463
TOTAL	997,681	951,916			1,029,605	980,932

EXTERNAL LIABILITIES

Long and medium term loans	35,729	57,011			35,953	19,340
Other short term loans	7,412	6,633			8,330	6,177
Overdrafts	16,459	16,166			16,127	16,468
TOTAL	59,600	79,810			60,410	41,985

NET WORTH

	938,081	872,106			969,195	938,947
Owner equity (%)	94	92			94	96

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.