

TABLE B4. Hill cattle and sheep farms

4. All sizes	Farm Business Income (£ per farm)	
Number of farms in sample	110	110
Average business size (ESU)	40	40
OUTPUTS	<u>2013/14</u>	<u>2012/13</u>
Dairy	2,121	2,098
Other cattle	43,825	43,223
Sheep	43,296	42,919
Other livestock	103	153
Main crops	1,058	1,128
By-products, forage and cultivations	705	606
Miscellaneous	7,004	5,728
Single Payment Scheme	31,351	31,799
Environmental payments	6,110	6,516
TOTAL OUTPUTS	135,573	134,170
INPUTS		
Feeds - purchased concentrates	24,764	21,851
- homegrown concentrates	622	590
Coarse fodder, tack and stock keep	5,576	5,105
Veterinary and medicines	5,016	4,987
Other livestock costs	10,351	10,111
Seeds - purchased and homegrown	705	588
Fertilisers	8,765	8,370
Other crop costs	4,459	4,232
Labour - paid	2,813	2,434
- unpaid	7,530	7,077
- casual	1,834	1,587
Machinery - contract	933	834
- repairs	4,933	4,520
- fuels	7,256	6,954
- depreciation	13,389	12,649
General farming costs	11,121	10,374
Land expenses	4,872	4,442
Rent	2,309	2,343
Rental value	12,685	12,293
TOTAL INPUTS	129,933	121,341
NET FARM INCOME (excluding BLSA)	5,640	12,829
Plus :		
Unpaid labour (excludes farmer and spouse)	7,530	7,077
Imputed property costs	12,612	12,220
Less :		
Interest charges	2,487	2,379
Ownership charges	3,891	3,681
FARM BUSINESS INCOME	19,404	26,066

TABLE B4. Hill cattle and sheep farms**4. All sizes (continued)**

INCOME MEASURES - £ per farm	<u>2013/14</u>	<u>2012/13</u>
NET FARM INCOME (excl. BLSA)	5,640	12,829
minus manual labour of farmer & spouse	18,467	18,344
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	-12,827	-5,515
NET FARM INCOME (excl. BLSA)	5,640	12,829
plus net rental value/imputed rent	12,685	12,293
minus occupier's expenses	280	241
minus interest payments	2,487	2,379
minus buildings & works depreciation	4,237	3,854
OCCUPIER'S NET INCOME	11,321	18,648
plus other imputed charges	7,603	7,170
plus fixed asset depreciation	17,627	16,503
minus valuation changes	2,896	6,082
CASH INCOME	33,655	36,239
LAND UTILISATION - hectares per farm		
Cereals	0.89	0.84
Roots, fodder and other crops	1.77	1.40
Grassland - hay	2.15	1.99
- silage	24.98	25.77
- pasture	79.70	80.52
Fallow and land let	1.09	1.08
Rough grazing - sole	35.00	35.00
Bare land and forage hired	8.85	8.44
Woods, roads and buildings	4.94	4.86
TOTAL AREA (actual hectares)	159.37	159.90
TOTAL AREA (effective hectares)	130.26	130.64
Rough grazing - common (effective hectares)	15.54	15.89
TENANT'S CAPITAL - £ per farm		
Machinery	82,662	82,760
Livestock	121,638	118,664
Crops	3,975	3,821
Stores	3,090	3,373
TOTAL	211,365	208,618
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	5,479	6,070
Milk sales per cow (£)	1,554	1,587
Margin over concentrates per cow (£)	1,053	1,232
Milk price (pence per litre)	28.36	26.15
Lambs reared per ewe (numbers)	1.11	1.22
Finished lamb sales per ewe (numbers)	0.99	1.01
Stocking rate (grazing LU per eff.ha.)	1.06	1.06
Return on tenant's capital (%)	-6.07	-2.64

TABLE B4. Hill cattle and sheep farms**4. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2013/14</u>	<u>2012/13</u>	<u>2013/14</u>	<u>2012/13</u>
Dairy cattle	1.4	1.3	1.4	1.3
Beef cows	41.8	43.0	31.3	32.3
Other cattle	87.0	87.3	44.1	43.9
Breeding sheep	628.6	628.9	43.7	43.9
Other sheep	409.6	415.8	16.5	16.7
Other livestock	1.6	1.5		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2013/14</u>	<u>2012/13</u>	<u>2013/14</u>	<u>2012/13</u>	<u>2013/14</u>	<u>2012/13</u>
Number of farms	62	58	4	4	44	48
Average farm size - ESU	37.2	38.0	N/A	N/A	44.1	42.8
- actual ha.	136.44	137.21			194.52	189.64
- eff. ha.	114.24	113.81			155.06	152.79

ASSETS

Agricultural land	757,098	702,078			745,014	689,761
Woodland	11,299	10,744			7,256	6,247
Buildings	30,057	23,611			27,926	27,857
Improvements	9,085	8,616			12,393	11,120
Machinery	82,218	81,245			85,037	86,249
Livestock	118,077	117,264			128,100	122,036
Crops, forage and cultivations	3,891	3,934			4,211	3,771
Milk quota	15	17			21	26
Single Payment Scheme value	35,836	46,130			37,714	48,843
Stores	3,025	3,830			3,387	2,971
Credit balances	19,500	17,901			39,007	34,925
TOTAL	1,070,101	1,015,370			1,090,066	1,033,806

EXTERNAL LIABILITIES

Long and medium term loans	49,670	41,170			49,828	49,686
Other short term loans	9,238	9,470			8,448	7,102
Overdrafts	25,864	20,666			26,048	27,719
TOTAL	84,772	71,306			84,324	84,507

NET WORTH

	985,329	944,064			1,005,742	949,299
Owner equity (%)	92	93			92	92

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.