

TABLE B6. Lowland cattle and sheep farms

1. Under 28 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	32	32
Average business size (ESU)	15	16
OUTPUTS	<u>2012/13</u>	<u>2011/12</u>
Other cattle	21,131	21,168
Sheep	12,693	14,766
Other livestock	0	38
Main crops	1,554	1,882
By-products, forage and cultivations	5,145	6,838
Miscellaneous	8,022	7,360
Single Payment Scheme	13,390	14,484
Environmental payments	1,593	1,308
TOTAL OUTPUTS	63,528	67,844
INPUTS		
Feeds - purchased concentrates	5,120	5,008
- homegrown concentrates	807	1,013
Coarse fodder, tack and stock keep	1,571	1,598
Veterinary and medicines	1,286	1,486
Other livestock costs	3,571	3,567
Seeds - purchased and homegrown	441	443
Fertilisers	3,461	4,085
Other crop costs	2,973	2,896
Labour - paid	150	345
- unpaid	3,001	2,919
- casual	176	253
Machinery - contract	605	485
- repairs	2,873	2,382
- fuels	3,711	3,640
- depreciation	7,444	6,699
General farming costs	7,016	6,896
Land expenses	2,080	2,046
Rent	1,377	1,419
Rental value	6,844	6,775
TOTAL INPUTS	54,507	53,955
NET FARM INCOME (excluding BLSA)	9,021	13,889
Plus :		
Unpaid labour (excludes farmer and spouse)	3,001	2,919
Imputed property costs	6,807	6,738
Non-agricultural output	0	0
Less :		
Interest charges	723	613
Ownership charges	1,848	1,710
FARM BUSINESS INCOME	16,258	21,223

TABLE B6. Lowland cattle and sheep farms**1. Under 28 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2012/13</u>	<u>2011/12</u>
NET FARM INCOME (excl. BLSA)	9,021	13,889
minus manual labour of farmer & spouse	14,882	14,540
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	-5,861	-651
NET FARM INCOME (excl. BLSA)	9,021	13,889
plus net rental value/imputed rent	6,844	6,775
minus occupier's expenses	201	189
minus interest payments	723	613
minus buildings & works depreciation	1,779	1,668
OCCUPIER'S NET INCOME	13,162	18,194
plus other imputed charges	3,032	2,950
plus fixed asset depreciation	9,224	8,367
minus valuation changes	1,065	4,876
CASH INCOME	24,353	24,635
LAND UTILISATION - hectares per farm		
Cereals	1.58	1.95
Roots, fodder and other crops	1.38	1.07
Grassland - hay	4.65	4.39
- silage	10.64	11.20
- pasture	26.91	26.87
Fallow and land let	3.48	3.11
Rough grazing - sole	2.61	2.61
Bare land and forage hired	5.84	5.25
Woods, roads and buildings	2.48	2.48
TOTAL AREA (actual hectares)	59.57	58.93
TOTAL AREA (effective hectares)	51.90	51.42
Rough grazing - common (effective hectares)	1.74	1.74
TENANT'S CAPITAL - £ per farm		
Machinery	45,032	44,661
Livestock	44,212	43,222
Crops	3,981	4,083
Stores	1,542	1,667
TOTAL	94,767	93,633
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.32	1.39
Finished lamb sales per ewe (numbers)	1.34	1.42
Stocking rate (grazing LU per eff.ha.)	1.19	1.23
Return on tenant's capital (%)	-6.18	-0.70

TABLE B6. Lowland cattle and sheep farms**1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Beef cows	14.0	13.6	10.5	10.2
Other cattle	51.1	54.2	29.0	30.3
Breeding sheep	161.8	159.1	12.9	12.7
Other sheep	126.8	127.9	5.1	5.1
Other livestock	0.0	0.7		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Number of farms	17	16	4	4	11	12
Average farm size - ESU	15.7	15.5	N/A	N/A	16.2	17.2
- actual ha.	67.04	68.60			58.10	55.08
- eff. ha.	55.72	57.55			53.59	50.02

ASSETS

Agricultural land	423,129	409,319			364,989	335,351
Woodland	8,212	8,189			2,493	2,338
Buildings	15,247	16,412			12,182	9,752
Improvements	3,375	2,711			2,371	1,418
Machinery	57,804	61,003			31,712	28,474
Livestock	46,616	46,620			44,594	43,004
Crops, forage and cultivations	4,640	5,542			4,146	3,436
Single Payment Scheme value	27,099	26,912			20,052	18,835
Stores	2,340	2,658			873	903
Credit balances	13,937	17,413			13,270	8,215
TOTAL	602,399	596,779			496,682	451,726

EXTERNAL LIABILITIES

Long and medium term loans	11,066	7,311			14,083	13,115
Other short term loans	3,148	5,443			1,718	933
Overdrafts	15,472	18,110			3,707	8,803
TOTAL	29,686	30,864			19,508	22,851

NET WORTH

	572,713	565,915			477,174	428,875
Owner equity (%)	95	95			96	95

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.