

**TABLE B5. Upland cattle and sheep farms**

<b>1. Under 28 ESU</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	44	44
Average business size (ESU)	17	17
<b>OUTPUTS</b>	<u>2012/13</u>	<u>2011/12</u>
Dairy	146	247
Other cattle	18,569	18,090
Sheep	19,260	24,123
Other livestock	964	1,110
Main crops	599	729
By-products, forage and cultivations	2,503	2,569
Miscellaneous	5,244	5,798
Single Payment Scheme	13,865	14,908
Environmental payments	2,733	4,072
<b>TOTAL OUTPUTS</b>	<b>63,883</b>	<b>71,646</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	8,666	8,115
- homegrown concentrates	373	360
Coarse fodder, tack and stock keep	1,170	1,715
Veterinary and medicines	2,165	2,101
Other livestock costs	4,427	4,549
Seeds - purchased and homegrown	343	346
Fertilisers	4,116	4,199
Other crop costs	3,361	3,048
Labour - paid	697	947
- unpaid	2,590	2,520
- casual	1,410	1,151
Machinery - contract	798	605
- repairs	2,809	3,016
- fuels	3,641	3,617
- depreciation	8,205	7,189
General farming costs	7,146	7,075
Land expenses	2,547	2,848
Rent	1,412	1,375
Rental value	8,017	8,204
<b>TOTAL INPUTS</b>	<b>63,893</b>	<b>62,980</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>-10</b>	<b>8,666</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	2,590	2,520
Imputed property costs	8,012	8,167
Non-agricultural output	0	0
Less :		
Interest charges	1,065	1,143
Ownership charges	1,790	1,921
<b>FARM BUSINESS INCOME</b>	<b>7,737</b>	<b>16,289</b>

**TABLE B5. Upland cattle and sheep farms****1. Under 28 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2012/13</u>	<u>2011/12</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>-10</b>	<b>8,666</b>
minus manual labour of farmer & spouse	17,714	17,457
plus managerial input of paid managers	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>-17,724</b>	<b>-8,791</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>-10</b>	<b>8,666</b>
plus net rental value/imputed rent	8,017	8,204
minus occupier's expenses	213	210
minus interest payments	1,065	1,143
minus buildings & works depreciation	1,807	1,967
<b>OCCUPIER'S NET INCOME</b>	<b>4,922</b>	<b>13,550</b>
plus other imputed charges	2,647	2,543
plus fixed asset depreciation	10,013	9,156
minus valuation changes	1,646	1,433
<b>CASH INCOME</b>	<b>15,936</b>	<b>23,816</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	0.61	0.66
Roots, fodder and other crops	1.38	0.81
Grassland - hay	2.57	2.24
- silage	15.27	14.78
- pasture	52.48	54.32
Fallow and land let	2.02	1.48
Rough grazing - sole	2.97	2.97
Bare land and forage hired	2.77	3.36
Woods, roads and buildings	2.73	2.64
TOTAL AREA (actual hectares)	<b>82.80</b>	<b>83.26</b>
TOTAL AREA (effective hectares)	<b>76.06</b>	<b>77.16</b>
Rough grazing - common (effective hectares)	0.70	1.02
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	51,307	50,533
Livestock	55,437	52,954
Crops	2,353	2,845
Stores	1,260	1,661
<b>TOTAL</b>	<b>110,357</b>	<b>107,993</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	-228
Milk price (pence per litre)	0.00	0.00
Lambs reared per ewe (numbers)	1.21	1.37
Finished lamb sales per ewe (numbers)	1.32	1.22
Stocking rate (grazing LU per eff.ha.)	0.91	0.90
Return on tenant's capital (%)	-16.06	-8.14

**TABLE B5. Upland cattle and sheep farms****1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	18.5	18.7	13.9	14.0
Other cattle	43.3	44.3	22.9	23.1
Breeding sheep	292.8	294.7	23.4	23.6
Other sheep	200.2	209.8	8.0	8.4
Other livestock	25.9	14.3		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Number of farms	28	28	4	5	12	11
Average farm size - ESU	17.3	17.2	N/A	N/A	16.8	17.1
- actual ha.	75.22	74.78			103.46	107.22
- eff. ha.	67.59	68.15			100.14	103.72

**ASSETS**

Agricultural land	451,829	430,313			332,702	344,067
Woodland	6,002	5,455			3,115	3,236
Buildings	12,984	13,918			13,592	13,588
Improvements	5,462	6,084			1,930	1,860
Machinery	58,355	56,653			44,043	47,638
Livestock	59,606	56,068			51,827	47,014
Crops, forage and cultivations	3,061	3,643			1,362	1,351
Milk quota	0	0			0	0
Single Payment Scheme value	19,778	19,660			25,225	23,810
Stores	1,054	1,644			2,163	1,079
Credit balances	12,820	12,539			24,564	21,557
<b>TOTAL</b>	<b>630,951</b>	<b>605,977</b>			<b>500,523</b>	<b>505,200</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	31,092	33,338			0	0
Other short term loans	3,584	2,415			3,422	4,016
Overdrafts	10,513	9,816			9,088	9,865
<b>TOTAL</b>	<b>45,189</b>	<b>45,569</b>			<b>12,510</b>	<b>13,881</b>

**NET WORTH**

	<b>585,762</b>	<b>560,408</b>			<b>488,013</b>	<b>491,319</b>
Owner equity (%)	93	92			98	97

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.