

TABLE B4. Hill cattle and sheep farms

4. All sizes	Farm Business Income (£ per farm)	
Number of farms in sample	108	108
Average business size (ESU)	41	40
OUTPUTS	<u>2012/13</u>	<u>2011/12</u>
Dairy	2,137	1,722
Other cattle	41,333	38,701
Sheep	43,366	48,287
Other livestock	264	265
Main crops	1,142	1,144
By-products, forage and cultivations	1,241	2,405
Miscellaneous	5,242	5,495
Single Payment Scheme	31,708	34,174
Environmental payments	7,083	9,759
TOTAL OUTPUTS	133,516	141,952
INPUTS		
Feeds - purchased concentrates	20,749	16,833
- homegrown concentrates	603	745
Coarse fodder, tack and stock keep	4,938	4,803
Veterinary and medicines	5,041	4,389
Other livestock costs	9,885	9,386
Seeds - purchased and homegrown	624	693
Fertilisers	8,761	8,229
Other crop costs	4,547	4,472
Labour - paid	2,443	2,646
- unpaid	7,218	6,692
- casual	1,718	1,433
Machinery - contract	878	892
- repairs	4,660	4,808
- fuels	6,975	6,384
- depreciation	12,595	11,424
General farming costs	11,140	10,474
Land expenses	4,513	4,288
Rent	2,600	2,606
Rental value	12,251	12,274
TOTAL INPUTS	122,139	113,471
NET FARM INCOME (excluding BLSA)	11,377	28,481
Plus :		
Unpaid labour (excludes farmer and spouse)	7,218	6,692
Imputed property costs	12,158	12,181
Non-agricultural output	0	0
Less :		
Interest charges	2,291	2,324
Ownership charges	3,638	3,601
FARM BUSINESS INCOME	24,824	41,429

TABLE B4. Hill cattle and sheep farms**4. All sizes (continued)**

INCOME MEASURES - £ per farm	<u>2012/13</u>	<u>2011/12</u>
NET FARM INCOME (excl. BLSA)	11,377	28,481
minus manual labour of farmer & spouse	18,308	17,971
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	-6,931	10,510
NET FARM INCOME (excl. BLSA)	11,377	28,481
plus net rental value/imputed rent	12,251	12,274
minus occupier's expenses	247	224
minus interest payments	2,291	2,324
minus buildings & works depreciation	3,840	3,820
OCCUPIER'S NET INCOME	17,250	34,387
plus other imputed charges	7,332	6,785
plus fixed asset depreciation	16,436	15,244
minus valuation changes	6,670	8,276
CASH INCOME	34,348	48,140
LAND UTILISATION - hectares per farm		
Cereals	0.84	0.95
Roots, fodder and other crops	1.50	1.48
Grassland - hay	2.32	3.17
- silage	26.99	26.01
- pasture	80.77	80.65
Fallow and land let	1.10	1.19
Rough grazing - sole	38.85	38.86
Bare land and forage hired	8.25	8.61
Woods, roads and buildings	5.07	5.07
TOTAL AREA (actual hectares)	165.69	165.99
TOTAL AREA (effective hectares)	133.38	133.49
Rough grazing - common (effective hectares)	14.71	14.71
TENANT'S CAPITAL - £ per farm		
Machinery	82,501	79,678
Livestock	115,544	109,338
Crops	4,160	4,112
Stores	3,642	3,839
TOTAL	205,847	196,967
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	6,070	5,549
Milk sales per cow (£)	1,587	1,341
Margin over concentrates per cow (£)	1,232	985
Milk price (pence per litre)	26.15	24.18
Lambs reared per ewe (numbers)	1.23	1.23
Finished lamb sales per ewe (numbers)	1.02	1.00
Stocking rate (grazing LU per eff.ha.)	1.05	1.04
Return on tenant's capital (%)	-3.37	5.34

TABLE B4. Hill cattle and sheep farms**4. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Dairy cattle	1.3	1.3	1.3	1.3
Beef cows	42.4	43.0	31.8	32.3
Other cattle	89.7	88.4	45.0	44.2
Breeding sheep	640.7	627.3	44.6	43.6
Other sheep	419.4	415.3	16.8	16.6
Other livestock	2.5	2.3		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Number of farms	57	54	5	5	46	49
Average farm size - ESU	37.5	38.1	N/A	N/A	44.5	42.3
- actual ha.	138.21	142.99			202.20	193.63
- eff. ha.	115.39	119.18			156.61	150.34

ASSETS

Agricultural land	748,097	708,550			711,246	664,254
Woodland	9,850	9,564			6,375	6,031
Buildings	23,721	24,697			27,757	26,469
Improvements	9,583	9,642			9,818	9,070
Machinery	78,574	76,212			88,590	84,223
Livestock	111,382	107,824			120,221	110,861
Crops, forage and cultivations	3,972	4,453			4,603	3,917
Milk quota	17	23			21	11
Single Payment Scheme value	44,956	44,979			49,014	47,117
Stores	3,883	4,271			3,318	3,355
Credit balances	19,142	21,810			36,305	36,324
TOTAL	1,053,177	1,012,025			1,057,268	991,632

EXTERNAL LIABILITIES

Long and medium term loans	40,515	50,725			42,806	31,927
Other short term loans	8,681	9,652			7,912	6,171
Overdrafts	20,694	20,219			26,936	18,682
TOTAL	69,890	80,596			77,654	56,780

NET WORTH

	983,287	931,429			979,614	934,852
Owner equity (%)	93	92			93	94

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.