

TABLE B6. Lowland cattle and sheep farms

3. All sizes	Farm Business Income (£ per farm)	
Number of farms in sample	51	51
Average business size (ESU)	29	29
OUTPUTS	<u>2013/14</u>	<u>2012/13</u>
Other cattle	35,286	35,284
Sheep	31,797	34,442
Main crops	5,460	5,087
By-products, forage and cultivations	4,254	3,752
Miscellaneous	6,251	6,048
Single Payment Scheme	20,699	20,116
Environmental payments	2,460	2,345
TOTAL OUTPUTS	106,207	107,074
INPUTS		
Feeds - purchased concentrates	11,801	10,606
- homegrown concentrates	3,239	3,786
Coarse fodder, tack and stock keep	2,426	2,850
Veterinary and medicines	2,889	2,640
Other livestock costs	6,697	6,491
Seeds - purchased and homegrown	1,144	908
Fertilisers	6,591	6,202
Other crop costs	4,373	4,685
Labour - paid	1,114	1,957
- unpaid	4,211	3,798
- casual	1,417	997
Machinery - contract	811	595
- repairs	3,563	3,779
- fuels	5,560	5,164
- depreciation	10,077	10,102
General farming costs	9,430	8,850
Land expenses	2,803	2,888
Rent	4,211	4,207
Rental value	8,161	8,101
TOTAL INPUTS	90,518	88,606
NET FARM INCOME (excluding BLSA)	15,689	18,468
Plus :		
Unpaid labour (excludes farmer and spouse)	4,211	3,798
Imputed property costs	8,077	8,015
Less :		
Interest charges	1,691	1,644
Ownership charges	2,466	2,557
FARM BUSINESS INCOME	23,820	26,080

TABLE B6. Lowland cattle and sheep farms**3. All sizes (continued)**

INCOME MEASURES - £ per farm	<u>2013/14</u>	<u>2012/13</u>
NET FARM INCOME (excl. BLSA)	15,689	18,468
minus manual labour of farmer & spouse	16,756	16,964
plus managerial input of paid managers	0	0
MANAGEMENT & INVESTMENT INCOME	-1,067	1,504
NET FARM INCOME (excl. BLSA)	15,689	18,468
plus net rental value/imputed rent	8,161	8,101
minus occupier's expenses	222	220
minus interest payments	1,691	1,644
minus buildings & works depreciation	2,440	2,514
OCCUPIER'S NET INCOME	19,497	22,191
plus other imputed charges	4,289	3,876
plus fixed asset depreciation	12,517	12,617
minus valuation changes	1,535	5,818
CASH INCOME	34,768	32,866
LAND UTILISATION - hectares per farm		
Cereals	4.98	4.58
Roots, fodder and other crops	2.77	2.43
Grassland - hay	6.57	5.89
- silage	13.49	14.26
- pasture	42.51	43.70
Fallow and land let	2.02	2.12
Rough grazing - sole	3.68	3.68
Bare land and forage hired	5.72	8.74
Woods, roads and buildings	2.57	2.57
TOTAL AREA (actual hectares)	84.31	87.97
TOTAL AREA (effective hectares)	77.56	81.13
Rough grazing - common (effective hectares)	8.94	8.94
TENANT'S CAPITAL - £ per farm		
Machinery	61,821	63,264
Livestock	87,545	86,182
Crops	5,043	4,851
Stores	2,691	2,153
TOTAL	157,100	156,450
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.36	1.42
Finished lamb sales per ewe (numbers)	1.37	1.39
Stocking rate (grazing LU per eff.ha.)	1.38	1.30
Return on tenant's capital (%)	-0.68	0.96

TABLE B6. Lowland cattle and sheep farms**3. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2013/14</u>	<u>2012/13</u>	<u>2013/14</u>	<u>2012/13</u>
Beef cows	18.1	18.3	13.6	13.7
Other cattle	78.1	75.6	44.9	43.5
Breeding sheep	342.3	352.0	27.4	28.2
Other sheep	282.4	310.1	11.3	12.4

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2013/14</u>	<u>2012/13</u>	<u>2013/14</u>	<u>2012/13</u>	<u>2013/14</u>	<u>2012/13</u>
Number of farms	23	22	9	9	19	20
Average farm size - ESU	23.4	22.7	26.5	26.0	37.9	37.6
- actual ha.	75.24	74.43	84.63	83.19	95.14	105.05
- eff. ha.	65.73	65.03	78.09	76.69	91.62	100.84

ASSETS

Agricultural land	542,458	481,114	0	0	646,401	573,432
Woodland	8,719	7,312	0	0	2,601	3,322
Buildings	16,540	15,319	4,269	4,612	22,649	25,062
Improvements	4,858	4,220	2,247	1,984	9,239	8,179
Machinery	64,554	55,790	48,222	47,973	64,956	78,367
Livestock	70,214	65,242	68,905	66,698	117,356	117,983
Crops, forage and cultivations	4,390	4,619	4,999	2,439	5,857	6,193
Single Payment Scheme value	22,832	29,058	20,903	25,781	32,082	42,260
Stores	2,944	1,990	1,014	991	3,180	2,858
Credit balances	20,590	21,181	21,685	10,993	26,650	19,740
TOTAL	758,099	685,845	172,244	161,471	930,971	877,396

EXTERNAL LIABILITIES

Long and medium term loans	14,559	11,672	4,823	5,246	74,235	75,325
Other short term loans	4,642	3,825	6,058	6,060	8,300	9,297
Overdrafts	11,609	12,028	2,587	2,318	8,788	13,456
TOTAL	30,810	27,525	13,468	13,624	91,323	98,078

NET WORTH

NET WORTH	727,289	658,320	158,776	147,847	839,648	779,318
Owner equity (%)	96	96	92	92	90	89