

TABLE B6. Lowland cattle and sheep farms

1. Under 28 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	31	31
Average business size (ESU)	16	16
OUTPUTS	<u>2013/14</u>	<u>2012/13</u>
Other cattle	23,643	21,299
Sheep	12,406	12,942
Main crops	1,389	1,477
By-products, forage and cultivations	5,425	5,216
Miscellaneous	7,911	8,083
Single Payment Scheme	14,298	13,980
Environmental payments	2,272	2,191
TOTAL OUTPUTS	67,344	65,188
INPUTS		
Feeds - purchased concentrates	5,132	4,376
- homegrown concentrates	848	892
Coarse fodder, tack and stock keep	1,532	1,663
Veterinary and medicines	1,550	1,309
Other livestock costs	3,585	3,530
Seeds - purchased and homegrown	600	561
Fertilisers	4,084	3,459
Other crop costs	2,930	2,802
Labour - paid	0	154
- unpaid	3,238	2,918
- casual	428	285
Machinery - contract	661	632
- repairs	2,872	2,957
- fuels	4,209	3,909
- depreciation	7,205	7,649
General farming costs	8,079	7,352
Land expenses	2,323	2,210
Rent	1,846	1,787
Rental value	6,340	6,416
TOTAL INPUTS	57,462	54,861
NET FARM INCOME (excluding BLSA)	9,882	10,327
Plus :		
Unpaid labour (excludes farmer and spouse)	3,238	2,918
Imputed property costs	6,302	6,378
Less :		
Interest charges	674	636
Ownership charges	1,764	1,836
FARM BUSINESS INCOME	16,984	17,151

TABLE B6. Lowland cattle and sheep farms**1. Under 28 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2013/14</u>	<u>2012/13</u>
NET FARM INCOME (excl. BLSA)	9,882	10,327
minus manual labour of farmer & spouse	14,967	15,168
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	-5,085	-4,841
NET FARM INCOME (excl. BLSA)	9,882	10,327
plus net rental value/imputed rent	6,340	6,416
minus occupier's expenses	207	190
minus interest payments	674	636
minus buildings & works depreciation	1,669	1,767
OCCUPIER'S NET INCOME	13,672	14,150
plus other imputed charges	3,270	2,950
plus fixed asset depreciation	8,875	9,417
minus valuation changes	-831	4,811
CASH INCOME	26,648	21,706
LAND UTILISATION - hectares per farm		
Cereals	1.38	1.46
Roots, fodder and other crops	1.51	2.06
Grassland - hay	4.29	4.73
- silage	9.97	9.87
- pasture	29.79	28.01
Fallow and land let	3.33	3.35
Rough grazing - sole	4.45	4.45
Bare land and forage hired	4.79	6.03
Woods, roads and buildings	2.51	2.51
TOTAL AREA (actual hectares)	62.02	62.47
TOTAL AREA (effective hectares)	53.65	54.08
Rough grazing - common (effective hectares)	1.80	1.80
TENANT'S CAPITAL - £ per farm		
Machinery	46,324	45,517
Livestock	45,837	46,080
Crops	3,126	3,956
Stores	2,064	1,434
TOTAL	97,351	96,987
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.30	1.33
Finished lamb sales per ewe (numbers)	1.20	1.20
Stocking rate (grazing LU per eff.ha.)	1.17	1.12
Return on tenant's capital (%)	-5.22	-4.99

TABLE B6. Lowland cattle and sheep farms**1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2013/14</u>	<u>2012/13</u>	<u>2013/14</u>	<u>2012/13</u>
Beef cows	14.3	14.5	10.7	10.9
Other cattle	52.7	50.4	29.1	27.7
Breeding sheep	168.9	164.6	13.5	13.2
Other sheep	113.1	114.3	4.5	4.6

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2013/14</u>	<u>2012/13</u>	<u>2013/14</u>	<u>2012/13</u>	<u>2013/14</u>	<u>2012/13</u>
Number of farms	16	16	5	5	10	10
Average farm size - ESU	16.3	16.0	N/A	N/A	16.3	15.7
- actual ha.	66.67	66.32			51.77	53.73
- eff. ha.	55.91	55.50			48.01	49.97

ASSETS

Agricultural land	419,795	399,804			420,149	343,552
Woodland	9,202	8,595			3,448	2,742
Buildings	14,829	15,946			11,733	12,675
Improvements	3,667	3,526			291	315
Machinery	56,654	56,721			31,486	30,356
Livestock	49,373	49,530			41,815	42,797
Crops, forage and cultivations	4,305	4,774			2,535	4,310
Single Payment Scheme value	19,896	25,750			15,517	20,043
Stores	3,496	2,224			610	890
Credit balances	15,355	12,924			20,136	14,597
TOTAL	596,572	579,794			547,720	472,277

EXTERNAL LIABILITIES

Long and medium term loans	7,878	8,977			14,769	15,491
Other short term loans	3,008	3,220			2,084	1,245
Overdrafts	16,688	16,439			2,783	1,948
TOTAL	27,574	28,636			19,636	18,684

NET WORTH

	568,998	551,158			528,084	453,593
Owner equity (%)	95	95			96	96

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.