

TABLE B6. Lowland cattle and sheep farms

2. Over 28 ESU	Farm Business Income (£ per farm)	
Number of farms in sample	20	20
Average business size (ESU)	50	50
OUTPUTS	<u>2013/14</u>	<u>2012/13</u>
Other cattle	53,333	56,962
Sheep	61,854	67,765
Main crops	11,769	10,682
By-products, forage and cultivations	2,439	1,484
Miscellaneous	3,677	2,894
Single Payment Scheme	30,620	29,626
Environmental payments	2,752	2,584
TOTAL OUTPUTS	166,444	171,997
INPUTS		
Feeds - purchased concentrates	22,137	20,263
- homegrown concentrates	6,944	8,272
Coarse fodder, tack and stock keep	3,811	4,690
Veterinary and medicines	4,965	4,702
Other livestock costs	11,521	11,082
Seeds - purchased and homegrown	1,988	1,445
Fertilisers	10,477	10,453
Other crop costs	6,609	7,603
Labour - paid	2,842	4,752
- unpaid	5,719	5,161
- casual	2,949	2,102
Machinery - contract	1,044	537
- repairs	4,634	5,052
- fuels	7,654	7,109
- depreciation	14,527	13,904
General farming costs	11,525	11,171
Land expenses	3,548	3,940
Rent	7,877	7,957
Rental value	10,983	10,713
TOTAL INPUTS	141,754	140,908
NET FARM INCOME (excluding BLSA)	24,690	31,089
Plus :		
Unpaid labour (excludes farmer and spouse)	5,719	5,161
Imputed property costs	10,828	10,553
Less :		
Interest charges	3,267	3,206
Ownership charges	3,555	3,676
FARM BUSINESS INCOME	34,415	39,921

TABLE B6. Lowland cattle and sheep farms**2. Over 28 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2013/14</u>	<u>2012/13</u>
NET FARM INCOME (excl. BLSA)	24,690	31,089
minus manual labour of farmer & spouse	19,530	19,748
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	5,160	11,341
NET FARM INCOME (excl. BLSA)	24,690	31,089
plus net rental value/imputed rent	10,983	10,713
minus occupier's expenses	244	265
minus interest payments	3,267	3,206
minus buildings & works depreciation	3,635	3,672
OCCUPIER'S NET INCOME	28,527	34,659
plus other imputed charges	5,869	5,311
plus fixed asset depreciation	18,162	17,576
minus valuation changes	5,201	7,379
CASH INCOME	47,357	50,167
LAND UTILISATION - hectares per farm		
Cereals	10.55	9.41
Roots, fodder and other crops	4.71	3.00
Grassland - hay	10.10	7.69
- silage	18.95	21.07
- pasture	62.23	68.01
Fallow and land let	0.00	0.22
Rough grazing - sole	2.49	2.49
Bare land and forage hired	7.15	12.94
Woods, roads and buildings	2.67	2.67
TOTAL AREA (actual hectares)	118.85	127.50
TOTAL AREA (effective hectares)	114.62	123.05
Rough grazing - common (effective hectares)	20.00	20.00
TENANT'S CAPITAL - £ per farm		
Machinery	85,843	90,770
Livestock	152,194	148,339
Crops	8,014	6,238
Stores	3,663	3,268
TOTAL	249,714	248,615
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.38	1.45
Finished lamb sales per ewe (numbers)	1.43	1.45
Stocking rate (grazing LU per eff.ha.)	1.53	1.43
Return on tenant's capital (%)	2.07	4.56

TABLE B6. Lowland cattle and sheep farms**2. Over 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2013/14</u>	<u>2012/13</u>	<u>2013/14</u>	<u>2012/13</u>
Beef cows	24.0	24.1	18.0	18.1
Other cattle	117.3	114.8	69.4	67.8
Breeding sheep	611.0	642.4	48.9	51.4
Other sheep	544.8	613.6	21.9	24.6

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2013/14</u>	<u>2012/13</u>	<u>2013/14</u>	<u>2012/13</u>	<u>2013/14</u>	<u>2012/13</u>
Number of farms	7	6	4	4	9	10
Average farm size - ESU	39.5	40.7	N/A	N/A	61.8	59.5
- actual ha.	94.83	96.04			143.34	156.37
- eff. ha.	88.18	90.44			140.09	151.71

ASSETS

Agricultural land	822,831	697,938			897,791	803,312
Woodland	7,615	3,893			1,658	3,902
Buildings	20,452	13,648			34,779	37,448
Improvements	7,580	6,070			19,181	16,043
Machinery	82,612	53,307			102,145	126,378
Livestock	117,852	107,144			201,290	193,170
Crops, forage and cultivations	4,583	4,206			9,547	8,075
Single Payment Scheme value	29,544	37,878			50,489	64,476
Stores	1,682	1,365			6,035	4,826
Credit balances	32,555	43,200			33,888	24,884
TOTAL	1,127,306	968,649			1,356,803	1,282,514

EXTERNAL LIABILITIES

Long and medium term loans	29,830	18,859			140,309	135,159
Other short term loans	8,378	5,439			15,206	17,350
Overdrafts	0	266			15,461	24,963
TOTAL	38,208	24,564			170,976	177,472

NET WORTH

	1,089,098	944,085			1,185,827	1,105,042
Owner equity (%)	97	97			87	86

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.