

TABLE B6. Lowland cattle and sheep farms

3. All sizes	Farm Business Income (£ per farm)	
Number of farms in sample	54	54
Average business size (ESU)	29	29
OUTPUTS	<u>2012/13</u>	<u>2011/12</u>
Other cattle	34,803	32,680
Sheep	33,486	34,848
Other livestock	0	22
Main crops	5,408	5,614
By-products, forage and cultivations	3,589	5,454
Miscellaneous	5,858	5,603
Single Payment Scheme	19,458	20,625
Environmental payments	1,940	1,838
TOTAL OUTPUTS	104,542	106,684
INPUTS		
Feeds - purchased concentrates	10,678	7,984
- homegrown concentrates	3,874	3,691
Coarse fodder, tack and stock keep	2,712	2,691
Veterinary and medicines	2,631	2,577
Other livestock costs	6,468	6,029
Seeds - purchased and homegrown	891	995
Fertilisers	6,077	6,775
Other crop costs	4,839	4,724
Labour - paid	1,869	1,733
- unpaid	3,793	3,691
- casual	904	549
Machinery - contract	594	608
- repairs	3,697	3,093
- fuels	4,998	4,669
- depreciation	9,835	8,518
General farming costs	8,680	8,444
Land expenses	2,819	3,494
Rent	3,763	3,673
Rental value	8,337	8,369
TOTAL INPUTS	87,459	82,307
NET FARM INCOME (excluding BLSA)	17,083	24,377
Plus :		
Unpaid labour (excludes farmer and spouse)	3,793	3,691
Imputed property costs	8,257	8,271
Non-agricultural output	0	0
Less :		
Interest charges	1,616	1,249
Ownership charges	2,518	2,492
FARM BUSINESS INCOME	24,999	32,598

TABLE B6. Lowland cattle and sheep farms**3. All sizes (continued)**

INCOME MEASURES - £ per farm	<u>2012/13</u>	<u>2011/12</u>
NET FARM INCOME (excl. BLSA)	17,083	24,377
minus manual labour of farmer & spouse	16,748	16,350
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	335	8,027
NET FARM INCOME (excl. BLSA)	17,083	24,377
plus net rental value/imputed rent	8,337	8,369
minus occupier's expenses	226	209
minus interest payments	1,616	1,249
minus buildings & works depreciation	2,467	2,476
OCCUPIER'S NET INCOME	21,111	28,812
plus other imputed charges	3,867	3,783
plus fixed asset depreciation	12,302	10,994
minus valuation changes	3,404	9,239
CASH INCOME	33,876	34,350
LAND UTILISATION - hectares per farm		
Cereals	4.93	5.33
Roots, fodder and other crops	2.32	2.86
Grassland - hay	5.60	5.89
- silage	14.50	13.87
- pasture	42.16	41.31
Fallow and land let	2.15	2.08
Rough grazing - sole	2.48	2.48
Bare land and forage hired	8.48	8.54
Woods, roads and buildings	2.50	2.50
TOTAL AREA (actual hectares)	85.12	84.86
TOTAL AREA (effective hectares)	78.87	78.55
Rough grazing - common (effective hectares)	8.44	8.44
TENANT'S CAPITAL - £ per farm		
Machinery	62,335	61,212
Livestock	84,093	79,564
Crops	5,099	5,565
Stores	2,228	2,481
TOTAL	153,755	148,822
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.41	1.41
Finished lamb sales per ewe (numbers)	1.41	1.37
Stocking rate (grazing LU per eff.ha.)	1.35	1.33
Return on tenant's capital (%)	0.22	5.39

TABLE B6. Lowland cattle and sheep farms**3. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Beef cows	17.3	17.0	13.0	12.7
Other cattle	76.8	76.6	44.6	43.9
Breeding sheep	344.3	341.1	27.5	27.3
Other sheep	309.1	288.2	12.4	11.6
Other livestock	0.2	0.6		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>	<u>2012/13</u>	<u>2011/12</u>
Number of farms	25	24	8	8	21	22
Average farm size - ESU	23.1	23.2	26.3	25.5	36.8	36.2
- actual ha.	74.24	75.65	67.22	65.18	104.90	102.06
- eff. ha.	65.08	66.23	65.69	63.70	100.31	97.38

ASSETS

Agricultural land	502,257	485,706	0	0	573,715	530,673
Woodland	6,569	6,436	0	0	3,164	2,964
Buildings	14,532	15,839	4,931	5,568	24,214	23,643
Improvements	3,884	2,406	509	575	8,881	8,931
Machinery	56,487	58,748	42,668	43,013	76,791	70,518
Livestock	63,792	64,142	65,504	57,968	115,345	104,243
Crops, forage and cultivations	5,093	6,013	2,713	2,064	6,017	6,349
Single Payment Scheme value	29,572	29,218	20,372	19,231	41,206	38,246
Stores	2,142	2,407	1,115	910	2,755	3,133
Credit balances	20,927	17,416	3,480	3,985	18,800	16,147
TOTAL	705,255	688,331	141,292	133,314	870,888	804,847

EXTERNAL LIABILITIES

Long and medium term loans	12,051	9,832	5,901	6,350	71,738	67,048
Other short term loans	3,667	4,660	6,818	4,929	9,162	6,431
Overdrafts	10,585	12,074	2,608	2,141	13,829	17,833
TOTAL	26,303	26,566	15,327	13,420	94,729	91,312

NET WORTH

NET WORTH	678,952	661,765	125,965	119,894	776,159	713,535
Owner equity (%)	96	96	89	90	89	89